



# VALUATION SERVICES



**CHRISTIE & CO**

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# WHAT MAKES US SPECIAL-IST?

## OVERVIEW

We employ the largest specialist business valuation services team in the UK operating across a wide variety of sectors from Amusement Arcades to Zoos.

Our experienced valuers provide reasoned and informed advice, underpinned by unrivalled access to comparable trading and transactional evidence. Our chartered surveyors and valuers are recognised by the banks, institutions, and industry operators as leading market specialists.

**A** for Amusement Arcades

**B** for Boarding Schools

**C** for Cosmetic Surgeries

## COLLABORATIVE

Christie & Co's valuers work in a collaborative environment, where agents, consultants and advisers communicate frequently, sharing opinions, ideas and knowledge.

The valuation services team regularly draws upon this information, whilst researching valuations, preparing for rent reviews and resolving disputes. Solid comparable evidence always proves invaluable.

## MARKET INSIGHT

Our team complete thousands of valuations and rent reviews across our specialist business sectors every year. In conjunction with the company's transaction and advisory teams, we have built up an impressive database of market intelligence.

This proprietary knowledge helps us fully understand the true value of our clients' businesses and commercial properties.

With so much information at their fingertips, our valuers are in a unique position to benchmark both business performance and property values so that our reports are always well-researched and well-informed.

## LOCAL KNOWLEDGE WITH NATIONAL REACH

Spanning 11 offices across the UK, our Valuation Services team cover a wide geography, which allows us to leverage our national reach, which is fine tuned to a local level, allowing us to undertake mandates anywhere in the country.

In addition to the whole of Great Britain we cover Northern Ireland, the Channel Islands, the Isle of Man and Europe (services may vary by region).



# WHAT ARE OUR SERVICES?

## VALUATION

Our network of RICS-qualified professionals value assets across all our sectors, from individual properties, such as a single hotel or dental practice, to portfolio valuations of hundreds of care homes or public houses. We value investments, developments, operational businesses and closed premises.

Our valuations can be tailored for a variety of purposes, including loan security, refinancing, property purchase, disposal, capital gains, inheritance tax, dispute resolution, statutory compensation, expert witness and financial reporting purposes.

All of our team are RICS Registered Valuers and we are recognised as leading valuers by a range of high street banks, including Bank of Scotland, HSBC, Lloyds, NatWest, Santander and Virgin Money, many challenger banks, as well as a number of other specialist lending institutions. In addition, we work with many leading European banks and a number of North American and global financial institutions.



## PORTFOLIO ADVISORY

We advise on a wide range of companies, from independently owned single assets to large multinational portfolios.

Our strategic advice is required for a variety of purposes including:

Commercial due diligence in support of acquisitions and disposals

Performance monitoring

Feasibility reviews, such as prioritisation of pub assets for development of letting bedrooms

Viability reviews for redevelopment purposes

Estate reviews and options analysis that identify core and non-core assets, identify expansion and acquisition targets, suitable funding sources and exit routes

Distressed portfolios and CVAs

Defining workout options and evaluating repositioning opportunities

Supporting statements for planning applications

We can advise on portfolios of thousands of properties within short timeframes, enabling our clients to react swiftly and confidently to opportunities as they arise.

## LANDLORD & TENANT ADVICE

Whether you are landlord or tenant, our team of lease-advisory professionals can help. Whether you are negotiating a new lease, rent review, lease extension or re-gear, or are considering the optimal strategy regarding a break option or expiry, we can identify the best approach to achieving the most favourable outcome.

Whether you require initial advice, a report, assistance with negotiations or a full third-party submission to an expert, arbitrator or assessor, Christie & Co has a highly experienced team of chartered surveyors who can properly advise and represent you.

## DISPUTE RESOLUTION

Our experienced team includes arbitrators, independent experts and expert witnesses. Our experts can provide expert witness reports and considered advice for a variety of purposes including matrimonial and business disputes.

## EXPERT WITNESS

From professional negligence to quantifying the impact of tenure defects and land contamination on value, our experts have advised major corporate clients, solicitors, private owners, and operators alike.

# WHAT ARE OUR SECTORS?

At Christie & Co, we are proud of our expertise and specialism across the sectors we work with. Our unique approach enables us to cover, in detail, business types which many general firms would not be able to approach with the same level of insight or market data. We cover over 100 types of business asset, capitalising on the knowledge gained across our valuation, advisory and transactional teams.

**Our team works across three major specialisms:**



**CARE & EDUCATION**



**HOSPITALITY, RETAIL & LEISURE**



**MEDICAL**

# CARE & EDUCATION

**Our Care & Education experts can provide our specialist services for the following business types:**

BOARDING SCHOOLS

CHILDREN'S DAY NURSERIES

CHILDREN'S HOMES

DOMICILIARY CARE

FAMILY SUPPORT SERVICES

INDEPENDENT FOSTER CARE AGENCIES

INDEPENDENT LIVING SUPPORT

INDEPENDENT SCHOOLS

INDEPENDENT SPECIAL SCHOOLS

INTEGRATED RETIREMENT COMMUNITIES  
(EXTRA CARE)

INTERVENTION THERAPY SERVICES

KINDERGARTEN & PRE-SCHOOLS

LANGUAGE SCHOOLS

LEARNING DISABILITY HOMES

LEAVING CARE SERVICES

MENTAL HEALTH SERVICES

MOTHER & BABY:

RESIDENTIAL ASSESSMENT CENTRES

NURSING HOMES

PRIVATE SIXTH FORM COLLEGES

PRIVATE TUITION CENTRES (INCLUDING  
FRANCHISED CENTRES)

PUPIL REFERRAL UNITS AND ALTERNATIVE  
PROVISION EDUCATION

RESIDENTIAL CARE HOMES

RETIREMENT HOUSING

STEM BUSINESS TUTORING

STEP DOWN ACCOMMODATION  
FOR CARE LEAVERS

SUPPORTED HOUSING

THERAPEUTIC COMMUNITIES

WRAP AROUND CARE (E.G. BREAKFAST/  
AFTER SCHOOL CLUBS)



# HOSPITALITY, RETAIL & LEISURE

**Our team of experts in Hospitality, Retail & Leisure can support the following business types:**

AMUSEMENT ARCADES

ARENAS/STADIUMS

BINGO HALLS

BOWLING ALLEYS

BREWERIES

CARAVAN PARKS

CAMP SITES

CARD/STATIONARY SHOP

CINEMAS

CLIMBING CENTRES

COACHING INNS

COMMUNITY HALLS

CONVENIENCE STORES

DELICATESSENS

EDUCATION ENRICHMENT (ACTIVITIES) –  
RESIDENTIAL/DAY CAMPS

FARM SHOPS

FAST FOOD FRANCHISES

FISH & CHIP SHOPS

FIVE-A-SIDE FOOTBALL CENTRES

FUNERAL PARLOURS

GARDEN CENTRES

GO-KARTING TRACKS

GOLF CLUBS

GUEST HOUSES

GYMS/HEALTH & FITNESS VENUES

HORSE RACING TRACKS

HOSTELS

HOTELS



# HOSPITALITY, RETAIL & LEISURE

LEISURE PARKS

MARINAS

MICHELIN STAR RESTAURANTS

MODEL VILLAGES

NIGHTCLUBS

OFF-ROADING CENTRES

OUTDOOR ACTIVITY PARKS

PARK HOME SITES

PETROL STATIONS

PETTING FARMS

PIERS

POST OFFICES

PRIVATE BEACHES

PRIVATE MEMBERS' CLUB

PUBS

RESTAURANTS

SELF-CATERING ACCOMMODATION

SHOOTING GROUNDS

SKATE PARKS

SNOOKER/POOL CLUBS

SOFT-PLAY CENTRES

SPORTS STADIA

SKATING/CURLING RINKS

THEATRES

THEME PARKS

TRAMPOLINE PARKS

VISITOR ATTRACTIONS

WEDDING VENUES

WORKING MEN'S CLUBS

ZOO/WILDLIFE PARKS





# MEDICAL

Our Nationwide team of medical business experts can provide expert advice for:

AUDIOLOGY CENTRES

BRAIN INJURY UNIT

COSMETIC SURGERIES

DENTAL LABORATORIES

DENTAL PRACTICES

GP SURGERIES

NEUROLOGICAL SPECIALIST HOSPITALS

OPTICIANS

ORTHODONTISTS

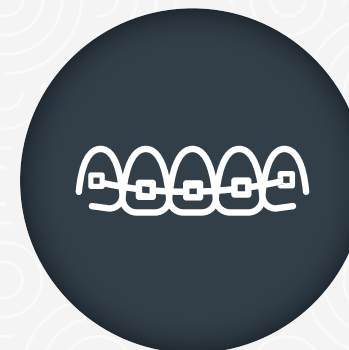
PET CREMATORIA

PHARMACIES

PHYSIOTHERAPY CLINICS

PRIVATE HOSPITALS

VETERINARY PRACTICES



# YOUR CONTACTS

## CARE & EDUCATION TEAM



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## HOSPITALITY & LEISURE TEAM



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## MEDICAL TEAM



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