

CHRISTIE & CO TODAY

Christie & Co was founded 87 years ago, and as part of Christie Group is publicly listed on the London Stock Exchange Alternative Investment Market (AIM).

We are the leading valuers, consultants and brokers across Europe in the hospitality sector.

Headquartered in London, we have 25 offices across Europe, including Berlin, Paris, Munich, Frankfurt, Vienna, Barcelona, Madrid and Helsinki, and one active Asia team based in London.

We currently have more than 430 hotel sale instructions across Europe and carried over 950+ hospitality valuations in 2021.

In 2020, we have proudly been named by Real Capital Analytics (RCA) as the most active hotel property agent in Europe and in 2021 we again sold more individual hotels than any other broker with a total of 140 properties across Europe.

Additionally, we were the Hotel & Leisure (UK) Winner, in Estates Gazette's Radius On-Demand Rankings 2021.

Our knowledge of the European and UK hotel market is unparalleled thanks to the largest hospitality team across our fully-owned network of 25 European offices.



ACROSS BROKERAGE, VALUATION AND CONSULTANCY

RANGE OF SERVICES

Creating, retaining and recovering value

AGENCY & BROKERAGE

Sales and PR Strategy

Maximise Pricing

Marketing of the Asset/Portfolio

Manage Deliverability

Disposal Process Control

VALUATION & ADVISORY SERVICES

Operational/Performance Review

Strategic Advice

Commercial Due Diligence

Feasibility Studies

Fully RICS Compliant Valuations

Landlord & Tenant Advice

INVESTMENT & DEVELOPMENT

Securing Forward Funding and Forward Sales

PropCo/OpCo/JV Structures

Lease, Franchise, Management Contracts

Investment Sales & Acquisition

Operator Search and Selection

Site Sales & Acquisitions



CHRISTIE FINANCE

Christie Finance remains active in the sector and is currently working with a wide range of lenders with strong appetite to lend to hotel operators. Recent deals carried out by the Christie Finance team include loans to operators to fund acquisitions, site refurbishments and working capital/business support loans. Our specialist brokers understand the sector and can work with you to ensure competitive loan terms.

To get in touch with the team at Christie Finance, please use the contact details below:

T: 0344 412 4944

E: enquiries@christiefinance.com

W: www.christiefinance.com

RCL Business Mortgages pic, trading as Unistle Finance, is authorised and regulated by the Financial Conduct Authority. Our Firm Reference number is 709982. Not all types of business we undertake is authorised and regulated by the Financial Conduct Authority. Christie Finance operate as an intermediary and are not a principal lender.

FIND OUT MORE:





CARINE BONNEJEAN

Managing Director - Hotels

M: + 44 (0) 7921 063 548

E: carine.bonnejean@christie.com



LUKAS HOCHEDLINGER MRICS

Managing Director

Central and Northern Europe

M: + 43 (0) 699 1997 1365

E: lukas.hochedlinger@christie.com



PHILIPPE BIJAOUI MRICS
Managing Director - France
M: +33 (0) 6 45 62 24 12
E: philippe.bijaoui@christie.com



SIMON KRONBERGER
Director Austria & CEE
M: +43 (0) 699 1997 1333
E: simon.kronberger@christie.com



EDGAR OLLE

Managing Director - Spain & Portugal
M: +343 (0) 606 217 036
E: edgar.olle@christie.com



JEREMY JONES
Head of Brokerage - UK Hotels
M: +44 (0) 7764 241 284
E: jeremy.jones@christie.com



BENJAMIN PLOPPA
Head of Hotels Germany
M: +49 (0) 173 965 8093
E: benjamin.ploppa@christie.com



KIMMO VIRTANEN

Director - Scandinavia, Russia
and the Baltic States
M: +358 (0) 403 581 414
E: kimmo.virtanen@christie.com