



Think about

Interview/Viva presentation and Q&A session

Level 4 ST0236 Senior Housing and Property Management V1.4

On the day of this assessment you will carry out:



A 15-minute presentation and 45-minute Q&A session



Remote or face-to-face



In a suitable, controlled environment free from distraction



With an end-point assessor



Key point

You will have already submitted your work-based project which will have been assessed.



Do

- Review the criteria associated with the presentation and Q&A - this can be found in the EPA Kit and in the table at the end of this document
- Review relevant legislations, regulations and your organisation's policies and procedures
- Ensure a quiet room is available and that there are no interruptions
- Bring the necessary presentation materials and check that you have access to the required technology



Don't

- Forget to bring your ID
- Forget to plan
- Forget to bring your work-based project to the assessment along with any other resources or on-programme evidence



Next steps

- Results can take up to 7 working days to be confirmed
- Your manager or training provider will inform you of the results



Resits

- If you do not achieve a pass result on the interview/VIVA presentation and Q&A you can resit the assessment





Use the table below to plan and prepare for the Interview/VIVA – presentation and Q&A

Assessment criteria	Key points to remember
Legislation and Regulation	
Outline key issues related to the letting of property in the social and private rented sectors (regulation, standards, legal, business issues)	
Evaluate company policies related to governance, court proceedings, contracts, data protection, safeguarding and other relevant legislation (as it applies to housing and property management) against validated good or innovative practice	



Explain the basic requirements of a contract and the special provisions relating to housing/property contracts

List and explain the different types of tenancy available in the UK

Summarise the relevant codes of practice and published standards covering the social and private rented sectors



List and interpret the relevant legislation and regulations as they apply to housing standards for rental and sale properties

Organisation Background Information and Business Planning

Explain how the business principles, priorities and values of the organisation impact on the nature and delivery of services to customers

Describe the organisational performance management system/s



Describe how personal and team objectives relate to the organisational plan and identify any areas for improvement or gaps within the structure

Assets

Understand the value of the social and physical contexts of the estates/ neighbourhoods to the organisation

Understand the systems used to deliver economic, efficient and effective asset management programmes, e.g. planned and programmed maintenance, improvements, major repairs, cyclical (including annual maintenance)



Customers and Stakeholders

Operate in a way that builds rapport with customers and demonstrates empathy and understanding when dealing with them

Demonstrate consistent accurate and appropriate communication through all relevant media

Operate in a way that builds rapport with relevant stakeholders to deliver an acceptable level of customer service



Assess the range of services offered by the organisation and how they meet needs

Plan customer engagement to identify, address and meet diverse needs

Context

Describe historical and current housing market trends relevant to the area of work



Evaluate the impact of external and internal policy decisions on housing markets in the area of work

Organisational Policies

Explain the core policies and practices of the organisation and explain how they relate to service areas and business objectives

Customer Service

Exercise customer service management responsibility with consideration for the organisation's service offer, customer expectations and resources



Demonstrate ethical and non-judgemental decision making

Demonstrate leadership role in meeting and delivery in order to exceed customer expectations

Demonstrate the ability to vary customer service delivery depending on the customers' requirements



Communication

Demonstrate the appropriate method and style of communication to changing circumstances and needs

Demonstrate effective communication skills across a range of verbal and written media

Demonstrate effective mediation and resolution skills to resolve conflict



Demonstrate effective skills in managing staff

Collaborative Working

Lead the delivery of joint outcomes through working collaboratively with individuals and teams

Analyse the organisations business targets and suggest ways to achieve them



Lead project members to deliver business targets

Respond to Vulnerability

Take a leadership role in ensuring the service meets the needs of vulnerable individuals and groups

Demonstrate understanding of provision required to meet the needs of vulnerable individuals and groups



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Information Collection and Sharing

Understand systems available for data analysis



Be capable of interrogating data and present strategic/management information

Prepare data reports including suggestions and conclusions on how the information collection could be improved and/or shared

Influencing and Negotiating

Lead negotiations with partners and suppliers



Achieve outcomes beneficial to the organisation through influence and negotiation

Financial Management

Demonstrate effective management of budgets

Demonstrate skills in seeking value for money outcomes



Understand and evaluate financial statements

Performance and Project Management

Demonstrate effective project management skills to drive forward projects to achieve timescales and strategic objectives

Develop effective project plans



Present and report on project progress, successes and challenges to senior managers

Lead on projects successfully through to project completion

People Management

Analyse skills and attributes that make an effective team leader



Evaluate own leadership skills and attributes, identifying areas for personal development	
Apply methods to encourage team building, mutual trust and respect	
Analyse the effectiveness of line management approaches for teams	



Apply performance management principles to team or project work

Describe the process of managing workplace stress

People Management

Demonstrate effective formal planning



Decision Making and Prioritising

Describe the company objectives and outline how team and own targets meet company objectives

Evaluate own working practices against company objectives

Tools and Equipment

Demonstrate effective use of IT systems and software



Comply with appropriate regulatory requirements relating to the use of IT equipment

Trust and Dependability

Demonstrate integrity and ethical behaviour in the way they do their job

Demonstrate the importance of engaging with people in an honest and up front manner



Show confidence and professionalism when dealing with people

Adaptability

Respond positively to change and shows willingness to refocus priorities when required

Self-Motivation

Manage own time well, adjusting schedules, tasks and priorities when necessary



Resilience

Acknowledge own emotional and professional limits and seeks help when necessary

Respond calmly and consistently in all situations

Leadership

Ambassador the company's vision and values



Lead by example through behaviour, service delivery, decision making and departmental management

Personal Development

Reflect on practice in order to identify areas for improvement either for self, the team, the company or the customer

Identify gaps or areas of development and plans appropriate learning to meet these needs



Take ownership and seek ways in which to develop own knowledge and skill

Show genuine determination to learn and develop themselves

V3.0

