



Solvency and Financial Condition Report 2023

Helping people build
better futures

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SUMMARY



Purpose of the solvency and financial condition report

This report will help you understand our regulatory capital and financial position under the European-wide Solvency II regulations introduced on 1 January 2016. The appendices to this report also detail specific Quantitative Reporting Templates (QRTs) for the company in the format needed under the regulations. The specifics of these templates are discussed in more detail across various sections of this report including sections A.2 (Underwriting Performance), A.3 (Investment Performance), D (Valuation for Solvency Purposes) and E (Capital Management).

It also covers how we are run, as well as a description of our business and performance, system of governance, risk profile, valuation for Solvency II purposes and our approach to capital management.

About us

Irish Life Assurance plc ('ILA', 'we') is at the heart of the Irish Life Group ('Irish Life'). For nearly 90 years Irish Life has helped people to confidently prepare and plan for their future. As one of Ireland's leading financial services brands, Irish Life now takes care of over 1.5 million customers. It provides a range of innovative health and financial solutions, supported by the highest quality customer care.

Irish Life is proud to be a part of the Great-West Lifeco (Lifeco) group of companies, one of the world's leading and most secure life assurance organisations. Great-West Lifeco and its subsidiaries - including the Great-West Life Assurance Company which was founded in Winnipeg, Canada, more than a century ago - have around \$2.8 trillion Canadian dollars in consolidated assets under administration. They are members of the Power Financial Corporation group of companies.

Irish Life Assurance plc remained both operationally and financially resilient throughout 2023, despite increased global uncertainty and rising inflation. This can be seen in the overall performance explained in Section A (Business and Performance).

Our purpose and vision

Irish Life's purpose is to help people build better futures. We do this by helping people take care of their health and financial well-being, so that they feel empowered to look to the future with more certainty and confidence.

Irish Life's vision is to be a driving force behind Ireland's financial, physical and mental wellbeing. To achieve this vision we provide our customers with the highest quality advice and guidance, that

anticipates their changing needs at each stage of their life. This is backed by market leading product solutions and the highest standards of customer care.

Our ExO Innovation Hub is a key part of the delivery of Irish Life's vision into the future. It represents our commitment to ensuring we continue to use leading edge technology and digital solutions to meet our current and future customers' changing needs.

Our growth and strategy

Irish Life has been a leader in the market for nearly 90 years, and we are planning from a position of strength in terms of market position, performance, and capability. Irish Life occupies a unique market position in the breadth of our offering, our share in our major segments and the number of people whose lives our products and services touch in Ireland.

Ireland remains an attractive market to operate in with record levels of employment, strong economic performance forecasted and a good record of attracting and retaining Foreign Direct Investment (FDI). It is projected that Ireland's population will be larger, older and wealthier in the coming years. There is a large population cohort currently entering the retirement planning phase of life and the Irish retired population is expected to double between now and 2050.

The market for financial services in Ireland continues to undergo major change with the growth of Master Trusts, the planned introduction of pension auto enrolment, and increased orientation towards sustainability. Customer requirements also continue to evolve with a heightened need for financial planning and education as well as personalisation and convenience through digital and hybrid experiences.

Against this backdrop, Irish Life undertook a review of our Strategic direction during 2023, with the goal of setting a new path for development and growth for the company. Our updated vision is to be a 'Driving force behind Ireland's financial, physical and mental wellbeing'.

We aim to be the most trusted provider of health and wealth services for individual and corporate customers, delivering value for all our stakeholders including customers, advisors, shareholders and society.

Our strategy is to grow leadership positions in our key markets and realise value by driving forward with our work to better use the strength of our group. We have identified key 'Where to Play' decisions that guide our strategic emphasis, namely:

- > Life-stage companion for the health and wealth needs of individuals & families.
- > Equip brokers and partners to best support & advise customers.
- > Corporate partner of choice for employee benefits and investment management.
- > Unlock opportunity in the Affluent market.

To win in these markets, five strategic priorities have been articulated:

- > Making it easy for customers, partners, and corporates.
- > Leveraging data & technology to deliver personalised propositions and experiences.
- > Attracting, retaining, and developing the best people.
- > Being mindful of sustainability considerations across our business.
- > Enhancing our operating model to drive efficiency, velocity, and customer-centricity.

We have made good progress delivering against our current strategy: along with strong financial performance, we have achieved major strategic milestones such as surpassing 1.5m customers, €1b in Defined Contribution annual premium, and the development and launch of the 'My Irish Life' digital portal. The success of our current strategy can be seen by our high customer satisfaction measures and the retention of our #1 market share position with ILA now having a 34% market share. The ambition now is to sustain and build on that success in the years to come.

Our values and achievements

Our purpose and vision are supported by our four values - Customer First, Integrity, Professional People and Respect & Reward. This section shows examples of how our values were carried out during 2023.



Customer First

We keep our promises to our customers and always keep their interest in mind.



Integrity

We are committed to the highest standards of good governance and business ethics.



Professional People

We deliver on Customer expectations through continuous development and improvement to maintain the highest standards throughout our organisation.



Respect & Reward

People feel respected, supported and rewarded for positively contributing to our shared success.

Customer first

Helping people build better futures

We are passionate about helping people build better futures. Every day, all over the country, our financial advisers and distribution partners give clear financial advice to individuals, small to medium-sized enterprises (SMEs) and corporates. We are there for people when they need us most. In 2023, we paid out €376 million (2022: €336 million) in claims to our customers and their families affected by injury, illness and death. We paid €239 million (2022: €205 million) in 2,869 (2022: 2,500) life insurance claims, a further €68 million (2022: €70 million) in specified illness cover claims and another €61 million (2022: €56 million) in income protection claims.

At the end of 2023, we had €31.3 billion (2022: €27.6 billion) in funds under management for our pension customers and during 2023, we made payments related to pension products of €1.8 billion (2022: €1.3 billion).

Our key investment funds range is Irish Life Multi Asset Portfolio Solutions (MAPS®), at the end of 2023 funds under management in MAPS® across Pensions and Investment contracts were €13.8 billion (2022: €13.6 billion).

Delivering top quartile customer service

A key goal and focus for our business is to deliver consistently outstanding levels of service for our customers and business partners. We are extremely proud of the way our teams showed our core value of 'customer first' throughout 2023 and really stepped up and continued to support our customers. In an environment that has become even more challenging, in a cost-of-living crisis, where consumers have higher service and value expectations, Irish Life has revitalized our commitment to delivering the highest standards of customer experience by

adopting new 'best practice' principles under the umbrella of our EPICC (Ease, Plan, Inform, Clear, Care) strategy.

EPICC represents the five customer promises, that we know through research when kept, have the greatest effect on driving our customer satisfaction levels up. During 2023 we delivered our inaugural EPICC Customer Experience Month, a programme designed to create awareness and understanding throughout Irish Life of the importance of EPICC. This programme consisted of over 20 events - featuring call-listening, workshops, presentations and expert content from the Irish Life leadership team, industry thought leaders, and Irish life employees in dedicated customer experience roles – the goal was to ensure that all +1,700 attendees would understand that everyone has a shared responsibility to deliver on EPICC, no matter where you are in the organisation.

As part of the Irish Life new joiner induction training, we now have an EPICC module "Me, myself, I – Living EPICC" where each employee now learns of the importance of EPICC and how everyone in Irish Life contributes to the impact of EPICC.

A key goal of our business strategy in 2023 was to improve our online digital experiences for our customers and apply our proven EPICC Promises to customers with the option to interact with our business through the web browser and Irish Life apps. One of the strategic initiatives was the introduction of My Irish Life, which introduced a new One Irish Life digital front door. During 2023 our existing portal customer logins were migrated to our single customer login via the My Irish Life portal. My Irish Life introduces a new experience for our Irish Life customers as the digital home for health and financial wellbeing engagement. Furthermore, our eDocs business initiative introduces more customers from a paper based only experience, to now include our new digital My Irish Life experience. Our My Irish Life Portal introduces a new personalised digital experience from where customers can access all their plans, with a fresh modern look and feel, that is also being adapted across our divisions, unifying our digital experiences. As we move into 2024, all new customers will experience a single login to view all plan details in one place.

We continued to embed our new telephone and communications platform which has enabled more seamless integration of voice, web chat and digital channels across our different business divisions. Additionally, we continue to assess the capabilities of our existing suite of technologies to harness the power of Artificial Intelligence (AI) and automation. This will deliver improved ways of working for our teams and will make it easier for our customers and business partners to connect with us, supporting continuous improvement in our customer experience.

We use an award-winning external market research company to continuously measure customer satisfaction with our service and have worked with them to include our EPICC Promises into our experience reporting. We have introduced a new listening post in our Voice of Customer research programme, 'Benefit Claims' for our Corporate Business customers, ensuring that we understand our customer experience at key moments of truth. In 2023 we have moved our phone calls for our Corporate Business customers to our contact centre in Dundalk; this means that the opening hours are now extended and aligned with the rest of the business, making it easier for customers to contact us. We also

restructured our teams within the service centre to have separate specific teams focusing on Customer and Business partners – this will enable us to more effectively service each customer type and continue to improve our customer experience.

As a result of the initiatives above, and many others, in 2023, we achieved an Insurance Division customer satisfaction benchmarked score of 85.5%, a score we are immensely proud of as it keeps us in the top quartile for customer satisfaction (as measured by the Leadership Factor Customer Satisfaction Index) and shows that we are maintaining our proactive customer approach even in these challenging times.

At the 2023 Irish Pension Awards, we were winners of the 'Pension Scheme Administrator of the Year' award along with the 'Pension Scheme Innovation' award for our Master Trust. Our Master Trust also won two awards at the prestigious Investment and Pensions Europe (IPE) European Pension Fund Awards, winning the Ireland category for 'Leading Pension Fund' and being awarded 'Rising Star' in the 'multi-employer/ professional pension fund' category.

Other awards received in 2023:

- > Our sister company, Irish Life Investment Managers (ILIM) (which provides ILA with asset management services and expertise) were winners of the Property Manager of the Year at the 2023 Irish Pension Awards.

Focussing on Innovation

Irish Life's ExO Hub innovation centre continues to experiment with next generation technologies and develop solutions for customers.

In ExO Hub we use our partnerships with Plug & Play and Instech, ie to connect us with Insurtech and Fintech start-ups that we can deploy in our business to address customer needs and drive tangible value.

We are carrying out a number of pilots with start-up technology companies in areas such as telephone security, benefits platforms for SME enterprises, performance reporting and claims efficiency. We also continued to build on the success of our direct-to-customer product offerings such as our investing solution (Smart Invest).

A continuing focus remains on how AI Technologies can deliver improved business efficiency and inform decision making to improve experience and outcomes for our customers. We have deployed a range of models across our business successfully.

A major innovation was the introduction of MyIrishLife a digital one-stop-shop for all our customers financial and wellness needs. This will be the core platform to develop products and services in the future. A major milestone was the launch of Ireland's first mass market Digital Advice service, extending the value of the support we give Irish Consumers and giving them answers to their financial needs on demand. Research shows that customers with a financial plan are 3 times better off. By extending on-demand access to financial supports we will transform the lives of Irish people by helping them achieve the future they aspire to.

Respect and reward

Social and Employee Matters

Irish Life help people to take care of their health and financial well-being, so they can enjoy a better life today and into the future. We actively embrace the responsibility and opportunity to positively impact the future for all. Corporate Social Responsibility (CSR) is important to Irish Life and we aim to help our employees to positively support the communities where we live and work.

Every year Irish Life employees raise funds for two chosen charities. All funds raised by employees and Staff Charities are matched by Irish Life. Started in 1995, Staff Charities and our employees have raised a total of €5million. This year's Irish Life charity partners are The Gavin Glynn foundation and ChildVision and the total donated to these two charities was €550,000. This was a record-breaking total for Staff Charities.

Professional People

We work hard to attract and retain the most talented people, and to support and develop them throughout their careers. We look for creative, original thinkers who will challenge us to be the best we can be. As a result, we have built a skilled and enthusiastic workforce with exceptional knowledge and expertise. Our selection process is designed to be fair, transparent, and eliminate bias. Salaries are reviewed annually and benchmarked against the industry.

Having the right people, with the right skillsets, placed in the right roles, supports us to achieve our goals. So our employee proposition is reviewed often, to ensure we provide a comprehensive, attractive offering and employee experience.

We consider our employee experience with a holistic lens capturing wellbeing, diversity, equity and inclusion (DEI), along with agile and new ways of working.

In 2023 we continued to embed and adapt our hybrid working model, where employees split their time between the office and home locations. We have supports and tools in place to help our employees transition to new ways of working and we have set up working groups and processes through which the change impact is assessed. We identified Connection, Collaboration and Community as being key to underpinning the value of why we come together.

Continuous development and growth are key for our people. Our Learning & Development programmes offer employees a range of rich development and learning options across a range of strategically aligned topics, including our successful mentoring programme. Training and development is provided in-person and online through workshops, conferences, webinars and briefings, and supported by an online self-service learning portal which provides access to a wide variety of courses and topics.

During 2023 we improved our Wellbeing offering by developing our Wellbeing Strategy. This saw the introduction of our first Wellbeing Network (Wellbeing Exec sponsors and Wellbeing

Ambassadors across the organisation) to support and advocate programmes with our people. This Wellbeing network launched our wellbeing digital platform to enable data and insight-led wellbeing programme development.

We also launched a new Financial Wellbeing hub and improved our regular wellbeing touchpoints which include, Weekly Mind Your Mind sessions, onsite health checks, step challenges, along with several annual wellbeing initiatives including Workplace Wellbeing week, World Mental Health Day sessions, flu campaign and staff wellbeing supports.

In addition, our Employee Assistance Programme continued throughout 2023. This confidential service offers private consultations to colleagues to help them deal with issues like stress, anxiety, and personal issues.

Integrity

We are committed to ensuring compliance with the Corporate Governance Requirements set out by the Central Bank of Ireland. The Board of Directors are responsible for the governance of ILA and are supported by an experienced senior management team. In our business, relationships with our customers and stakeholders are based on trust. This is achieved by sticking to our values of Customer First, Integrity, Respect and Reward and Professional People and by operating with the highest ethical standards, which are set out in Irish Life's enterprise-wide Code of Conduct which is approved by the Board. The Board oversees compliance with the Code through our Compliance function, who monitor the upholding of the Code.

There are Group-wide policies that prohibit any form of bribery, corruption, fraud or money laundering, which all our ILA team must comply with. This is continuously monitored and updated.

We have a Speaking-Up policy as we aim to uphold the highest standards of openness, integrity and accountability. We believe it is important to have processes that allow all staff, and other people who work with us, to raise any concerns they may have about suspected wrongdoing within ILA in an anonymous way and without fear of any retaliation. This is achieved through a mix of formal group processes which include a confidential anonymous telephone line and through informal local channels.

Executive Sustainability Committee

An Executive Sustainability Committee ('ESC') was set up by Irish Life in 2021 to provide leadership on all sustainability aspects within Irish Life. The ESC is comprised of members of the senior leadership team across Irish Life and an independent non-executive director of the ILA Board. It has five work streams that include DEI, Responsible Investing, Corporate Social Responsibility, Wellness and the Future of Work. In 2023, the ESC reviewed and recommended to the Board the adoption of a 'Responsible Investment Policy' for its general account assets and the adoption Lifeco's ambition to achieve net zero greenhouse gas emissions by 2050.

Sustainable Investments

Our clients trust us with their investments and to meet our core promise to them: to deliver better futures.

We have appointed Irish Life Investment Managers Limited (ILIM) as a discretionary investment manager to manage our assets. ILIM have developed a wide range of investment solutions which have been categorised as Article 8 financial products under Regulation (EU) 2019/2088 on sustainability-related disclosures in the financial services sector (SFDR). These include our “New World” fund series and our multi-asset fund range.

As at the end of 2023, €22.3 billion of our policyholder assets were invested in our unit linked funds which have been categorised as Article 8 funds under SFDR. These are funds that promote environmental and/or social characteristics.

Environmental matters

We aim to adopt high environmental standards in the management of our corporate buildings. The Irish Life approach aims to protect the environment from the potential impacts of its operating activities and in its operations to help maintain and improve the quality of the environment.

The ISO 14001 is the international standard that sets out the need for an effective environmental management system. In 2018, Irish Life successfully moved to ISO14001:2015 which is audited annually, for certain buildings on the Abbey street campus. This certification outlines the criteria and framework that Irish Life follows for an effective environmental management system. Irish Life is required to consider environmental factors, including power usage, waste management, and the effective use of resources.

As part of the environmental management system, we have introduced electric car charging points, LED lighting, colour-coded recycling stations, e-learning ISO training courses, the Government supported bike to work scheme and the Government travel pass scheme.

Our office in Dundalk is a significant benchmark on how to design an environmentally friendly workplace. Designed as a Nearly Zero Energy Building, it generates as much energy as it consumes, and in addition to the Leadership in Energy and Environmental Design (LEED) gold standard award, it won the ACEI (Association of Consulting Engineers Ireland) Environmental Sustainability-Built Environment-Large category award for its design. The electricity supply to our main Abbey Street building is through a renewable energy supplier.

Initiatives for Ireland

As Ireland’s leading provider of pensions, managing the financial needs of more than 1.5 million Irish customers, Irish Life is very aware of the need to identify opportunities and anticipate challenges of changing demographics.

In 2023, we celebrated the 10-year anniversary of the Irish Life GAA Healthy Clubs. We are proud of this long-standing relationship that brings health awareness, support and opportunities to communities around Ireland. An independent

Social Return on Investment evaluation by Just Economics launched in 2023, found that the Irish Life GAA Healthy Clubs delivered health and wellbeing benefits worth €50 million to Ireland. In 2022/23 the programme engaged 447 clubs and involved 1,912 volunteers and 92,299 participants.

We supported several nationwide step challenge initiatives through our MyLife app which were hugely successful in recognising and rewarding the importance of physical activity and the wellbeing of communities. In the first quarter of 2023 almost 30,000 people joined over 790 GAA clubs to take part in the Irish Life GAA Healthy Clubs ‘Every Step Counts’ challenge on MyLife, with every county represented. Participants tracked 5.5 million kilometres, improved their health scores and increased their sense of connection to the community. The challenge supports the wider community to come together and get active as part of the Ireland Lights Up Campaign.

Our title sponsorship of Ireland’s largest sports participatory events - the Irish Life Dublin Marathon and Summer of Running Series, is another way we demonstrate how Irish Life supports people to improve their lives. The Irish Life Dublin Marathon is a firm fixture in the annual Irish sporting and social calendar. The event is a special day that sees thousands of people achieve an incredible goal, cheered on by proud family members and friends that are watching their loved ones taking part. The events contribute an estimated €26 million annually to Dublin city and an estimated €9 million for charity. Irish Life employees who ran or volunteered at the event raised over €100,000 this year for our two staff charity partners.

The Race Series and Marathon were also supported through the ‘MyLife’ app, with almost 10,000 walkers and runners participating in distance challenges.

In November 2022, the Oireachtas Committee on Social Protection, Community and Rural Development and the Island published draft Heads of the Auto Enrolment Bill and opened a consultation on its terms. Irish Life made a submission to the Committee welcoming the progress made on Auto Enrolment but shared a number of concerns regarding its design. In particular, Irish Life raised concerns about the impact of the proposed schemes on the pensions gender gap, the roll-out model of the Central Processing Agency and the lack of alignment to the benefits and protections afforded to occupational scheme members.

A delegation from Irish Life then appeared before the Oireachtas Committee to discuss their views in January 2023. The Oireachtas Committee on Social Protection, Community and Rural Development and the Island published on 3 May 2023 setting out 21 observations and recommendations on the draft Heads of Bill of the Auto Enrolment Scheme which included some of the amendments proposed by Irish Life.

Business and performance

We have detailed our financial performance - which was influenced by market conditions, premium inflow and claims outflows - in section A (Business and Performance).

At the end of 2023, we reported a solvency capital ratio, post dividends, of 150% (2022: 166%). Our solvency capital, post dividends was €554m (2022: €673m) above the €1,104m (2022: €1,024m) Solvency Capital Requirement (SCR).

Our underwriting result is discussed in sections A.2 (Underwriting Performance), A.3 (Investment Performance) and A.5 (Any other information).

After tax, our financial performance generated a profit for the financial year (excluding profits from the participating funds) of €239m (2022 restated: €81m). The profit for the current financial year is driven by the impact of the sale of the tranche of business to AIB Life as part of the joint venture between AIB and GWL coming through the Net Investment Result; positive market movements; the expected release of the CSM and risk adjustment coupled with positive experience on group risk business which is reflected in the insurance service result of €96m.

Our individual and small business customer sales marginally decreased in 2023 to €1,710m (2022: €1,820m). Annual Premium Equivalent (APE) sales also marginally decreased to €281m (2022: €293m) due to market volatility and customer sentiment.

Our corporate customer sales increased by 4% to €1,709m (2022: €1,644m), APE sales increased to €570m (2022: €535m). This was mainly due to strong DC new business linked to Master Trust, strong risk sales as well as incremental DC back-book growth, offset by lower bulk annuity and bulk personal retirement bond sales.

We calculate our Solvency Capital Requirement (SCR) using the standard formula set by the European Insurance and Occupational Pensions Authority (EIOPA). We control and report solvency capital in line with the capital management and metrics detailed in section E (Capital Management). The table below summarises our year end position.

€m	2023	2022
<u>Tier 1 - unrestricted</u>		
Issued share capital	1	1
Share premium account	340	340
Surplus funds	—	—
Reconciliation reserve	1,127	1,290
Other own fund items approved by the supervisory authority	190	190
Available Own Funds (before foreseeable dividends and adjustments)	1,658	1,822
Foreseeable dividends, distributions and charges ¹	—	(125)
Ring fenced funds adjustment (Participating Funds)	—	—
Total available Own Funds to meet the SCR	1,658	1,697
Solvency Capital Requirement (SCR)	1,104	1,024
Solvency ratio	150%	166%
Minimum Capital Requirement (MCR)	497	461
Eligible Own Funds as a percentage of MCR	334%	368%

Note: all tables in this document use units of millions and thousands. Because we have rounded the figures, the totals in the tables may not equal the sum of the components exactly.

¹ Foreseeable dividends of €140m, which was approved by the Board in February 2024, has been accounted for as a liability on the SII Balance Sheet and therefore part of 'Reconciliation reserve' in the table above. This change is driven by the new taxonomy release in Q4 2023 and states that any dividends approved by the Board after the reporting period is accounted for as a payable.

System of governance

The Board of Directors of ILA is responsible for the governance and oversight of all of ILA's operations and risks. You can find out more about our governance process in section B (System of Governance).

We serve individual customers, small and large corporate customers and other affinity groups. You can find more detail in section A (Business and Performance).

We have two operating divisions: Retail Life and Corporate Life. Retail Life serves individual customers and some small group business. Corporate Life serves larger group business, including corporate customers and affinity groups with a large number of members.

The divisional operations are supported by a number of functions that operate across divisions. These are led by senior executives including the Chief People Officer, Chief Information Officer, Chief Customer Officer and Chief Digital and Innovation Officer. In addition, our control functions work at an ILA level.

Each division has an executive management team, led by a Managing Director who is also the Chief Operating Officer for the division. The Managing Director for each division reports to the Chief Executive Officer of ILA. Each division develops business plans, strategies and annual budgets. There is also an ILA Executive Committee that provides overall leadership for all operational aspects of ILA.

The committees critical to the risk governance structure are set out below.

Governance Structure



Note: *The Remuneration Committee and Nomination and Governance Committee are constituted at the level of the Irish Life Group, ILA's parent company, and their membership includes some non-ILA directors. ILA relies on these committees, as permitted under the Corporate Governance Requirements as issued by the Central Bank of Ireland.

**The Executive Investment Management Committee also reports to the Board.

As part of our 2028 strategy, we are changing our operating model to provide an integrated experience for our individual and corporate customers, so they can benefit from the full range of products, services and advice that we can offer. These organisational changes will help us realise the full potential of our strategy.

Risk Profile

Our risk profile reflects our main business activities.

We control the way we accept risks, using our expertise to manage them and create shareholder value from them. The Board approves our risk appetite at least once a year, defining a risk preference for all significant risks.

We categorise our risk exposures under major risk headings. The SCR, split by risk category, is as follows:

€m	End 2023	End 2022
Market risk	691	589
Life Underwriting risk	683	665
Health Underwriting risk	191	179
Counterparty risk	54	55
Requirement before diversification	1,619	1,488
Post diversification	1,181	1,083
Operational risk	80	87
Loss absorbing capacity of deferred tax	(158)	(146)
Total SCR	1,104	1,024

Section C (Risk Profile) provides further information.

Risk Management Model

We manage risk using a three lines of defence model.

- > **The first line of defence**
This is the business divisions and they are the ultimate owners of the risk. Primarily responsible for day-to-day Enterprise Risk Management (ERM) operations within the established ERM Framework, they identify, measure, manage, monitor and report risk.
- > **The second line of defence**
This is the oversight function - including the Risk, Compliance, Actuarial and Finance Functions. The Risk Function oversees the ERM framework, using it to challenge the compliance of the first line of defence.
- > **The third line of defence**
This is Internal Audit. This team carries out independent risk assessments of the internal risk control framework and the oversight provided by the second line of defence.

You can find out more in section B.3.2 (Risk management model - three lines of defence).

Valuation for solvency purposes

In section D (Valuation for Solvency Purposes), we explain how we have valued our assets and liabilities under Solvency II regulations. We compare this to our annual audited financial statements, which are prepared under International Financial Reporting Standards (IFRS). The main differences include differences in how various items are valued, including deferred acquisitions costs, intangible assets, deferred front end fees, technical provisions, reinsurance recoverables and deferred tax arising from these.

Section D.2 (Technical Provisions) outlines the way we have calculated the amount we need to meet our contractual obligations under the policies we have written using Solvency II regulations.

Capital management

Our policy is to manage the capital base to a level that enables us to carry out our business plans and meet our growth objectives, within our risk appetite. We actively and regularly review our level of capital and the quality of this capital. We aim to meet all regulatory requirements and maintain customer, investor, creditor and market confidence. Our business planning process, which considers projections over a five year time frame, informs how we manage our capital.

Our 'Own Funds' are composed of the excess of our assets over the value of our liabilities. Overall, Available Own Funds have decreased by €39m in 2023 to €1,658m (2022: €1,697m), after taking into account paid dividends during 2023 of €315m (2022: €220m) and planned dividend payments of €140m (2022: €125m) to our parent company.

The SCR increased by €80m during 2023, from €1,024m at 31 December 2022 to €1,104m at 31 December 2023. The solvency ratio decreased from 166% at 31 December 2022 to 150% at 31 December 2023. 150% is the current target solvency ratio, and is annually approved by the Board.

Throughout 2023 we were in compliance with the regulatory capital requirements (SCR and MCR).

Further information is provided in section E (Capital Management).

The Board reviewed and approved this report on 2 April 2024.



Denis McLoughlin,
Chief Executive Officer,
Irish Life Assurance plc

A. BUSINESS & PERFORMANCE



This section describes our organisational structure and financial performance over the last financial year.

A.1 BUSINESS

Company name

Irish Life Assurance plc

Name and contact details of the supervisory authority who is responsible for financial supervision of the company:

Central Bank of Ireland
New Wapping Street
North Wall Quay
Dublin 1.

We are a wholly owned subsidiary of Irish Life Group Limited (ILG), an insurance holding company subject to Solvency II group supervision by the Central Bank of Ireland. Canada Life Limited (CLL), is the immediate parent of ILG. The supervisory authority of CLL is the Prudential Regulation Authority (PRA).

The contact details for the PRA are:
20 Moorgate
London, EC2R 6DA.

Name and contact details of the external auditor of the company is:

Deloitte Ireland LLP
Chartered Accountants and Statutory Audit Firm
Deloitte & Touche House
Earlsfort Terrace
Dublin 2.

Irish Life Assurance plc (ILA) is a member of the Great-West Lifeco group of companies, one of the world’s leading life assurance organisations.

Great-West Lifeco (Lifeco) and its subsidiaries, including The Great-West Life Assurance Company (GWL), have approximately \$2.8 trillion Canadian dollars in consolidated assets under administration and at the end of 2023 had approximately 31,000

employees worldwide and are members of the Power Financial Corporation Group of companies. GWL is a wholly owned subsidiary of Lifeco which is incorporated in Canada and listed on the Toronto Stock Exchange.

Lifeco is the indirect parent company of The Canada Life Group (U.K.) Limited (CLG). CLG is the parent company of Canada Life Limited (CLL) which is a U.K. based insurance company.

CLL acquired Irish Life Group Limited in 2013. The Irish Life Group has a number of subsidiaries, and is subject to Solvency II group supervision as the insurance holding company for ILA and Irish Life Health.

Irish Life Investment Managers Limited, Canada Life Asset Management Limited, and Setanta Asset Management Limited are sister companies within CLG. They provide ILA with asset management services and expertise.

Below is a simplified diagram of how our parent company is organised.



We are the largest life and pensions group in Ireland, serving over 1.5 million customers. The Irish Life brand is one of the most established and recognised financial brands in Ireland. Our strong brand is thanks to our large distribution network, product innovation, flexibility and strong investment performance.

We operate through two main divisions, Irish Life Retail (Retail Life) for our individual and small business customers and Irish Life Corporate Business (Corporate Life) for our corporate customers. Our market share in 2023 was circa 34% (2022: circa 38%).

We provide pensions, life, and investment products to individual and small business customers in Ireland. We lead the market with a comprehensive product range spanning protection, pensions, investment, and regular savings products. We have the largest and most diverse distribution network of any life assurance company in Ireland and have the largest direct sales force.

We have a multi-channel distribution strategy. This means that sales are split between:

- > independent brokers and independently regulated tied agents.
- > tied agents in bank branches.
- > our employed and self-employed sales force.

The bancassurance model that we operate has undergone a period of significant change, with tied agency agreements ceasing with Ulster Bank (in 2022) and KBC (in 2023) after their

exits from the Irish banking sector. In addition, the tied agency agreement between ILA and AIB ceased in the first half of 2023, at which point AIB became a tied agent for a new life company which is a joint venture between AIB and Canada Life Irish Holding Company Limited (a sister company within the Lifeco group). As a result of these changes our total sales for individual and small business customers in 2023 of € 1,710 million has decreased from last year (2022: €1,820 million).

We use an external company to help measure customer service every month. At the end of 2023 we achieved a score of 86% (2022: 86%). This keeps us in the top quartile of companies for customer satisfaction based on a league table of over 700 companies across all business sectors in Ireland and the U.K.

We sell pensions and risk products to our corporate customers, namely employers and affinity groups in Ireland, through direct, pension consultants and brokerage channels.

The key drivers of sales growth for corporate customers are:

- > employment and salary growth in the Irish economy.
- > the move towards defined contribution pensions, away from defined benefit pensions.
- > the de-risking of defined benefit pension liabilities through bulk annuity and bulk personal retirement bond buyouts.

Our corporate customer sales increased by 4% to € 1,709 million, compared to €1,644 million in 2022, mainly due to a greater number of defined contribution (DC) sales offset by lower bulk annuity and personal retirement bond sales in 2023.

A.2 UNDERWRITING PERFORMANCE

The tables below show the premiums, claims, expenses, in relation to insurance and investment contracts for each of the Solvency II lines of business, in line with the S.05.01 QRT guidelines, which changed during 2023. The 2022 comparative has been aligned to the 2023 presentation.

€m	2023				Total
	Health insurance	Insurance with profit participation	Index linked and unit-linked insurance	Other life insurance	
Premiums earned (net of reinsurance)	118	1	8,213	272	8,604
Claims (net of reinsurance)	(61)	(5)	(6,375)	(228)	(6,669)
Expenses	(36)	—	(314)	(124)	(474)

Note: Over 90% of the gross written premiums are undertaken in Ireland.

2022					
€m	Health insurance	Insurance with profit participation	Index linked and unit-linked insurance	Other life insurance	Total
Premiums earned (net of reinsurance)	97	1	6,183	427	6,708
Claims (net of reinsurance)	(57)	(6)	(4,917)	(193)	(5,173)
Expenses	(35)	—	(298)	(127)	(460)

Note: Over 90% of the gross written premiums are undertaken in Ireland.

The different lines of business shown in the tables are explained as follows:

- 1. Health insurance:** This line of business includes group and individual income protection business and group stand-alone serious illness business.
- 2. Insurance with profit participation:** This line of business includes products that offer policyholders bonuses which reflect the fund's experience on investment returns, mortality rates and expenses.
Almost all the profits (where applicable) for this line of business are paid out to policyholders, so the profits are offset by an increase in the value of the non-controlling interest in the financial statements.
- 3. Index-linked and unit-linked insurance:** This line of business includes unit-linked products, where the unit-linked policyholders bear all the financial risks associated with the related assets. Examples of these products are defined contribution pensions and savings and investment plans. For a small proportion of these unit-linked products, we offer guarantees that protect policyholders from market falls in the underlying investments.
- 4. Other life insurance:** This line of business includes our life assurance products such as term assurance products and annuities.

Total premiums increased by €1,896m in the year to €8,604m, principally driven by higher value premiums and sales in 2023 compared to 2022 within the index linked and unit-linked insurance line of business. This was partially offset by a reduction in the other life line of business premiums due to a large tranche of reinsurance.

Total claims increased by €1,496m in the year to €6,669m, principally driven by higher value claims and scheme losses in 2023 compared to 2022 within the index lined and unit-linked insurance line of business.

A.3 INVESTMENT PERFORMANCE

A.3.1

Non-Linked Investments

The make-up of the asset classes in the portfolio remained largely unchanged throughout the year. The tables below show our investment income and investment performance during each year for each class:

2023					
Asset Class €m	Dividends	Interest	Rent	Total Income	Gains and Losses
Equity and Unit Trusts	(1)	115	—	114	4
Fixed Income	—	61	—	61	218
Derivatives	—	—	—	—	(29)
Mortgages	—	3	—	3	1
Property	—	—	5	5	(30)
Cash and Deposits	—	5	—	5	(1)
Grand Total	(1)	184	5	188	163

2022					
Asset Class €m	Dividends	Interest	Rent	Total Income	Gains and Losses
Equity and Unit Trusts	—	—	—	—	(4)
Fixed Income	—	60	—	60	(1,024)
Derivatives	—	(1)	—	(1)	19
Mortgages	—	3	—	3	(28)
Property	—	—	4	4	(8)
Cash and Deposits	—	1	—	1	(1)
Grand Total	—	63	4	67	(1,046)

Investment Income

Our net investment income from non-linked funds was €188m in 2023 (2022: €67m), which consists mainly of income from bond products of €61m (2022: € 60m) and a one off income included in the Interest column in 2023 of €115m related to the sale of the tranche of business to Saol Assurance DAC, trading as AIB Life, as part of the joint venture between AIB and GWL. Excluding this one off income, income from bonds generated more than 83% (2022: 90%) of our overall investment income, with bonds achieving a rate of return of 2%.

Investment expenses

Our non-linked investment managers are Irish Life Investment Managers Limited and Canada Life Asset Management Limited, who charge an arm's length fee based on assets under management.

Investment performance

Global bond markets were volatile in 2023, but prices ultimately ended the year higher. For most of the year, sticky inflation and a better than anticipated growth backdrop led to expectations regarding the timing and levels of peak policy rates being pushed out which pushed bond yields higher for most of the year. There was significant volatility during the year with bond yields trading

in a relatively wide range. Yields fell sharply in the last two months of the year as inflation surprised to the downside and investors anticipated interest rate cuts from early 2024.

Government bond yields rose overall in the first two months of the year as concerns over further monetary tightening amid strong data was priced in. The banking crises and associated recessionary fears pushed bond yields significantly lower in March as markets began to price in monetary easing during 2023. These expectations quickly reversed amid a swift and effective policy response by authorities which reduced fears of any economic fallout from the banking crisis.

Strong and resilient economic data, particularly in the US, led central banks to suggest that policy rates would have to remain higher for longer as it was likely to take some time for inflation to fall towards their targets of 2%. This more hawkish central bank guidance contributed to bond yields rising to their highest levels since before the global financial crisis in October. Later in Q4, bond yields fell from these highs as inflation began to surprise to the downside and central banks suggested that policy rates had already peaked with cuts likely in 2024. As a result, a significant part of the rise in yields in 2023 was reversed and with rate markets pricing in monetary easing in the first half of 2024.

A.3.2

Unit-Linked Investments

The make-up of the asset classes in the portfolio remained largely unchanged throughout the year. The tables below show our investment income and investment performance during each year for each class:

2023					
Asset Class €m	Dividends	Interest	Rent	Total Income	Gains and Losses
Equity and Unit Trusts	620	—	—	620	4,107
Fixed Income	—	238	—	238	615
Derivatives	—	—	—	—	201
Property	—	—	120	120	(316)
Cash and Deposits	—	191	—	191	(25)
Grand Total	620	429	120	1,169	4,582

2022					
Asset Class €m	Dividends	Interest	Rent	Total Income	Gains and Losses
Equity and Unit Trusts	583	—	—	583	(4,691)
Fixed Income	—	187	—	187	(2,539)
Derivatives	—	—	—	—	(692)
Property	—	—	114	114	(87)
Cash and Deposits	—	(1)	—	(1)	58
Grand Total	583	186	114	883	(7,951)

Investment income

Our net investment income from unit-linked funds was €1,169m in 2023 (2022: €883m) which consists mainly of:

- > dividend income of €620m (2022: €583m) which generated 53% (2022: 66%) of our overall investment income.
- > income from bond products of €238m (2022: €187m) which generated more than 20% (2022: 21%) of our overall investment income.
- > rental returns from properties of €120m (2022: €114m) which generated more than 10% (2022: 13%) of our overall investment income, from a portfolio of properties held in Ireland and the U.K.
- > as a result of rising interest rates, return on cash significantly increased year on year.

Unit-linked funds earned management fee income of €335m (2022: €309m).

Investment expenses

Our unit-linked investment managers are Irish Life Investment Managers Limited and Setanta Asset Management Limited, who charge an arm's length fee based on assets under management.

Investment performance

The global economy entered 2023 with market expectations of recessionary conditions due to the sharpest rate hiking cycle in 40 years and still-elevated inflation. However, as the year progressed, the global economy, especially the US, proved resilient. Meanwhile, policy responses to banking crises in March helped limit any contagion. Elsewhere, the Russia-Ukraine conflict continued and there was an escalation of tensions in the Middle East.

The optimism early in the year due to economic resilience combined with inflation moderating slower than initially expected led to rising bond yields as increased monetary tightening was expected. The higher bond yields partly contributed to the banking crises and subsequent collapse of Silicon Valley Bank in the US in March. There were then concerns of contagion in the global banking sector as Credit Suisse had to be taken over by UBS later in the month. However, the swift and decisive actions of the authorities, with deposit guarantees and funding schemes launched to shore up confidence in the banking system limited any further contagion and calmed investor concerns sending a signal to investors that regulators

and central banks are willing to act as backstops in times of distress.

Through the year, economic activity data surprised positively, especially in the US while it was more mixed in China and the Eurozone. Overall, global growth forecasts for 2023 were raised from 1.8% at the start of the year to 2.7% with most of this driven by the US where forecasts were raised from 0.3% to 2.5% by year end. Indeed, in the US, a healthy labour market, with robust job creation and wage gains combined with the ongoing depletion of pandemic savings supported household consumption. Investment was also strong, boosted by the Inflation Reduction and CHIPS Acts which encouraged spending in green and semiconductor related investments.

China's abandonment of its 'zero COVID' policy in December 2022 contributed to a surge in growth in Q1. This however quickly faded as still cautious consumers and businesses and ongoing difficulties in the property market produced lacklustre activity through the middle of the year. However, data showed signs of improvement in the second half of 2023 aided by stimulus measures.

While corporates and consumers in the Eurozone benefited from lower natural gas prices, the economy struggled as tighter monetary policy created more of a drag than in the US given a greater share of variable loans which experienced an automatic reset higher in interest rates post policy tightening. Consumer and business confidence remained low with Europe's greater gearing to the Chinese economy also acting as a headwind.

Inflation proved to be sticky through much of the year, initially moderating at a slower pace than anticipated as tight labour markets contributed to more elevated inflation in the services sector. Inflation eventually fell significantly in major economies during the latter part of the year, coming down to levels not far from central bank targets. This was partly due to lower oil, gas, food and durable goods prices as well as base effects. This led major central banks like the Fed and the European Central Bank (ECB) to pause their tightening cycles in Q4. While major central banks had previously stated that rates would need to remain 'higher for longer' to tame inflation, investors began to discount rate cuts by the Fed and ECB in 2024 given the surprising fall in inflation towards year end and guidance from central banks that the next move in policy rates was likely to be down.

Equities

In 2023, global equities rallied strongly, rising by 22.2% in local currency terms (18.6% in euro terms). Equities were buoyed by resilient economic activity as well as falling inflation and, towards the end of the year, expectations that central banks would ease policy in 2024.

During the year, global equity markets ebbed and flowed. Strong activity data in January led to a rally in markets, but this gave way to concerns over further monetary tightening from central banks in February before the banking crises in March. Containment of this crisis and resilient economic data, as well as enthusiasm for the theme of artificial intelligence (AI) supported markets during the late spring and most of the summer months. The development and roll-out of AI, led investors to believe the technology has the potential to boost productivity and company profit margins significantly in the medium term. US equities were a major beneficiary of the AI theme given the large weight in technology stocks and rose by 27.1% in US dollar terms (22.8% in euro terms).

Equities fell from August through October as there were concerns that global central banks would need to keep policy tight through to the second half of 2024 as inflation remained sticky and economic data resilient. However, lower than expected inflation readings in the latter part of the year led to increasing conviction that a soft landing will be achieved where inflation continues to fall without a recession being required to lower inflation back to central banks 2% target. With inflation expected to continue falling towards targets, it was believed central banks could begin cutting interest rates early in 2024. Indeed, towards the end of 2023, some central bank commentary suggested that rate cuts could be forthcoming in 2024.

Global Bond Markets

Global bond markets were volatile in 2023, but prices ultimately ended the year higher. For most of the year, sticky inflation and a better than anticipated growth backdrop led to expectations regarding the timing and levels of peak policy rates being pushed out which pushed bond yields higher for most of the year. There was significant volatility during the year with bond yields trading in a relatively wide range. Yields fell sharply in the last two months of the year as inflation surprised to the downside and investors anticipated interest rate cuts from early 2024.

Government bond yields rose overall in the first two months of the year as concerns over further monetary tightening amid strong data was priced in. The banking crises and associated recessionary fears pushed bond yields significantly lower in March as markets began to price in monetary easing during 2023. These expectations quickly reversed amid a swift and effective policy response by authorities which reduced fears of any economic fallout from the banking crisis.

Strong and resilient economic data, particularly in the US, led central banks to suggest that policy rates would have to remain higher for longer as it was likely to take some time for inflation to fall towards their targets of 2%. This more hawkish central bank guidance contributed to bond yields rising to their highest levels

since before the global financial crisis in October. Later in Q4, bond yields fell from these highs as inflation began to surprise to the downside and central banks suggested that policy rates had already peaked with cuts likely in 2024. As a result, a significant part of the rise in yields in 2023 was reversed and with rate markets pricing in monetary easing in the first half of 2024.

Irish Economy

The Irish economy was weak at the headline level in 2023 based on the recent GDP release, reducing by 3.2% year on year. This was driven by a decline in activity in the industrial sector and a negative contribution from the trade sector.

GDP however is distorted by the multinational sector and Modified Domestic Demand (MDD) is viewed as a better measure of underlying demand in the economy. MDD rose by 0.5% year on year in 2023 although this still understates the underlying strength in the economy which is probably better reflected by the strong rise in consumption during the year which grew 3.1%. Consumption was supported by the strong labour market with numbers employed rising to a record 2.7m which is 330,000 above pre Covid levels. Capital investment rose 6.9% in 2023 while government expenditure rose by 1.7%.

The fiscal position remains robust with an estimated budget surplus of approximately 1.7% GDP in 2023.

A.3.3

Other information

At the end of 2023 we did not hold investments in off balance sheet securitisation vehicles.

A €20m (2022: €4m loss) pre-tax loss was recognised in the Statement of Comprehensive Income when we revalued owner occupied property.

A.4 PERFORMANCE OF OTHER ACTIVITIES

There are no items to note.

A.5 ANY OTHER INFORMATION

We recognised a €(2)m (2022: €0m loss) pre-tax actuarial loss on our defined benefit pension scheme in the Statement of Comprehensive Income. This was primarily due to assumption changes (an decrease to both the inflation and the pension increase assumptions) offset by improved asset returns and a decrease in the discount rate used to value the future pension liabilities.

On 3 November 2023, the Company transferred a tranche of Unit Linked Business to AIB Life as part of the joint venture between

AIB and GWL. This Unit Linked tranche consists of sales made through the AIB sales channel with Retail Life.

In March 2023, due to an increased level of policyholder encashment requests, the company imposed a 6-month deferral period on the smaller of its two Irish commercial property funds. This deferral period will allow time to sell the relevant property assets to fund these encashment requests.

B. SYSTEM OF GOVERNANCE

This section describes the structures, systems and processes we have put in place to direct and control our operations and risks so we can balance the interests of our many stakeholders.

B.1 GENERAL INFORMATION ON THE SYSTEMS OF GOVERNANCE

B.1.1 Governance structure

The Board of Directors of ILA is responsible for the governance and oversight of all of ILA's operations and risks.

The company has two operating divisions: Retail Life and Corporate Life. Retail Life serves individual customers and some small group business. Corporate Life serves larger group business, including corporate customers and affinity groups with a large number of members. You can find more detail in section A (Business and Performance).

As part of our 2028 strategy, we are changing our operating model to provide an integrated experience for our individual and corporate customers, so they can benefit from the full range of products, services and advice that we can offer. These organisational changes will help us realise the full potential of our strategy.

The divisional operations are supported by a number of functions that operate across divisions. These are led by senior executives including the Chief People Officer, Chief Information Officer, Chief Customer Officer and Chief Digital and Innovation Officer. In addition, the control functions work at an ILA level. More detail on the control functions are included in section B.1.4. (Key Functions) below.

Each division has an executive management team, led by a Managing Director who is also the Chief Operating Officer for the division. The Managing Director for each division reports to the Chief Executive Officer of ILA. Each division develops business plans, strategies and annual budgets. There is also an ILA Executive Committee that provides overall leadership for all operational aspects of ILA.

Business and risk issues can be reported and escalated from the bottom up. Communication and guidance on policy and decisions happens from the top down.

The committees critical to the governance structure are set out below. A number of the committees are Board level committees, and their members are Directors of ILA. The other committees are executive level, and are made up of senior managers. The executive committees help the Board committees meet their objectives. Control functions support the executive committees and the Board Risk and Audit Committees. These are discussed in section B.1.4 (Key Functions).



Notes: *The Remuneration Committee and Nomination and Governance Committee are constituted at the level of the Irish Life Group, ILA's parent company, and their membership includes some non-ILA directors. ILA relies on these committees, as permitted under the Corporate Governance Requirements as issued by the Central Bank of Ireland.

**The Executive Investment Management Committee also reports to the Board.

	Main function	Main responsibilities
Board of Directors	Lead and control ILA.	<ul style="list-style-type: none"> > Makes all material strategic decisions. > Establishes an organisational structure with clearly defined authority levels and reporting responsibilities. > Agrees the rules on management authority levels and what the Board should be notified of.
Board Risk Committee	Responsible for ILA's risk governance and oversight of current risk exposures and current and future risk strategy.	<ul style="list-style-type: none"> > Reviews compliance within the Enterprise Risk Management (ERM) framework and advises the Board on risk oversight. > Reviews the company's Risk Appetite Framework and Risk Strategy. > Approves the operation of the Risk and Compliance functions, making sure they have the resources, authority and independence to meet their responsibilities. > Recommends changes to the risk and compliance management frameworks and policies. > Promotes a company culture that supports risk management. > Develops and approves responses when a risk exposure exceeds appetite.
Board Audit Committee	Act as an independent link between the Board and ILA's external auditors.	<ul style="list-style-type: none"> > Recommends and monitors the choice of external auditors. > Reviews the scope of the external audit and reviews the independence of the external auditors. > Reviews the company's annual report and financial statements, other public reports and reports we send to the regulatory authorities. > Reviews the effectiveness of internal control systems. > Manages the risks of financial reporting by reviewing significant financial reports. > Reviews financial statements for ILA and Solvency II Pillar I and Pillar III requirements. > Reports to the Board on financial statements it needs to approve. > Monitors the Actuarial, Internal Audit and Finance functions. Ensures they have the resources, authority and independence to meet their responsibilities.
Board Remuneration Committee	Develop ILA's remuneration policy.	<ul style="list-style-type: none"> > Decides, implements and operates our remuneration policies.
Board Nomination and Governance Committee	Recommend Board and Board Committee appointments to ILA's Board. Keep the governance arrangements for ILA under review.	<ul style="list-style-type: none"> > Succession plans for the Board. > Makes sure the Board and sub-committees have the right skills and resources. > Arranges training for new directors and ongoing training for all directors. > Oversee ILA's Corporate Governance.
Executive Risk Management Committee (ERMC)	Manage all ILA's material risks, apart from operational and legal/regulatory compliance risks.	<ul style="list-style-type: none"> > Oversees risk exposures and recommends suitable risk policy (including insurance risks, market risk, credit risks and liquidity risk). > Monitors capital and how assets and liabilities are matched. > Reviews new product developments. > Approves significant transactions. > Monitors and reviews risk experience. > Reviews and recommends material risk management matters, including risk mitigations.

	Main function	Main responsibilities
Executive Investment Management Committee (EIC)	Manage and oversee all investments undertaken by ILA.	<ul style="list-style-type: none"> > Reviews and recommends the ILA Investment Policy and monitors its implementation. > Monitors and oversees the use of derivatives and stock lending activities. > Oversees the performance of, and recommends the appointment or removal of investment managers and custodians. > Monitors the operation of unit-linked funds, including the range of investment options available to policyholders. > Ensures the management of the non-linked portfolio is aligned to ILA's risk appetite.
Operational Risk Committee (ORC)	Oversee and monitor ILA's operational risk including conduct risk.	<ul style="list-style-type: none"> > Acts as a forum for prioritising and reviewing existing and emerging material operational risks. > Designs and monitors key risk indicators attached to these risks. > Is supported by two Operational Risk Committees - one for each of ILA's operating divisions.
Compliance Management Committee (CMC)	Establish and oversee regulatory and compliance policies and standards. Monitor compliance within ILA.	<ul style="list-style-type: none"> > Recommends appropriate regulatory and compliance policies and standards. > Promote a risk culture that stresses integrity and effective compliance risk management throughout ILA. > Monitors compliance across ILA. > Monitors ILA's regulatory relationships. > Keeps under review ILA's consumer protection (conduct risk) compliance frameworks.

The following table shows the members of our Board and Board Committees at 31 December 2023:

Members	Position	Board	Board Audit Committee	Board Risk Committee	Board Remuneration Committee	Board Nomination and Governance Committee
Mr Stefan Kristjanson	Chair of the Board and non-executive director	Y				
Mr Kilian Colleran	Independent non-executive director	Y	Y	Y		
Ms Brenda Dunne	Independent non-executive director and chair of the risk committee	Y	Y	Y	Y	Y
Ms Helen A. Keelan	Independent non-executive director and chair of the audit committee	Y	Y	Y	Y	
Ms Rose McHugh	Independent non-executive director	Y	Y	Y		
Ms Deborah Mintern	Independent non-executive director	Y	Y	Y		
Mr Denis McLoughlin	Chief Executive Officer and executive director	Y				
Mr Declan Bolger	Non-executive director	Y				
Ms Deirdre Moore	Chief Financial Officer and executive director	Y				
Company secretary is Ms Maria-Teresa Kelly						

Mr David Killeen resigned as a non-executive director on 1 January 2023.

B.1.2

Adequacy of and review of systems of governance

We are committed to best practice corporate governance. We are a high-impact rated entity under the Central Bank of Ireland's risk-based framework for the supervision of regulated firms. This is known as PRISM or Probability Risk and Impact System.

We must comply with the Central Bank's Corporate Governance Requirements for Insurance Undertakings 2015 (the Requirements). These include requirements in relation to the composition of the Board and its Committees. We also submit a compliance statement to the Central Bank each year.

We review our systems of governance each year. We also annually review the performance of the governance committees listed in section B.1.1 (Governance structure). This includes assessing their responsibilities and updating charters if appropriate.

We commission independent reviews of governance periodically, and there is an independent evaluation of the overall performance of the Board and individual directors every three years.

B.1.3

Remuneration practices

Our Remuneration Policy is designed to attract, retain and reward qualified and experienced employees who will contribute to our success. We use our Remuneration Policy to:

- > help generate long-term value for shareholders and customers
- > motivate employees to meet annual corporate, divisional and individual performance goals
- > encourage employees to achieve goals in line with our Code of Conduct
- > align with sound risk management practices and regulatory requirements.

We support the Remuneration Policy with our performance management process. This helps to develop a risk-aware performance culture that reflects our Vision and Values. The process is based on three core principles:

- > quality feedback and open conversations
- > shared responsibility for the process
- > treating staff fairly and recognising their positive contribution.

The umbrella policy for operational risk and the Great-West Lifeco 'Code of Conduct' set out the principles behind our approach to managing the risks associated with our Remuneration Policy.

The principles state that remuneration programmes should:

- > promote sound and effective risk management and align with the risk strategy and preferences approved by the Board
- > be consistent with business and risk strategy and shareholders' long-term interests
- > be consistent with the companies approach to the integration of sustainability risks in the investment decision making and investment advice process
- > be communicated to all staff
- > be competitive and fair
- > attract, reward and motivate staff to deliver on objectives and achieve success
- > be underpinned by clear, effective and transparent remuneration governance.

The Remuneration Policy is also designed to meet our regulatory requirements. We identified and assessed the applicable Solvency II principles around remuneration. Then we set up and documented the following compliance arrangements:

- > establishing a Board Remuneration Committee to help the Board carry out its remuneration-related roles and responsibilities; the Remuneration Committee, based on data provided, makes sure we comply with the Remuneration Policy each year
- > making sure there are specific remuneration arrangements (programmes) for the Board, senior leaders and the key control functions
- > benchmarking base salaries against market rate for the role as defined in independent salary surveys
- > assessing all bonus schemes against both personal and financial targets (the financial targets for senior oversight roles are not significantly linked to company performance)
- > auditing and risk assessing the Remuneration Policy
- > publishing our Remuneration Policy on our employee intranet site.

B.1.3.1

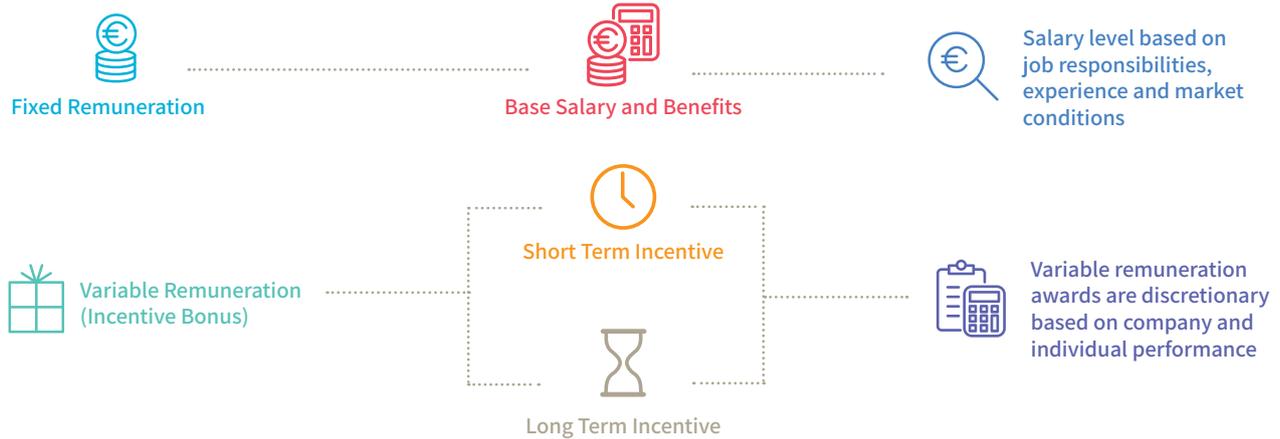
Share options, shares or variable components of remuneration

All remuneration packages consist of:

- > a base salary.
- > annual incentive bonus.
- > retirement benefits.
- > benefits during employment.

Senior positions may also include a long-term incentive.

The proportion of each element in the overall package will vary based on the role.



The base salary reflects the skills, competencies, experience and performance level of the individual. Base salaries are based on market rate for the role as defined by independent salary surveys.

We also have an annual incentive bonus scheme that links an individual's overall remuneration to the performance of the company and the performance of the individual. The bonus depends on key business units meeting objectives that are high impact and closely aligned to our critical priorities. However, this does not apply to those in senior oversight roles. Their bonuses are not significantly linked to company performance.

In addition, we have a number of incentive schemes linked to the level of the role (each level attracts different payments for hitting specific targets, and has its own maximum bonus) and, where appropriate, the type of role (for example sales and investment roles). Each staff member has a number of operational and bonus objectives for the year, including an accountability heading of Risk and Management Control. We make our base salaries high enough to prevent employees being overly dependent on their bonuses.

Long Term Incentives are made up of stock options, issued by our parent company, and performance share units.

B.1.3.2

Supplementary pension or early retirement schemes for the members of the management body and other key functions

Our Remuneration Policy does not include any supplementary pension or early retirement schemes for Board members or other key function holders. We offer enhanced early retirement pensions to all members of our Irish Life Group defined benefit scheme who are aged over 60 and have completed 40 years' service.

The company has closed its defined benefit pension scheme to future accrual from 30 June 2018 and existing members have joined a company defined contribution plan for future service pension provision beyond this date. Members have retained the benefits they have accrued up to the date of closure of the scheme and these benefits are still linked to final salary.

B.1.3.3

Material transactions during the reporting period

There were no material transactions with senior ILA managers in the period, apart from transactions linked to their remuneration and transactions relating to insurance policies conducted on normal commercial terms.

B.1.4

Key functions

In line with the European Regulator's Guidelines on System of Governance, (EIOPA-BoS-14/253), we consider key functions to be Risk Management, Compliance, Actuarial and Internal Audit. We also view Finance as a key function. Collectively, we refer to these five functions as 'control functions'.

Control functions help the Board to manage ILA effectively. Each one reports to either the Board Audit or Risk Committee.

The Board Committee approves the mandate, resources and plans for the control functions annually. The control functions report to each meeting of the Board Committees and the head of each control function has a direct line of communication with the relevant committee Chair.

Each control function is staffed by professionals with appropriate skills and experience, plus a deep knowledge of our business.

Risk

Overview

This independent second-line function is separate from business operations and looks at them objectively. It has authority across all operating divisions, and access to all ILA records, information and personnel needed to carry out its responsibilities and follow up on issues. In addition, the Chief Risk Officer (CRO) has the right to access, and to attend meetings of, the Board Risk Committee.

The CRO reports to the Board Risk Committee and the Irish Life Group CRO on oversight matters and to the CEO on operational matters and day-to-day management.

The CRO updates each meeting of the Board Risk Committee, including producing a quarterly CRO Report.

The Risk Function's operational risk responsibilities are supported by operational risk resources within each business unit.

Main responsibilities

These are outlined in the Risk Function Mandate, which is set by the Board Risk Committee. Encompassing independent oversight of all forms of risk across all our business divisions, the Risk Function's responsibilities include:

- > management and oversight of the Risk Appetite Framework.
- > maintaining risk policies.
- > risk governance and culture.
- > carrying out risk processes including.
 - risk identification, assessment and prioritisation.
 - risk measurement and limit setting.
 - risk management, responses and mitigation strategies.
 - risk monitoring and reporting.
 - escalation, compliance, independent assurance and oversight at an aggregate and disaggregate level.
- > ensuring that risk infrastructure is effective.
- > Own Risk and Solvency Assessment (ORSA) process.
- > coordinating the development and maintenance of the Recovery Plan.
- > providing risk opinions to the Board.
- > taking part in management committees.

Governance

The Board Risk Committee reviews the Risk Function Mandate annually, and makes sure the Risk Function complies with it. The Committee also assesses the Risk Function's performance each year.

Actuarial

Overview

This independent second-line function is led by the ILA Head of Actuarial Function (HoAF), who reports directly to the Board Audit Committee and to the Irish Life Group Chief Actuary for oversight matters. The HoAF is responsible to the CEO for operational and day-to-day management.

The Actuarial Function is made up of:

- > the actuarial reporting teams in each of our two business divisions - these teams carry out most of the actuarial calculations
- > the Group valuation and reporting team which reviews, oversees and consolidates the results
- > the actuarial development team which develops the actuarial models, processes and mechanisms behind the actuarial calculations.
- > the IFRS17 team which transitioned the work into business as usual during 2023.

Main responsibilities

These are outlined in the mandate for the Actuarial Function, which is set by the Board Audit Committee. They include:

- > calculating the value of our liabilities in relation to our insurance policies and reporting on this to the Board in line with regulatory requirements
- > contributing to the effective implementation of our risk management system
- > providing oversight of product development, pricing and reinsurance activities
- > reviewing Policyholders' Reasonable Expectations (PRE) on an ongoing basis and reporting to the Board on the Head of Actuarial Function's interpretation of PRE
- > calculating the value of our liabilities in relation to our life insurance business for inclusion in our financial statements
- > providing an opinion to the Board on our underwriting and reinsurance arrangements and on the ORSA process.

Governance

The Board Audit Committee reviews the mandate for the Actuarial Function annually, and makes sure the Actuarial Function complies with it. The Committee also assesses the Actuarial Function's performance each year.

Compliance

Overview

This independent second-line function is separate from business operations and looks at them objectively. It ensures that mechanisms are in place to comply with regulations by assessing, monitoring and testing the effectiveness of our regulatory compliance management controls across the company. It is made up of compliance units embedded in Retail Life and Corporate Life plus a Group compliance unit.

It is led by the Head of Compliance, who is the statutory compliance officer for the company. The Head of Compliance reports directly to the Board Risk Committee on the oversight of compliance and has a dual reporting line to the Chief Compliance Officer Ireland and to the ILA Chief Risk Officer.

Main responsibilities

These are outlined in the Head of Compliance Mandate which is reviewed and approved annually by the Board Risk Committee. They include:

- > establishing and maintaining a sound compliance framework for the independent oversight and management of our regulatory compliance risks including those relating to conduct risk and the fair treatment of customers
- > providing advice and guidance to the business units and group functions on regulatory developments and other compliance matters, including advice and oversight on new and changing regulatory requirements
- > promoting a risk culture that stresses integrity and effective compliance risk management throughout the company
- > carrying out risk-based monitoring to assess the company's compliance requirements and procedures and how well the company follows them

- > making sure all directors, officers and employees acknowledge our Code of Conduct each year
- > preparing the compliance plan and putting it into action
- > co-ordinating relationships with regulators
- > reporting each quarter to the Board Risk Committee and each month to senior management on key regulatory matters
- > training staff and directors on relevant compliance matters.

Governance

The Board Risk Committee reviews the Head of Compliance Mandate annually and makes sure the Compliance Function complies with it. The Committee also assesses the Compliance Function's performance each year.

Finance

Overview

The ILA Chief Financial Officer (CFO) is responsible to the CEO for all financial matters pertaining to the Company and reports directly to the Board Audit Committee and to the Irish Life Group Finance Director on oversight matters. The Finance Function supports the CFO in operational and day-to-day management.

The Finance Function consists of two divisional finance teams and a central Group Financial control (GF) team. The divisional finance teams are our first line of defence in the finance function. They manage the financial control and reporting needs of their business lines, giving the GF team defined data through a centrally controlled general ledger and reporting platform.

GF, led by the Group Financial Controller, provides finance activities through a shared service model to the company. The GF team are our second line of defence in the Finance Function. They review and oversee this data before adopting it for financial and regulatory reporting and performance management. The GF team, through the CFO, give the Board and Board Audit Committee periodic financial and performance updates along with detail that helps the Board assess and approve the annual statutory financial statements and regulatory returns.

Main responsibilities

These include:

- > financial control and governance.
- > reporting statutory and regulatory financial information, including preparing the financial statements.
- > budgetary, cost and financial management.

Governance

The Board Audit Committee reviews the CFO's Mandate annually and makes sure the CFO is complying with it. The Committee also assesses the CFO's performance each year.

Internal Audit

Overview

The Internal Audit function is provided by Group Internal Audit and is independent of our business management activities. Internal auditors have no operational responsibility or authority over any of the activities audited.

The Chief Internal Auditor (CIA) reports functionally to the Chair of the Board Audit Committee and the Chief Internal Auditor for Great-West Lifeco. The CIA reports administratively to the CEO of Irish Life Group. Internal Audit reports to the Retail Executive Management Team and the Corporate Business Top Team on a quarterly basis on the status of the audit plan, and on any audit findings arising. Internal Audit also provides quarterly reports to the Audit Committee of ILA's Board.

Main responsibilities

The CIA is required to:

- > Submit, at least annually, a risk-based internal audit plan to the Board Audit Committee for review and approval;
- > Review and adjust the internal audit plan, as necessary, in response to changes in the company's business, risks, operations, programmes, systems, and controls, or requests by the audit committee or a regulator;
- > Communicate to the audit committee any changes to the internal audit plan, for approval;
- > Ensure all internal audit engagements are appropriately executed and results (with applicable conclusions and recommendations) are communicated to appropriate parties;
- > Follow up on audit findings and corrective actions, and report periodically to senior management and the Board Audit Committee on progress;
- > Ensure internal audit activity remains free from interference by any element in the company, including in matters of audit selection, scope, procedures, frequency, timing, or report content to enable a necessary independent and objective approach and,
- > Provide, based on sufficient and appropriate work, an overall opinion on Governance, Risk Management and Control to the Board Audit Committee on a regular basis. Include as part of that opinion, whether the organisation's risk appetite framework is being adhered to, together with an analysis of themes and trends emerging from Internal Audit work and their impact on the organisation's risk profile.

Governance

The Board Audit Committee:

- > Reviews and approves the mandate of the CIA;
- > Reviews and recommends the appointment/removal of the CIA to the Board;
- > Annually assesses the performance of the CIA and the effectiveness of the Internal Audit function; and,
- > Annually reviews and approves the function's organisational and reporting structure, budget and resources.

The CIA maintains direct and unrestricted access to the Board Audit Committee, and meets regularly with the Chair of the Board Audit Committee, without other managers present.

The CIA is responsible for ensuring a quality assurance programme is in place to drive continuous improvement and ensure conformance with the Institute of Internal Auditor's (IIA) Standards and Code of Ethics. The CIA reports the results of this work to the Board Audit Committee every year.

B.2 FIT AND PROPER REQUIREMENTS

B.2.1

Policies and processes in place to meet fit and proper requirements

We are committed to meeting all our fit and proper obligations. We ensure that everyone involved in this has the necessary qualifications, knowledge, skills and experience to carry out their role (fitness assessment); and is honest, ethical, financially sound and acts with integrity (probity assessment).

There is a job profile for all such roles. Typically, the job profile sets out the accountabilities for the job, the level of knowledge, skills and experience needed to do it, and the essential behavioural competencies.

We have documented HR processes for recruiting into roles that must meet fitness and probity requirements. If we become aware of any concerns about fitness and probity of someone in a role subject to the Fit and Proper Policy, we will investigate and take appropriate action as outlined in the Employee Relations Escalation Process.

We also have a Fit and Proper Policy which the ILA Board reviews and approves annually.

The Fit and Proper Policy sets out the process for the fit and proper assessments that determine a person's fitness, probity and financial soundness.

Before we appoint anyone who effectively runs ILA or has another key function, we carry out due diligence to make sure that person is fit and proper for the role. The due diligence checks for assessing whether a person is fit and proper and is financially sound are set out in the Policy. These checks align to the Central Bank of Ireland's Guidance on Fitness and Probity Standards as follows:

- > evidence of compliance with Minimum Competency Code (where applicable)
- > evidence of professional qualifications where relevant
- > evidence of Continued Professional Development (CPD) where relevant
- > record of interview and application
- > reference checks
- > record of previous experience
- > record of experience gained outside of Ireland
- > confirmation of directorships held and
- > record of other employments.

The due diligence around probity and financial soundness checks takes the form of self-certification. We ask potential employees and directors to complete a questionnaire on their probity and financial soundness. We then carry out independent directorship, judgements, negative news and regulatory sanction searches.

Most of the applicable roles are Pre-Approval Controlled Functions (PCFs) as defined in the Central Bank Reform Act 2010 (sections 20 and 22) Regulations. In addition to our internal due diligence, before making appointments into these functions, they are pre-approved by the Central Bank.

All those in a fit and proper role must reconfirm their adherence to the Fit and Proper standards and requirements every year. For those in PCF roles we carry out independent checks to validate the individuals' responses. If we become aware of any concerns about the fitness and probity of someone in a role subject to the Fit and Proper Policy, we will investigate and take appropriate action, without delay. We will also notify the Central Bank of any actions taken, where a negative conclusion to an investigation has been reached.

B.2.2

Policies and processes in place to meet the individual accountability framework

As required by the Central Bank (Individual Accountability Framework) Act, 2023 and the associated Senior Executive Accountability Regime, we are required to set out the responsibilities applicable to us which have been allocated to a pre-approved controlled function (PCF) role holder. We are developing a Management Responsibility Map to set out key management and governance arrangements, in line with the requirements, by the implementation date of 1 July 2024. We have arrangements in place to ensure that all relevant Conduct Standards are clearly communicated to and acknowledged by all relevant controlled function role holders.

B.3 RISK MANAGEMENT SYSTEM INCLUDING THE OWN RISK AND SOLVENCY ASSESSMENT

The Board manages all risks across the organisation, and has put in place a comprehensive risk management framework.

The framework includes a documented Enterprise Risk Management Policy. This establishes responsibilities for all key components of the risk management system, including the Board and Executive Risk Committees (see section B.1.1 (Governance Structure)). It also details the three lines of defence model we use, and establishes responsibilities and requirements for the first, second and third lines of defence.

The Board has also generated a Risk Appetite Statement and Risk Strategy document, which outline our appetite for each type of risk and our strategy for accepting, managing and mitigating risks. A further suite of risk policies details the management strategies, objectives, processes, and reporting procedures and requirements for all of the risks we accept.

The Chief Risk Officer (CRO) has primary responsibility for implementing the risk management system. The Risk Function, under the leadership of the CRO, has created processes to make sure we comply with risk policies. It confirms this compliance each year to the Board Risk Committee as part of the annual review of all risk policies. The Risk Function also monitors and reports on all risks. This includes reporting risk exposures and compliance with risk limits to the Board and executive risk committees every quarter.

There are more details of the key components of the risk management framework below. You can find greater detail on our risk profile and risk management strategies, objectives, processes and reporting procedures in section C (Risk Profile).

B.3.1 Enterprise Risk Management framework

Our Enterprise Risk Management (ERM) framework makes sure we can identify and manage all of our material risks, and that we can implement business strategy across the company while fully understanding the risks involved.

There are three broad ways in which each risk type can be treated: capitalisation (hold capital in respect of the risk), management and mitigation. We review the characteristics of each risk so we can identify the appropriate treatment. These reviews weigh up the:

- > current and prospective size and complexity of each risk
- > potential impact of the risk
- > transferability of the risk
- > market standard treatment of the risk.

The Irish Life Risk Appetite Framework and Risk Strategy documents set out our overall strategy for each type and level of risk we will assume. Our risk appetite may change as our resources and strategic objectives evolve.

We embed the risk appetite and tolerance for specific risks in the business through risk policies. These set out operational procedures, controls and limit structures that establish a risk management framework for each risk type. Together, our risk policies comprise our Risk Policy Framework.

B.3.2 Risk management model - three lines of defence

Risk taking is fundamental to a financial institution’s business profile. Prudent risk management, limitation and mitigation are therefore integral to our governance structure.

We operate the ‘three lines of defence’ risk model shown in the diagram below.



The first line of defence

This is the business divisions and our investment managers. As the ultimate owners of the risk, they are primarily responsible for day-to-day ERM operations within the established ERM Framework. They identify, measure, manage, monitor and report risk.

Business divisions are accountable for the risks they assume in their operations from inception throughout the risk lifecycle. They must make sure their business strategies align with the ERM Policy including the Risk Appetite Framework.

First-line responsibilities include:

- > diversifying products and services, customers and distribution channels
- > developing prudent investment underwriting processes and diversifying by asset type, issuer, sector and geography
- > following a disciplined application of pricing standards and underwriting, and conducting extensive testing of the risks involved in new products and offerings
- > thoroughly managing the business by regularly reviewing, assessing and implementing relevant changes
- > conducting business to safeguard our reputation through delivering fair customer outcomes by maintaining high standards of integrity based on our Code of Conduct and sound sales and marketing practices
- > generating returns for shareholders through profitable and growing operations, whilst maintaining a strong capital position and accepting appropriate levels of risk in accordance with our risk appetite.

The second line of defence

This is the oversight functions - including the Risk, Compliance, Actuarial and Finance Functions.

The Risk Function oversees the ERM framework, using it to challenge the compliance of the first line of defence with it. The Function's specific responsibilities and accountabilities include independently reviewing risk identification, measurement, management, monitoring and reporting.

The Risk Function looks at the work of the Actuarial, Compliance and Finance Functions when assessing compliance with the ERM Framework. It makes sure there are no conflicts of interest and reinforces independence and objectivity.

The third line of defence

This is Internal Audit. It carries out independent risk-based assessments of the internal risk control framework and the oversight provided by the second line of defence.

Internal Audit independently assures and validates the operational effectiveness and design of the ERM Framework. This includes periodic audits of first- and second-line control processes to help promote effective and efficient operations, integrity of financial reporting, appropriate information technology processes and compliance with law, regulations and internal policies.

B.3.3

Risk appetite and strategy

We employ a prudent approach to taking and managing risks, with emphasis on the resilience of business operations and sustainable growth. We recognise that negative externalities, such as environmental degradation, social risk issues and climate change, may impact the long-term sustainability of the business. We also recognise an expectation of customers that the firm will act in a responsible and sustainable manner. We aim to align business goals with our corporate social responsibility strategy, and other 'green' objectives.

The Board approved Risk Appetite Statement and Risk Strategy document sets out our appetite for each type of risk, our rationale for accepting risks, and our strategy for the type and level of risk we will assume. Our risk appetite will change as our resources and strategic objectives evolve.

The key objectives in the Risk Appetite Statement are below.

- > **Treating our customers fairly and maintaining the Company's reputation:** we seek to maintain a high standing and positive reputation with all stakeholders including customers, counterparties, creditors and other stakeholders. This includes building and maintaining trust, delivering fair customer outcomes, full consideration of corporate social responsibility, and effective management of sustainability and reputational risks. Meeting customer needs and expectations is a core principle in the design, distribution and administration of our products and services.
- > **Strong capital position:** we maintain a strong balance sheet and do not take risks that would jeopardise our solvency.
- > **Strong liquidity:** we maintain a high quality, diversified investment portfolio with enough liquidity to meet our policyholder and financing obligations under normal and stressed conditions.
- > **Mitigated earnings volatility:** we aim to avoid substantial earnings volatility by managing risk concentration, limiting exposure to more volatile lines of business and diversifying our exposure to risk.

These objectives support both shareholder and policyholder interests since both are best served if we continue to be financially strong and profitable. Equally, we can only remain profitable if customers, financial advisors and other interested parties are satisfied that we are a secure company.

Risk appetite statements establish the core risk strategy across the business. We develop these statements through an iterative reviewing, monitoring and updating process that involves our key functions. The Board then approves these statements. Our strategic and business plans are aligned with the risk parameters within the risk appetite statement.

We achieve our Risk Strategy goals by embedding a risk awareness culture across all our business activities, and being prudent when taking and managing risks. We focus on:

- > diversifying products and services, customers and distribution channels
- > prudent investment management and diversifying by asset type, issuer, sector and geography
- > disciplined application of pricing standards and underwriting, and extensively testing the risks involved in new products and offerings
- > thoroughly managing the business through regular reviews
- > safeguarding our reputation and deliver fair customer outcomes through maintaining high standards of integrity based on the employee Code of Conduct, and sound sales and marketing practices
- > increasing returns to shareholders through profitable and growing operations, while maintaining a strong financial position.

The Irish Life Risk Appetite Framework sets out limits and thresholds for risks. The Risk Function then monitors these risks and reports on them each quarter to the executive and Board Risk Committee.

The Board sets risk policies that stipulate the type and level of risk the company is allowed to take on, along with the related risk management and reporting procedures. We establish risk processes and controls for each business division to enforce the specific risk policies approved by the Board.

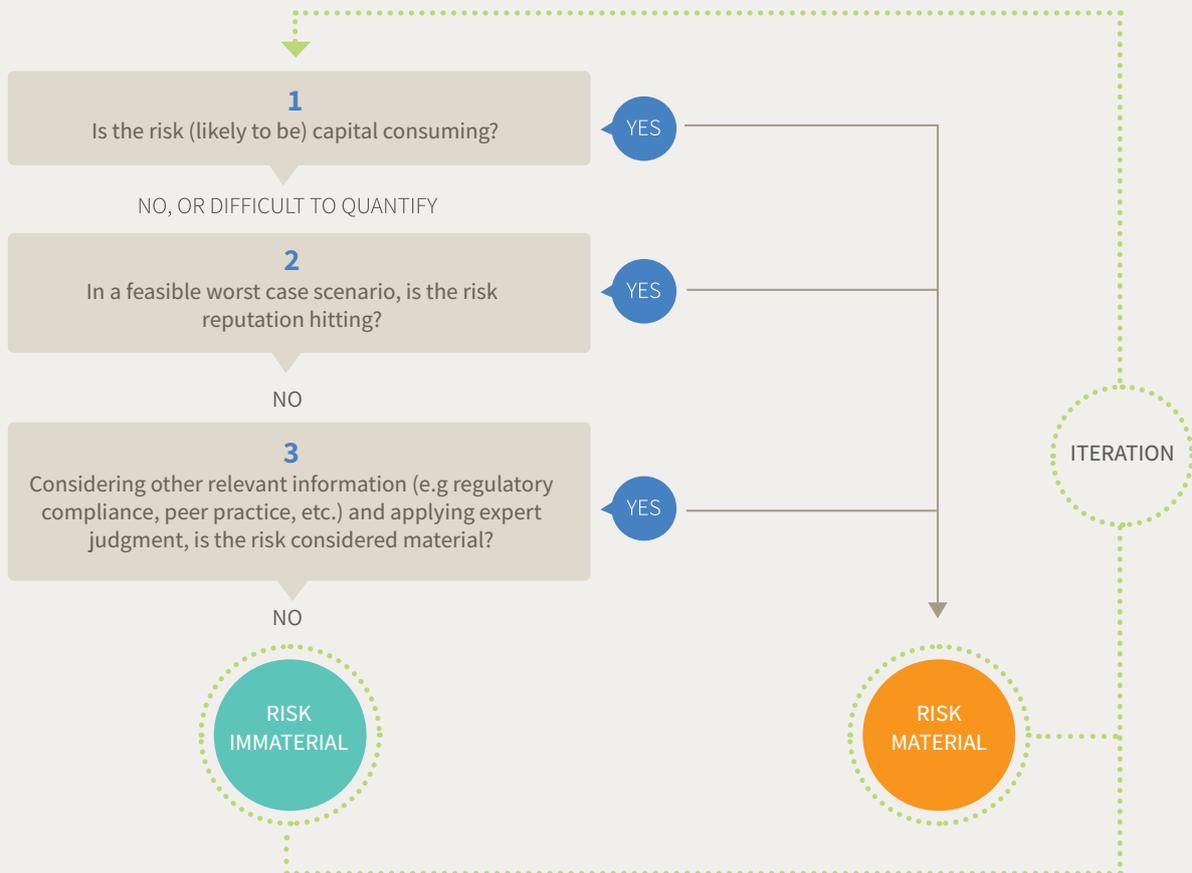
B.3.4 Risk management processes: identification, assessment and treatment

The Risk Function oversees the identification of both existing and emerging risks within the company. Risks are identified from the bottom up as well as the top down. Our business divisions, senior managers, risk specialists and specific risk committees all have significant input to this. We also use our stress-testing framework, which draws on scenario analysis to spot emerging and previously unidentified risks.

We use individual risk assessment frameworks at the divisional level, overlaid with our risk materiality framework, to assess identified risks. Senior managers across the company ratify any risks considered material. The Board Risk Committee then monitors these regularly.

Our risk materiality framework follows the iterative approach in the chart below.

Risk Materiality Framework: a decision tree



We have three different treatments for the risks we identify, and combine these treatments as appropriate. These treatments are the basis of our risk policies.

1. We may hold capital so we remain solvent if the risk impact becomes severe.
2. We may manage the risk through controls.
3. We may mitigate the risk by choosing not to take it on or transferring it to a third party.

Every year we evaluate the way we categorise risk as part of our Risk Appetite Framework review.

We also run an emerging-risk identification process. This involves the risk teams in the operating divisions, divisional Operational Risk Steering Committees, central risk teams, senior executives and the Board.

B.3.5

Risk management processes: monitoring, measurement and reporting

We monitor risk appetite limits, risk policy limits and key risk indicators (KRIs) against selected measures of risk. We measure our exposure to risk in a variety of different ways, including monitoring sums assured, nominal or market value of exposures, the level of actual deviation from expected outcomes and the range of potential deviations from expected outcomes.

Our risk limits and KRIs framework is multi-layered to make monitoring, evaluating and limiting risk-taking more effective. We monitor and review exposures regularly, and report to Board and Executive Risk Committees each quarter or more often if required.

The framework includes:

- > limits linked to individual risks
- > aggregate risk exposures for different risk categories, measured by how much they contribute to the capital we need.

The table below summarises how we measure different risks. In addition, we use our annual ORSA process to analyse the impact of different risks on company solvency under stress scenarios.

Risk category	The main ways we measure risk
Mortality risk	We measure mortality risk using the sum assured, both gross and net of reinsurance.
Longevity risk	We measure longevity risk by assessing the value of those liabilities that are exposed to it. We consider our exposure both gross and net of reinsurance.
Morbidity risk	We measure morbidity risk using the sum assured, both gross and net of reinsurance.
Expense risk	We measure expense risk using actual, budgeted and projected expense levels.
Lapse risk	We measure and monitor lapse risk by considering the number of policyholders who surrender their policies early compared to the number we expected to do so.
Credit risk - fixed interest/cash assets	We measure credit risk by referring to the value of the assets we have invested with different counterparties. Our risk policy limits depend on the financial strength of counterparties.
Credit risk - reinsurance counterparties	We measure our exposure to reinsurance counterparties both gross and net of mitigations such as any collateral we hold. We set a minimum rating for the financial strength of counterparties, depending on the type of reinsurance we're looking for.
Equity/property risk	We measure market risks, such as equity/property risk, by referring to the most recent market/fund value of investments, and the value of the management charges we collect from unit-linked funds that invest in equity and property assets.
Interest rate risk	We measure interest rate risk by analysing how the values of our assets and liabilities change when interest rates move.
Liquidity risk	We measure liquidity risk by comparing the quantity of our cash and assets we can readily convert into cash to the potential demand we might face for cash.
Currency risk	We measure currency risk by analysing how the values of our assets and liabilities change when exchange rates move.

Risk category	The main ways we measure risk
Operational risk	We measure operational risk, including information technology risk, retrospectively by analysing operational risk losses and near misses; and prospectively by monitoring relevant Key Risk Indicators.
Strategic risk	We develop strategic plans following detailed review and understanding external and internal changes and trends. We carefully monitor the execution of key strategic initiatives.
Legal and regulatory risk	We analyse legal and regulatory risks as part of our compliance framework, and mainly measure them qualitatively through risk reporting.
Customer advice risk	Customer advice is a core process that contributes to operational risk, and we monitor and measure it using similar techniques as used for other operational risks as set out above. We also report on consumer protection and conduct risk using our compliance framework.

B.3.6

Investments

Prudent Person Principle

Our Board approved Investment Policy sets out the criteria we use when we invest our assets.

The Policy makes sure that our approach to investment management follows the Prudent Person Principle defined in Solvency II regulations. The Policy covers the investment of all our assets, including unit-linked assets.

The controls and processes set out in the policy make sure we invest in assets and instruments only when we can properly identify, measure, monitor, manage, control and report on their associated risks; and only when we can take these risks into account when we assess our solvency needs. The investment restrictions and requirements in the policy ensure the security, quality, liquidity and profitability of the investment portfolio, and that the assets are available when we need them.

The value of our liabilities change due to changing market conditions - for example when interest rates change or equity prices move. We invest in assets whose values move in a similar way to the liabilities.

Our Investment Policy also establishes principles and controls to manage potential conflicts of interest.

Other controls in the Policy include:

- > using derivative instruments only if they help reduce risks or improve portfolio management
- > limiting the amount of assets we can hold which are not publicly traded - apart from property assets, we have minimal exposure to such assets
- > diversifying our assets through strategic asset allocation limits, specified by asset type and individual counterparty exposure limits
- > placing strict rules around who we can lend assets to, and what security we need them to provide, whenever we lend assets to other investors in order to increase returns
- > how we report and monitor investment positions, and our oversight responsibilities

- > how we consider sustainability risks relating to investments
- > the approval process for investment operations.

Equity Investment Strategy

We offer a very broad range of unit-linked funds to our customers. These funds invest in a range of asset types, including a significant portion in equities. The investment returns for each fund accrue to our customers who have chosen to invest in the fund.

Our range of funds are categorised by how volatile future investment returns are expected to be. Funds with higher levels of expected volatility are categorised as higher risk and only recommended to customers with a high risk appetite. Whilst being more volatile, these funds also have a higher level of expected returns based on how different asset types have performed in the past. Our higher volatility funds will often invest a large portion of their assets in equities. We recommend less volatile funds, with a lower portion of assets in equities, for customers who have a lower risk appetite.

We also manage two with-profits funds, which are no longer available to new customers. Similar to our unit-linked funds, the investment returns on these funds accrue to the customers who are currently invested in the funds. These funds hold a portion of their assets in equities and this allocation is kept under active review. One of the factors we consider is the term to go until maturity of the policies in the fund.

We do not have any other material direct equity investments.

Our Asset Managers

We have appointed Irish Life Investment Managers Ltd. (ILIM) and Setanta Asset Management Ltd. (Setanta) to manage the large majority of our unit-linked and with-profits funds. ILIM and Setanta are related companies within the same group as ILA. We also offer our customers access, at their discretion, to a range of funds managed by external asset managers.

Our asset managers have a range of criteria they use to make investment decisions. This includes how they engage with investee companies and factors taken into consideration when assessing investee companies including Environmental, Social and Governance factors. In the case of our group asset

managers (ILIM and Setanta) we have regular engagement to ensure their investment approach continues to meet our needs.

We set a mandate for our group asset managers that outlines how each fund should be managed. This outlines the portion of assets that should be invested in equities and other asset types and what types of equities or other assets can be held by each fund. The mandate aligns with our customers' expectations for each fund. We assess the performance of the asset managers against this mandate.

We monitor the performance of our funds against funds offered by other firms, which have a similar risk level. Performance is assessed net of all investment costs including transaction costs. We consider the performance over a range of time horizons.

Our arrangements with asset managers are open ended, but can be terminated subject to a notice period.

B.3.7

Credit assessments

We do not rely solely on external credit assessments when we assess the credit quality of counterparties.

We decide on the credit ratings for all fixed interest investments we take on - including bonds, cash and commercial mortgages, and investments - through an internal credit review by the appointed investment manager. We supplement this with any ratings available from external credit rating agencies. We make sure the internal rating is not higher than the highest published rating from a major external credit rating agency. We refer to the regulatory guidelines for performing credit assessments and our Risk Function oversees the process.

The processes reflect the significance of the counterparty. We complete the rating process in advance of any investment with a new counterparty, and review it at least once each year.

Our Risk Function monitors the credit quality of the investment portfolio, along with our compliance with our investment limits, and reports these to the Executive Risk Management Committee and the Board Risk Committee each quarter.

The Risk Function also monitors and reports the credit quality of reinsurance counterparties to these committees each quarter.

B.3.8

ORSA

We see the Own Risk and Solvency Assessment (ORSA) process as key to our risk management system.

The ORSA evaluates our risk profile and solvency position in relation to business operations, strategy and plan.

Own: Reflects our business model and corporate structure and is integrated with business plans and strategy.

Risk: Evaluates risks, including emerging risks, relative to appetite, and outlines our risk management techniques and risk governance structures.

Solvency: Reviews potential solvency needs under normal and stress conditions and evaluates capital and liquidity available compared to requirements.

Assessment: Assesses current and projected risk position and solvency needs.

The ORSA is a year-round collection of processes, integrating our Enterprise Risk Management (ERM) Framework with capital management and business planning.

The ILA Board has put in place an ORSA Policy that sets out the roles and responsibilities for completing the ORSA. A regular ORSA is carried out each year. A non-regular ORSA may be performed following the occurrence of a material event at an interim date between annual ORSA reports or following a significant change in the Company's risk profile or appetite.

The Board, with significant support from the Board Risk Committee, owns and directs the ORSA, and reviews and approves the ORSA Policy annually. The CRO conducts the ORSA process, producing the ORSA report and maintaining the ORSA record. The Board and Board Risk Committee steer this process, and review and approve the key aspects of the process at various points throughout the year. The annual ORSA process culminates in the ORSA report, which the Board reviews and approves.

The Actuarial Function helps the Risk Function to produce various aspects of the ORSA - capital projections and stress testing in particular. The Head of Actuarial Function also gives an Opinion on the ORSA to the Board.

The ORSA is the main link between the risk management system and capital management activities. We have listed the key steps in the ORSA process below. They include an assessment of our solvency capital requirements in light of our risk exposures. We carry out this assessment using the Standard Formula under Solvency II to evaluate our capital requirements, and by developing our own view of the appropriate level of capital. As part of this exercise we consider all the risks we are exposed to over the life-time of the insurance obligations, whether or not these risks are included in the Standard Formula calculation of capital requirements. A key output from the ORSA is an assessment of the level of capital we need to hold, which stems from our current and prospective risk profile.

We evaluate planned business strategies and proposed capital management activities as part of the ORSA process, capturing and reporting on their impact on the ORSA. The annual ORSA report projects our solvency resources for the following five years, under a base case and range of stress scenarios. The base case scenario reflects the approved business strategy and plans, updated to reflect changes to the operating environment and with certain adjustments where appropriate for the purpose of the ORSA.

We also look at how material developments to the strategy or to the capital position outside of the annual cycle would affect the ORSA.

Key steps in the ORSA process

> Consider the business strategy

The first-line business divisions present the business strategy to the Board to be challenged and approved. The business plans are informed by the findings of the ORSA.

This presentation includes a review of the key assumptions underlying the plan, including projected sales, expenses and new business margins. The Board considers the risks associated with the business strategy. Where the proposals include changes that may materially impact the risk profile of the business, those will be reviewed and analysed through an ORSA lens.

> **Assess the appropriateness of the Standard Formula**

We use the Standard Formula to calculate how much capital we must hold under the regulations. As part of the annual ORSA process the Board evaluates the risk profile of the business based on the assumptions underlying the Standard Formula. This tests whether the use of the Standard Formula is appropriate for our business.

> **Complete an Own Solvency Needs Assessment (OSNA):**

- We assess our own view of the capital required for the business, as distinct from the capital which the regulations say we must hold.
- We also assess the appropriate additional layer of capital to hold above the regulatory requirements, to make sure we will still have sufficient capital even after adverse events.

> **Select stress tests**

The Board, supported by the Risk Function, sets the stress and scenario tests we consider as part of the ORSA. The stress tests are forward looking while also taking past experience into account. We weigh up the impact of the stress tests on our business strategy.

> **Produce the ORSA report**

The Risk Function produces an ORSA report each year under the direction of the Board. The CRO presents it to the Board Risk Committee, who review and recommend the report to the Board for approval. The report includes a solvency projection under the base assumptions as well as the

result of the stress tests and an analysis of the results. The base assumptions are consistent with the Board-approved business plans, but with adjustments if required to reflect developments since the plans were approved. The report notes any material changes in the company's risk profile since the previous ORSA and analyses the projected changes in the company's risk profile in the future. The Board reviews and challenges the report. We submit the final report, once approved by the Board, to the Central Bank of Ireland.

> **Review the level of capital held**

After considering the insights on our risk profile gained from each of the key steps above, along with other relevant matters, the Board reviews what level of capital we should hold.

> **Addressing ORSA findings**

The ORSA may generate recommendations such as risk mitigation initiatives or adjustments to business plans. We assign these actions as appropriate to the relevant area, and the Risk Function reports to the Board regularly on our progress in addressing them.

> **Communicating ORSA results**

The Risk Function communicates the results from the ORSA to the business divisions and other key functions as appropriate.

> **Embedding the ORSA within decision making**

Throughout the year we bring significant new initiatives, such as product development and acquisitions, to the Board for approval. The Risk Function analyses the impact of these on the ORSA and present their findings to the Board for consideration.

> **Reviewing risk policies**

The Board reviews and approves all risk policies each year. We update our risk policies to reflect the outcome from the ORSA process.

B.4 INTERNAL CONTROL SYSTEM

B.4.1

Internal control framework

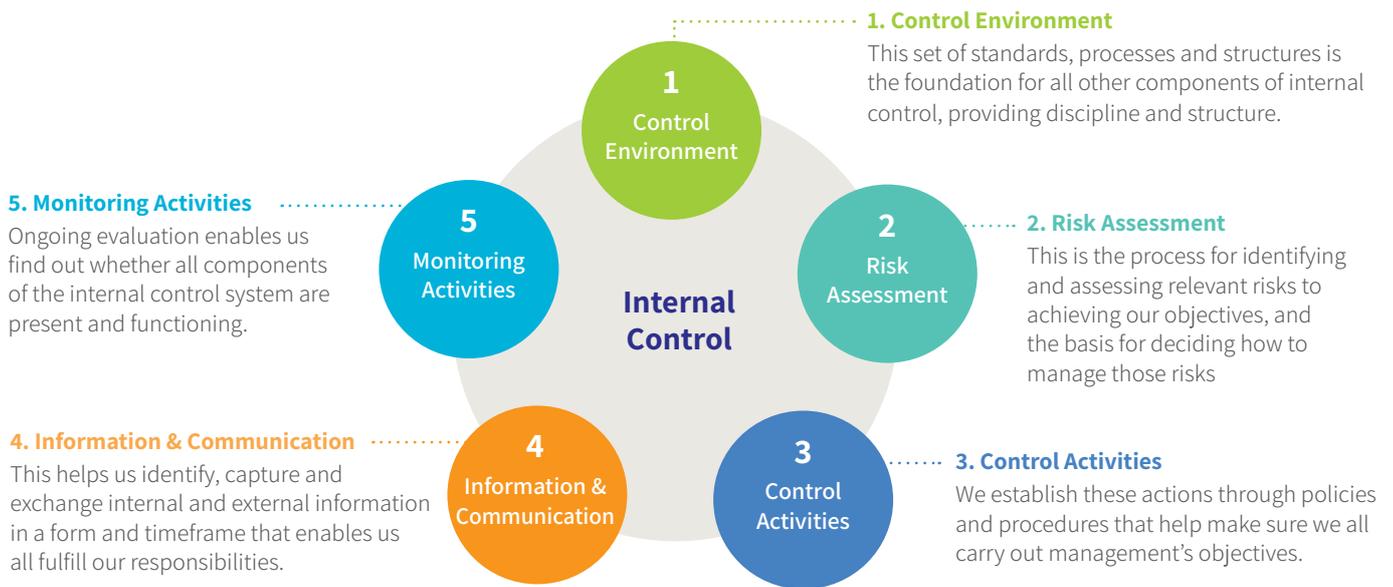
We maintain an internal control framework, a set of processes created by the company's board of directors, management and other personnel, which gives reasonable assurance that the following objectives will be achieved:

- > effective and efficient operations
- > reliable financial and management reporting
- > compliance with applicable laws and regulations.

Our internal controls are key to managing significant risks to fulfilling our business objectives.

The Board determines our Internal Controls and Financial Management policy, and each year approves the policy following recommendation from the Board Audit Committee.

Five components of internal control underpin our internal control system.



Our internal control system demands we have a combination of preventive, detective, directive and corrective control processes in place.

The Canadian Securities Administrators (CSA) requires the CEO and CFO of a company whose securities are publicly traded to verify that they evaluate the design of their Internal Controls Over Financial Reporting (ICOFR) every quarter and that they review the effectiveness of their ICOFR every year. We must comply with this regulation because we are a subsidiary of a Canadian company.

Internal Audit, on behalf of management, tests the design and effectiveness of the key ICOFR controls to make sure we meet the requirements. Each year we review the relevance of these key controls and edit them accordingly, so they continue to reflect the existing control environment.

The CFO must review and approve the Internal Controls and Financial Management Policy before it goes forward for Board approval. Each year our Board assesses whether any new internal controls are required and validates the effectiveness of these (if any) and all existing controls.

B.4.2 Compliance Function

You can find out more about the Compliance Function in section B.1.4 Key Functions above.

B.5 INTERNAL AUDIT FUNCTION

You can find out more about the Internal Audit Function in section B.1.4 Key Functions above.

B.6 ACTUARIAL FUNCTION

You can find out more about the Actuarial Function in section B.1.4 Key Functions above.

B.7 OUTSOURCING

Description of our outsourcing policy

When appropriate, we outsource specific business functions to reduce or control costs, to free internal resources and capital, and to harness skills, expertise and resources not otherwise available to us. However, outsourcing specific business functions may also expose the company to additional risks - risks that we must identify and manage. Our Outsourcing Policy is a Board-approved policy that sets out the principles and requirements for managing outsourcing arrangements.

The Board and senior management retain ultimate responsibility for any functions and activities we outsource. They have the necessary expertise to manage outsourcing risks and oversee outsourcing arrangements.

Our Outsourcing Policy sets out the following general principles for identifying and managing outsourcing risks:

- > outsourcing arrangements must be identified and assessed based on their materiality
- > outsourcing arrangements must be appropriately approved
- > the capability of proposed service providers must be thoroughly evaluated
- > outsourcing contracts for material outsourcing must contain certain mandatory terms and conditions
- > material outsourcing arrangements must be effectively monitored and controlled by senior management and the executive Operational Risk Committee, with oversight from the Board Risk Committee
- > material outsourcing arrangements must have documented exit plans in place, which are regularly reviewed.

We take a prudent and conservative approach to outsourcing.

Details of outsourced critical or important operational functions and activities

Internal Provider	Services provided	Jurisdiction
Irish Life Financial Services Ltd (ILFS)	Administration and distribution services for ILA.	Ireland
Irish Life Investment Managers Ltd (ILIM)	Investment Management Services	Ireland
Setanta Asset Management Ltd	Investment Management Services	Ireland
Canada Life Asset Management Ltd (CLAM)	Investment Management Services	UK
Canada Life Group Services Ltd and Irish Life Group Services Ltd	These are shared services companies, which provide ILA and sister companies with services including Information Technology, Internal Audit, Finance, Corporate Resources and other.	Ireland
Canada Life Group Services Ltd	Administration of a small number of policies	Ireland
Unio Financial Services Ltd	Administration and actuarial services to a small number of insurance policies	Ireland
External Provider	Services provided	Jurisdiction
External consultancy firm	Certain Actuarial services	Ireland
External printing firm	Certain printing and document management services	Ireland
Call centre communication services	Telephony and related communication services	Ireland
Technology services provider	System to support claims administration and payments generation	Ireland

Outsourced key function

We do not outsource any key functions. Our key functions receive administration support services from a shared services company in our group.

B.8 ANY OTHER INFORMATION

No other items to note.

C. RISK PROFILE



This section categorises and explains our risk exposures under major risk headings.

Our risk profile reflects our main business activities, particularly those activities that are to do with creating and selling life insurance products and unit-linked investment and saving products.

We control the way we accept risks, using our expertise to manage them and create shareholder value from them. The ILA Board approves our risk appetite at least once a year.

We outline the main points about our risk profile and management strategy below.

Risk Appetite

The ILA Board sets our risk appetite, defining a risk preference level for all significant risks. The risk preferences range from 'no appetite' to 'readily accepts'. We have the highest appetite for risks related to core business activities, particularly those related to insurance products and unit-linked investment management services.

Risk Strategy: Solvency and Capital

The main objective of our risk strategy is to keep our commitments while growing shareholder value. This risk strategy involves generating returns to sustainably grow shareholder value through profitable and growing operations, while maintaining a strong balance sheet and taking a conservative approach to risk management.

Risk Strategy: Capital Usage and Growth

We aim to maximise how efficiently we use capital and how well we control the risk to this capital. We achieve this through product design and setting target returns on the capital we invest.

We believe that controlled organic growth is essential to our continued profitability.

Risk Strategy: Funding

We aim to self-finance our sales plan and the payment of equity dividends. We do not currently plan to raise any new sources of capital.

Risk Exposures

In this section we describe our main risk exposures and how we assess and mitigate them.

The table below shows our Solvency Capital Requirement (SCR) split by risk type. This is the capital needed to cover the '1 in 200 year' adverse outcome, as set out in the Solvency II regulations. This capital can therefore be viewed as a measure of the total risk exposure to each risk type, net of risk mitigations.

€m	End 2023	End 2022
Market risk	691	589
Life Underwriting risk	683	665
Health Underwriting risk	191	179
Counterparty risk	54	55
Requirement before diversification	1,619	1,488
Post diversification	1,181	1,083
Operational risk	80	87
Loss absorbing capacity of deferred tax	(158)	(146)
Total SCR	1,104	1,024

Note: There are some technical differences in how we view the split of the total SCR by risk category, as shown in the table above, from the presentation in Appendix 6 that follows a methodology prescribed by the regulatory authorities.

The market risk SCR mainly relates to interest, equity, currency and property risks (see section C.2 (Market Risk) for more details) and credit risk (see section C.3 (Credit Risk) for more details). The life and health underwriting risk SCR relates to lapse, expense, mortality, morbidity and longevity risks (see section C.1 (Underwriting Risk) for more details).

C.1 UNDERWRITING RISK

Insurance (underwriting) risk is linked to contractual promises and obligations made under insurance contracts. Exposure to this risk results from adverse events that occur under specified perils and conditions covered by the terms of an insurance policy.

Insurance risk includes uncertainties around:

- > the ultimate amount of net cash-flows (premiums, commissions, claims, pay-outs and related settlement expenses)
- > when these cash-flows are received in and paid out
- > how the policyholder will behave (e.g. if and when policyholders decide to stop paying into their policies).

Risk Description

Insurance risks comprise mortality, longevity, morbidity, lapse, expense, and catastrophe risks. These risks could cause losses from the changing level, trend or volatility of claims as well as by a single catastrophic event.

Mortality risk

This relates to the risk of loss from higher than expected mortality rates. We are exposed to mortality risks through individual and group insurance policies, which pay benefits to insured policyholders upon death.

Longevity risk

This relates to the risk of loss from lower than expected mortality rates. We are exposed to longevity risk primarily through annuity contracts, where regular payments are made to policyholders while the policyholder is alive.

Morbidity risk

This relates to the risk of loss from higher than expected levels of illness or injury, or lower than expected rates of recovery from illness or injury. We are exposed to morbidity risk when we sell income-replacement contracts (which pay a replacement income to policyholders who are unable to work due to illness or injury) and through specified-illness cover policies (which pay a lump sum on diagnosis of one of a number of specified illnesses).

Lapse risk

This is the risk of losses due to policy-holders ending their contracts early.

Expense risk

This is the risk of losses due to higher than expected expenses that we incur when administering our business. This includes the impact of inflation rates on expenses.

Catastrophe risk

This relates to losses caused by catastrophic events, for example a pandemic affecting the population or an industrial accident at a single location. We are exposed to catastrophe risk on our insured business, particularly where we provide group insurance

coverage for the lives of many people who routinely work at the same location.

Throughout 2023 we were exposed to each of these insurance risks.

Risk Assessment and Mitigation

We use a series of techniques to assess, manage and mitigate underwriting risks.

Own Risk and Solvency Assessment (ORSA)

We assess all material risks, both qualitatively and quantitatively, as part of the annual ORSA process.

Risk limits

We have a series of risk limits that measure risk exposure from different sources of underwriting risk. Our Risk Function monitors these limits and reports on them each quarter to the Executive Risk Management Committee and the Board Risk Committee. By monitoring exposures, we can see trends in the risk profile over time and identify material deviations from business plans or from our appetite for each risk.

Stress testing

We use stress testing as part of the ORSA process to assess risk exposures and their potential impact. Stress testing can also be useful in helping us decide how to mitigate our exposure to risk.

Reinsurance

We set retention limits to restrict the insurance risks we retain that relate to an individual policy or a group of exposures. We reinsure amounts that are more than the limits.

Assumption/experience monitoring

When writing an insurance policy, we make a series of assumptions around the insurance experience that will unfold over the term of the contract. If the actual experience is worse than we assumed, the result will be lower profits or even losses.

Our Actuarial Function investigates insurance risk experience for our main exposures every year. This allows the Chief Actuary and the Board to assess the suitability of the assumptions made when pricing business, setting reserves and calculating the value of our liabilities for inclusion in our financial statements. Each year, after considering recommendations from the Chief Actuary, the Board approves the assumptions used to determine the value of our liabilities in relation to our insurance policies upon recommendation from the Board Audit Committee. The Executive Risk Management Committee and the Board Risk Committee also review the insurance risk experience each year.

We monitor risk experience against assumed/expected experience regularly through monthly business division management information, budget tracking and quarterly profit reporting. If this regular monitoring identifies a potential deviation in experience, the Actuarial Function investigates and feeds back into the pricing and reserving processes, as appropriate.

Underwriting

Our underwriting process includes an assessment of insurance risks before we issue policies. This assessment includes a medical underwriting assessment and a financial assessment for certain product lines. We also carry out underwriting assessments when a claim is made.

Risk pricing

We control the development of new products and the pricing of new and existing products to minimise the risk of underwriting risks at a loss. The profitability of new and existing products depends on the applicable experience assumptions used to price the product (e.g. expense, claim and investment experience assumptions).

We monitor the profitability of new business against targets set through our annual budget process. Our operating divisions regularly monitor and report on sales volumes and profitability levels. We report results to the Board each quarter.

Risk Concentration

Our insurance concentration risks take a number of forms:

- > We operate within Ireland, and a significant portion of the Irish population lives in the greater Dublin area, so our insurance risk exposure is relatively concentrated to a specific place. This is an on-strategy risk for us and we do not seek to reduce it.

- > Individual policyholders with large sums assured can lead to some concentration risk. We actively manage this risk by using reinsurance. We reinsure large policies so that the retained sum assured is limited to the maximum amount we have set.
- > We actively write group business and can face site concentration risk as a result. We use reinsurance to manage this risk.
- > The sale of annuities to pension schemes can lead to longevity risk exposures concentrated in certain industries. Our portfolio is large and diverse, which reduces this concentration risk. We further reduce this risk with tailored pricing and by using reinsurance.

Sensitivities / stress testing

You can find out more about the stress testing and sensitivity analysis we carry out in section C.7.1 (Risk Sensitivities).

C.2 MARKET RISK

Risk Description

Market risks comprise equity risk, property risk, currency risk, interest rate risk, inflation risk and liquidity risk (see section C.4 (Liquidity Risk)). We are willing to accept market risk in certain circumstances as a consequence of our business model and seek to mitigate the risk wherever practical by matching our assets and liabilities.

Equity risk

This relates to losses due to falls in equity prices. We have no significant direct shareholder investments in equity markets. We do give policyholders access to equity markets through unit-linked products. Any gains or losses from those investments are incurred by policyholders. However, we are indirectly exposed to market levels as our charges depend on the value of the unit-linked funds. So if fund values fall due to falls in equity markets, our charges will fall as well. We also have some products, which are now closed, that provide investment guarantees.

Property risk

This relates to losses due to falls in property prices. It is similar to equity risk in that we also have indirect exposure to property market levels through charges collected from unit-linked funds.

In addition, we have some direct property holdings, mainly owner-occupied premises.

Currency risk

This relates to losses due to changes in currency exchange rates. We have no significant direct exposure to currency market levels, as we hedge exposures that arise. It is similar to our equity risk exposure, in that we have indirect exposure to currency markets. If a change in currency exchange rates affects the value of unit-linked funds, it will also affect the value of the charges we collect.

Interest rate risk

This relates to losses due to changes in interest rates. The values of our liabilities linked to insurance policies are sensitive to prevailing long-term interest rates. However, we largely mitigate this exposure by holding assets whose values also move when interest rates change, offsetting the change in the values of our liabilities.

Inflation risk

This relates to losses due to changes in inflation rates. Some of our policies pay benefits to policyholders that increase in line with prevailing inflation rates, so higher than expected inflation rates may lead to losses. We partly mitigate this risk by holding assets that have a higher return when inflation rates are higher.

Defined benefit pension schemes

An indirect source of our market risks relates to the risk of economic loss caused by uncertainty around required contributions to our defined benefit pension schemes.

We consider this risk to be a part of expense risk as a deterioration in the pension scheme position could lead to the need for greater contributions from the employer, which would increase expenses. Deterioration in the pension scheme position could stem from adverse market movements affecting the value of the pension scheme's assets or liabilities.

Risk Assessment and Mitigation

We use a series of techniques to assess, manage and mitigate market risks.

ORSA

We assess all material risks, both qualitatively and quantitatively, as part of our annual ORSA process.

Risk limits

We have a series of risk limits that measure market risk exposure from different sources. Our Risk Function monitors these limits and reports on them each quarter to the Executive Risk Management Committee and the Board Risk Committee. By monitoring exposures we can see trends in the risk profile over time and identify material deviations from business plans or from our appetite for each risk.

Stress testing

We use stress testing as part of the ORSA process to assess risk exposures. Stress testing can also be useful in helping us decide how to mitigate our exposure to risk.

Asset Liability Matching (ALM)

We invest in matching assets to mitigate the market risks linked to policy liabilities.

- > We invest in unit-linked assets to match the surrender value of unit-linked policies.
- > We mitigate the interest rate and inflation rate exposure of non-linked products by matching liabilities with appropriate assets. That means the value of the liabilities and assets move by similar levels when interest and inflation rates change.
- > We mitigate currency risk by holding assets of the same currency as liabilities or by hedging currency risks that arise.

Equity hedge

We operate an equity hedge to partially mitigate certain residual exposure to equity risk.

Reinsurance

We reinsure some market risks, including risks linked to certain legacy unit-linked products that gave investment guarantees to policyholders.

Prudent investment strategy

We invest our assets prudently, including assets that back policy liabilities and other shareholder assets. This is in line with the Prudent Person Principle, as required by Solvency II regulations. You can find out more in section B.3.6 (Investments - Prudent Person Principle) about how we apply this. Our investment principles include:

- > Establishing strategic asset limits to make sure our investments are appropriately diversified.
- > Maintaining a high level of liquidity, above the level we foresee we will need.
- > Restricting the use of derivatives to make sure we only hold these instruments to manage investments efficiently or reduce investment risk.
- > Keeping shareholder investments in equity/property assets low.

The Executive Investment Management Committee also oversees our market risks through its oversight of the company's investments.

Risk Concentration

Our shareholder assets include owner-occupied properties in a single campus in central Dublin. Other than these assets, we do not have any significant concentrated holdings of individual equity or property assets.

You can find out more about concentration risks linked to our fixed interest assets holdings in section C.3 (Credit Risk).

Sensitivities / Stress testing

You can find out more about the stress testing and sensitivity analysis we carry out in section C.7.1 (Risk Sensitivities).

C.3 CREDIT RISK

Risk Description

Credit risk relates to risks from a counterparty's potential inability or unwillingness to meet its obligations. Our counterparties include sovereign governments and corporate entities who issue fixed interest assets, reinsurers, insurance intermediaries, policyholders and derivative counterparties.

Our main source of credit risk is investments in fixed interest assets issued by borrowers, including sovereign governments and corporate entities. These assets are highly liquid and traded on various market exchanges. Credit risk also stems from deposits and other assets we place with banks.

We cede insurance risk to reinsurance companies to mitigate our insurance risk, and are willing to accept the resulting reinsurance counterparty risk within the limits we have set. Similarly, we are willing to accept derivative counterparty risk because we use derivatives to mitigate other risks, but have set limits in relation to this.

We are also willing to accept credit risk that results from our business model, e.g. through our dealings with group clients, brokers, intermediaries, policyholders, suppliers, service providers etc.

Risk Assessment and Mitigation

We use a series of techniques to assess, manage and mitigate credit risk.

ORSA

We assess all material risks, both qualitatively and quantitatively, as part of the annual ORSA process.

Risk limits

We have a series of risk limits that measure credit risk exposure from different sources. Our Risk Function monitors these limits and reports on them each quarter to the Executive Risk Management Committee and the Board Risk Committee. By monitoring exposures we can see trends in the risk profile over time and identify material deviations from business plans or from our appetite for each risk.

Stress testing

We use stress testing as part of the ORSA process to assess risk exposures. Stress testing can also be useful in helping us decide how to mitigate our exposure to risk.

Prudent investment strategy

Our overarching investment strategy involves targeting a diversified portfolio of assets from counterparties that are in the upper tier for credit quality. We establish limits by referring to aggregate portfolio and individual counterparty limits, as applicable. We then link these to credit ratings that assess the financial strength/creditworthiness of counterparties. Implementation of this investment strategy is overseen by the Executive Investment Management Committee, Executive Risk Management Committee, and the Board.

Reinsurance

In relation to our reinsurers, we deal only with counterparties that meet our specific creditworthiness requirements. We actively monitor the financial strength of our reinsurers. We also seek contractual protection such as collateral and offset rights where appropriate.

Risk Concentration

We have set fixed interest and cash counterparty credit risk limits to manage credit concentration risk. Our largest counterparty is the German sovereign.

Our operations also lead to some concentration risk exposure linked to reinsurance counterparties. We diversify across reinsurers to reduce this risk. We also look for collateral, where appropriate, to reduce the risk.

Sensitivities / Stress testing

You can find out more about the stress testing and sensitivity analysis we carry out in section C.7.1 (Risk Sensitivities).

C.4 LIQUIDITY RISK

Risk Description

Liquidity risk stems from a company's inability to generate the necessary funds to meet its obligations as they fall due.

Our business model does not lead to significant liquidity risk as we hold assets that are greater than the value of our liabilities. Our business model is also cash-generating.

Risk Assessment and Mitigation

We monitor and assess potential liquidity risk regularly.

Day-to-day/expected liquidity strains

For day-to-day liquidity needs, we maintain adequate funds in instant-access bank accounts. Our Finance Function monitors and maintains balances daily.

The need to pay policyholders is the main generator of ongoing liquidity needs. For unit-linked policies, we fund claims by selling the unit-linked assets. For non-linked policies, we make sure liquid resources are available when we need them by investing in assets that generate cash when we need it to pay benefits to our policyholders.

Unexpected liquidity strains

Unexpected liquidity strains can stem from a number of sources. These include higher-than-expected insurance claims and collateral calls linked to derivatives or reinsurance arrangements. Liquidity strains could also arise from higher than expected policyholder encashment requests, if the assets held by ILA prove to be difficult to liquidate - for example, high levels of surrender requests from unit-linked property funds may cause a liquidity strain if the underlying properties held by the funds are difficult to sell in a timely manner.

We invest our assets to make sure we have ample liquidity to meet unexpected liquidity needs. We have established minimum and maximum strategic investment limits for different liquid and illiquid asset categories.

We hold significant assets to provide solvency capital cover for the company. These also act as a buffer for unexpected liquidity strains.

Sensitivities / Stress testing

The Risk Function carries out regular stress testing to make sure we have sufficient liquidity to meet conceivable needs, even during times of severe strain. We report the results of stress testing each quarter to the Executive Risk Management Committee and the Board Risk Committee.

The stress testing considers the potential liquidity strains we face. We compare these liquidity strains to the available liquid assets to make sure the available assets exceed our requirements.

Risk Concentration

As noted earlier, most of our insurance risks are located in Ireland. The associated concentration risk could lead to material liquidity strains from higher-than-expected insurance claims, as described above. And as explained above, high levels of surrender requests from unit-linked property funds could cause some liquidity strain. Most of the properties held by these funds are located in Ireland.

Our stress testing of liquidity risk captures these factors, and we hold ample liquidity to address the risk.

C.4.1

Expected profit included in future premiums

The regulations require us to state in this report the amount of 'expected profit included in future premiums'. This is the amount by which our liabilities are reduced due to the premiums expected from our policyholders in the future. When calculating our liability values we only include future premiums for certain policy types, in line with the requirements of the regulations.

At the end of 2023, expected profit included in future premiums was €439m (2022: €287m). This figure includes the impact of reinsurance but does not include any impact on tax provisions.

The value of our liabilities is reduced by this amount, which leads to a higher net asset position - i.e. a higher level of capital available. However, the amount of capital we have to hold also increases as a result of recognising these future premiums and so the higher capital available must be kept within the company to meet the higher requirement.

When we assess whether our liquid resources are adequate, as described above, we do not count the expected profit included in future premiums as it is not a liquid asset.

C.5 OPERATIONAL RISK

Risk Description

Operational risk is the risk linked to inadequate or failed internal processes, people and systems or from external events. Operational risks relate to all business processes.

We accept limited operational and other risks as part of our business model. We have controls in place to mitigate them through integrated and complementary policies, procedures, processes and practices, keeping in mind the cost/benefit trade-off.

We advise customers about their financial needs, and this causes operational risks. We use best management practices to mitigate and manage this risk.

Operational risks also include the risk of failing to identify and comply with new or emerging legal and regulatory requirements. To mitigate such risks and factor them in to new business decisions, we monitor regulatory developments closely, keep in regular contact with relevant regulators and capitalise on our internal communication processes.

Strategic risk stems from the potential inability to implement appropriate business plans and strategies, make decisions, allocate resources or anticipate business change. We instigate strategic risk management at the individual business division level and consolidate it upwards. Our senior leadership team makes decisions at the ILA level for subsequent review and approval by the Board.

Risk Assessment and Mitigation

The Risk Function co-ordinates operational risk management activities. In addition, the Internal Audit Function is key to auditing the processes and associated controls that manage operational risks.

We record operational risks, their associated controls and associated loss events for each of our business divisions. We identify our top operational risks and assess them for specific monitoring. We maintain Key Risk Indicators (KRIs) for each top operational risk, and report on these each quarter as part of a risk dashboard to the Operational Risk Committee (ILA ORC). This committee escalates operational risk issues as appropriate to the Board Risk Committee. The ILA ORC also receives quarterly reports on actual loss events and additional reporting on significant losses. We also monitor a series of risk limits and report on them each quarter to the ILA ORC. In addition, the Risk Function reports risk limits and operational risk KRIs each quarter, with commentary, to the Board Risk Committee.

As part of the annual ORSA process, we assess our operational risks both qualitatively and quantitatively.

Business Continuity Planning (BCP) is an important part of mitigating operational risks. It helps ensure continuity of business in a crisis situation. Our Board has approved a BCP framework that applies across our business units.

Stress testing is another tool in assessing operational risks. We carry out a range of operational risk stress tests each year. These help us develop our approaches to mitigation and management of operational risk.

We will not take on opportunities if we think they pose a risk to our reputation. When we design products and advice processes for customers, we consider any potential impact on our reputation.

As part of a large insurance group, we have a number of relationships with other group companies and rely on them for certain services. Our oversight and management of operational risks includes these shared service arrangements.

We have formal outsourcing agreements in place to manage external and inter-group outsourcing arrangements. These agreements set out the responsibilities of both parties and we monitor and review them regularly. This level of formality ensures we manage the associated risks with appropriate rigour.

Risk Concentration

Our business operations and policy administration are based mainly in a single campus in Dublin, with a second administration centre in Dundalk. We have centred most of the servicing of policies in these locations. We have partially mitigated the associated concentration risks through business continuity planning, which includes potential to carry out operations from alternative locations and an ability to widely deploy remote working capability. In case of an incident at the Dublin campus, we use off-site centres for data backup and restoration.

We have noted other concentration risks, such as providing insurance products within Ireland, in sections C.1 to C.4 above.

C.6 OTHER MATERIAL RISKS

No other items to note.

C.7 ANY OTHER INFORMATION

C.7.1

Risk sensitivities

We use a number of sensitivity tests to understand the volatility of our capital position. We regularly produce sensitivity tests on our key risk exposures to help inform our decision-making and planning processes, and as part of the framework we use to identify and quantify our risks.

Like every long-term business, we make a number of assumptions when we compile our financial results. These assumptions relate to future expense, mortality and other insurance experience rates, and policyholder lapse rates. Our assumptions are informed by an analysis of historic and expected experience.

We have set out the results of key risk sensitivity tests below. We produce these results from our financial reporting models. For each sensitivity test, we have shown the impact of a change in a single factor, and left other assumptions unchanged. You can see the change in our Solvency Capital Requirements (SCR) coverage ratio that would result from the sensitivities shown.

Interest rates

The impact of a 0.5% increase or decrease in market interest rates. The test considers the impact on the value of our liabilities, net of reinsurance, offset by changes to the value of the assets we hold.

Credit spreads

The impact of a 0.5% increase in credit spreads on corporate bonds and our other non-sovereign assets. The test considers the impact on the value of our liabilities, net of reinsurance, offset by changes to the value of the assets we hold.

Equity/property market values

The impact of a 10% fall in the market value of equity and property assets.

Expenses

The impact of a permanent 10% increase in maintenance expenses.

Lapses

The impact of a permanent 10% increase or decrease in policyholder lapse rates.

Mortality

The impact of a permanent 5% increase in mortality rates, excluding the mortality rate of the people we pay annuities to.

Annuitant mortality

The impact of a permanent 5% decrease in the mortality rate of the people we pay annuities to.

Morbidity

The impact of a permanent 5% deterioration in morbidity. We assume a 5% increase in incidence rates and a 5% reduction in recovery rates for those products where these assumptions are relevant.

The table below shows the sensitivity test results as they impact the SCR coverage ratio. These sensitivities have been selected on the basis of our key risk exposures. We accept these risks in line with the Company's business strategy and risk appetite.

Sensitivity Test	Impact on SCR Coverage Ratio
0.5% increase in interest rates	+4%
0.5% decrease in interest rates	-4%
0.5% increase in credit spreads	-1%
10% fall in equity and property values	2%
10% increase in maintenance expenses	-7%
10% increase in policy lapse rates	+4%
10% decrease in policy lapse rates	-4%
5% increase in mortality rates (assured lives)	0%
5% decrease in annuity mortality rates	-1%
5% deterioration in morbidity rates	-3%

C.7.2**Use of Special Purpose Vehicles**

The regulations require us to include details of any Special Purpose Vehicles (SPVs) we use to transfer risks off our balance sheet, within this report.

We do not have any SPVs.

D. VALUATION FOR SOLVENCY PURPOSES

D.1 ASSETS

This section is about our valuation of each kind of asset for Solvency II basis. This includes explanations of:

1. How the value of each asset for Solvency II is different from valuing it for statutory financial reporting purposes that meets the EU's International Financial Reporting Standards (IFRS).
2. The valuation bases, methods and main assumptions used for Solvency II and those used for statutory IFRS financial statements for the financial year ended 31 December 2023.

The Solvency II Balance Sheet is in Appendix 1.

1. Valuation differences - Solvency II v IFRS

Balance Sheet Extract - Assets

The IFRS values in the following tables are as recorded in our annual report and financial statements. The Asset Type categorisation here is per the Solvency II balance sheet and not directly comparable to categorisation applied in the IFRS Statement of Financial Position. From 1 January 2023, the IFRS rules changed for Insurance Contracts. This resulted in certain balances on the Balance Sheet in the IFRS column to be grouped within Insurance Contracts. The prior year numbers have not been restated.

2023				
Asset Type (€m)	Note	IFRS	Valuation/ Reclassification adjustments	Solvency II
Deferred acquisition costs	1	308	(308)	—
Intangible assets	2	—	—	—
Property, plant & equipment held for own use	3	98	—	98
Property (other than for own use)	4	24	—	24
Equities	5	28	—	28
Government bonds	6	2,137	—	2,137
Corporate bonds	6	2,001	—	2,001
Collateralised securities	6	—	—	—
Investment funds	7	44	—	44
Derivatives	8	16	—	16
Deposits other than cash equivalents	9	54	—	54
Unit linked assets	10	58,227	—	58,227
Loans and mortgages	11	230	2	232
Reinsurance recoverables	Section D.2	1,947	(153)	1,794
Insurance & intermediaries receivables	12	13	77	90
Reinsurance receivables	13	1	167	168
Receivables (trade, not insurance)	14	—	—	—
Cash and cash equivalents	9	83	—	83
Any other assets, not elsewhere shown	15	473	—	473

2022				
Asset Type (€m)	Note	IFRS	Valuation Adjustments	Solvency II
Deferred acquisition costs	1	352	(352)	—
Intangible assets	2	—	—	—
Property, plant & equipment held for own use	3	106	—	106
Property (other than for own use)	4	31	—	31
Equities	5	31	—	31
Government bonds	6	2,092	—	2,092
Corporate bonds	6	1,853	—	1,853
Collateralised securities	6	—	—	—
Investment funds	7	27	—	27
Derivatives	8	20	—	20
Deposits other than cash equivalents	9	140	—	140
Unit linked assets	10	52,874	—	52,874
Loans and mortgages	11	171	—	171
Reinsurance recoverables	Section D.2	1,986	(340)	1,646
Insurance & intermediaries receivables	12	32	—	32
Reinsurance receivables	13	174	—	174
Receivables (trade, not insurance)	14	1	—	1
Cash and cash equivalents	9	97	—	97
Any other assets, not elsewhere shown	15	517	—	517

2. Valuation Bases, Methods and Main Assumptions - Solvency II v IFRS

Solvency II sometimes uses a different set of valuation bases, methods and main assumptions than companies use for IFRS statutory financial statements. In this section we show where there are differences, and what those differences are, across various asset types as they apply for the financial year ended 31 December 2023.

Note 1: Deferred Acquisition Costs

Solvency II purposes:	IFRS reporting purposes:
As per Article 12 of the Delegated Act, deferred acquisition costs are valued at nil for Solvency II purposes	Acquisition costs for investment contracts represent those costs directly associated with acquiring new investment management service contracts. The company defers these costs to the extent that they are expected to be recoverable out of future revenues to which they relate.

Note 2: Intangible Assets

Solvency II purposes:	IFRS reporting purposes:
As per Article 12 of the Delegated Act, intangible assets are valued at nil for Solvency II purposes, unless the intangible asset can be sold separately, and the company can demonstrate that there is a value for the same or similar assets derived in accordance with Article 10 of the Delegated Act.	<p>Computer Software</p> <p>Computer software is carried at cost, less amortisation (over a period of three to fifteen years) less provision for impairment, if any. The external costs and identifiable internal costs of acquiring and developing software are capitalised where it is probable that future economic benefits that exceed its cost will flow from its use over more than one year.</p>

Note 3: Property, plant and equipment held for own use

Solvency II purposes:	IFRS reporting purposes:
<p>Property</p> <p>Owner Occupied Properties (OOP) are carried at fair value with changes in fair value included in the income statement within investment return.</p> <p>External chartered surveyors value OOP at least once a year at open market value. This is in accordance with the Appraisal and Valuation Standards published by the Royal Institution of Chartered Surveyors (RICS) in the U.K. and Ireland and follows the guidelines on the most appropriate way to value OOP.</p> <p>The company revalues OOP at least once a quarter, using a commercial property price index as a guide. The revalued premises, excluding the land element, are depreciated to their residual values over their estimated useful lives (50 years), which the directors assess once a year.</p> <p>Plant and Equipment</p> <p>Plant and equipment are stated at cost, less accumulated depreciation and impairment losses. This valuation is assumed to materially approximate the fair value of these assets.</p> <p>The company calculates depreciation to write off the costs of such assets to their residual value over their estimated useful lives, which the directors assess once a year. The estimated useful lives are as follows:</p> <p>Office equipment 5 - 10 years Fixtures and fittings 5 - 10 years Computer hardware 3 - 10 years Motor vehicles 5 years</p> <p>Lease assets</p> <p>On initial application of IFRS16 the company calculated right-of-use assets on a lease by lease basis by calculating the lease liabilities of all outstanding leases (see section D.3). Right-of-use assets were equal to lease liabilities at initial application; Right-of-use assets were subsequently adjusted for onerous lease provisions.</p> <p>The company measured its right-of-use assets at cost less accumulated depreciation and impairment losses. The company also adjusted its right-of-use assets for any re-measurement of lease liabilities where applicable.</p> <p>The company depreciates its right-of-use assets from the commencement date to the earlier of the end of useful life or end of lease term.</p> <p>Right-of-use assets shall also be adjusted by the amount of re-measurement of the lease liabilities. If the carrying amount of the right-of-use asset is reduced to nil any further reductions shall be recognised in the income statement.</p> <p>Minor leases held by the company have been identified and assessed. These low value items are treated as an expense through the income statement.</p>	<p>Property</p> <p>External chartered surveyors value OOP at least once a year at open market value. This is in line with IAS 40 Investment Property and IFRS 13 Fair Value Measurement and with guidance set down by their relevant professional bodies (RICS).</p> <p>An increase in the fair value is included within the statement of other comprehensive income ("OCI"). In the event of a decrease in the fair value, the amount is included in the OCI where a revaluation surplus exists. Where no surplus exists, the amount is recognised in the income statement as an impairment. For Solvency II, all fair value movements are recorded in the income statement. While the presentation of the fair value gain or loss is different, there is no valuation difference between Solvency II and IFRS basis.</p> <p>Plant and Equipment</p> <p>There is no valuation difference between Solvency II and IFRS basis.</p> <p>Lease assets</p> <p>There is no valuation difference between Solvency II and IFRS basis.</p>

Note 4: Property (other than for own use)

'Property (other than for own use)' means property we are holding for long-term rental yields and capital growth. It can be land or buildings.

Solvency II purposes:	IFRS reporting purposes:
<p>Investment properties are carried at fair value with changes in fair value included in the income statement within investment return.</p> <p>External chartered surveyors value property at least once a year at open market value. This is in line with the Appraisal and Valuation Standards published by the Royal Institution of Chartered Surveyors (RICS) in the UK and Ireland and follows the guidelines on the most appropriate way to value property. Fair values take into account the highest and best use of the property and are based on yields which are applied to arrive at the property valuation.</p> <p>Investment properties are revalued at least once a quarter using a commercial property price index as a guide.</p>	<p>External chartered surveyors value property at least once a year at open market value. This is in line with IAS 40 Investment Property and IFRS 13 Fair Value Measurement and with guidance set down by their relevant professional bodies (RICS).</p> <p>There is no valuation difference between Solvency II and IFRS basis.</p>

Note 5: Equities

Equities principally include common shares.

Solvency II purposes:	IFRS reporting purposes:
<p>The company values quoted equities based on the fair value determined by the closing bid price from the exchange where they are principally traded.</p> <p>Management value unquoted equities in line with principles set down by the European Venture Capital Association. An unquoted equity valuation report is presented to the board at least once a year for review and approval.</p>	<p>There is no valuation difference between Solvency II and IFRS basis.</p>

Note 6: Government Bonds, Corporate Bonds and Collateralised Securities

Solvency II purposes:	IFRS reporting purposes:
<p>The company values bonds based on the fair value determined by referring to quoted market bid prices. These are primarily from third-party independent pricing sources. If there are price movements above specified tolerances, the company makes sure those movements are correct by checking a second pricing source.</p> <p>Where prices are not quoted in an active market, the company determines fair values by valuation models. The company maximises the use of observable inputs and minimises the use of unobservable inputs when measuring the fair value. The company uses a 'mark to model' valuation basis to determine a value appropriate to the industry sector. The model uses public bond spread data as a proxy for current spreads on fixed-interest assets. The company then uses this to develop a yield curve to discount the cash flows underlying the private placement to obtain its value.</p> <p>For a limited number of small exposures or short duration bonds, the company uses amortised cost as a proxy for the mark to model valuation basis.</p>	<p>Solvency II reports fair value which recognises accrued interest whilst IFRS excludes this.</p>

Note 7: Investment Funds

Investment funds principally include Money Market Funds (MMFs).

Solvency II purposes:	IFRS reporting purposes:
The company values MMFs at fair value based on a quoted market price where the asset is traded.	There is no valuation difference between Solvency II and IFRS basis.

Note 8: Derivatives

Derivatives principally include currency forward rate contracts, currency swaps and futures contracts.

Solvency II purposes:	IFRS reporting purposes:
The company values derivatives based on a counterparty valuation which is verified by an independent third-party valuation service.	There is no valuation difference between Solvency II and IFRS basis.

Note 9: Deposits other than cash equivalents; Cash and cash equivalents

'Deposits other than cash equivalents' means deposits we hold for investment purposes. 'Cash and cash equivalents' means cash we have in a bank or deposit account we hold ready to use for business operations.

Solvency II purposes:	IFRS reporting purposes:
The company values cash and deposits at their face value.	There is no valuation difference between Solvency II and IFRS basis.

Note 10: Unit-Linked Assets

We hold unit-linked assets for the benefit of policyholders. They are made up of several kinds of investment assets, primarily:

1. property
2. equities
3. bonds
4. derivatives
5. deposits

Both the Solvency II balance sheet and the IFRS statutory balance sheet present unit-linked assets as one line.

Note 10.1: Property (other than for own use)

This means property we are holding for long-term rental yields and capital growth. It can be land or buildings.

Solvency II purposes:	IFRS reporting purposes:
<p>The company carries investment properties at fair value, with changes in fair value included in the income statement within investment return.</p> <p>External chartered surveyors value property at least once a year at fair value in accordance with IAS 40 Investment Property and IFRS 13 Fair Value Measurement. This is in line with the RICS Valuation - Professional Standards 2020 published by the Royal Institution of Chartered Surveyors (RICS) in the U.K. and Ireland and follows the guidelines on the most appropriate way to value property.</p> <p>Fair value is based on the highest and best use of the property, taking into account all of its particular attributes, including occupational tenancies, and prevailing market conditions.</p>	There is no valuation difference between Solvency II and IFRS basis.

Note 10.2: Equities

Equities include common shares, preferred shares and investments in collective investment schemes.

Solvency II purposes:	IFRS reporting purposes:
<p>The company values quoted equities based on the fair value determined by the final traded price from the exchange where they are principally traded.</p> <p>Management value unquoted equities in accordance with principles set down by the European Venture Capital Association. An unquoted valuation report is presented to the board at least once a year for review and approval.</p> <p>The external manager values unit trusts using the latest published Net Asset Value (NAV).</p>	<p>There is no valuation difference between Solvency II and IFRS basis.</p>

Note 10.3: Bonds

Bonds include government bonds, corporate bonds and collateralised securities.

Solvency II purposes:	IFRS reporting purposes:
<p>The company values bonds based on the fair value determined by referring to quoted market bid prices, except in a minority of instances where bonds are valued on a mid-basis in line with market convention. These are primarily from third-party independent pricing sources. If there are price movements above specified tolerances, the company makes sure those movements are correct by checking a second pricing source.</p> <p>Where prices are not quoted in an active market, the company determines fair values by valuation models. The company maximises the use of observable inputs and minimises the use of unobservable inputs when measuring the fair value. The company uses a 'mark to model' valuation basis to determine a value appropriate to the industry sector. The model uses public bond spread data as a proxy for current spreads on fixed-interest assets. The company then uses this to develop a yield curve to discount the cash flows underlying the private placement to obtain its value.</p>	<p>There is no valuation difference between Solvency II and IFRS basis.</p>

Note 10.4: Derivatives

Derivatives include Over-The-Counter derivatives (OTC), exchange traded derivatives, foreign exchange traded derivatives, currency forward rate contracts, futures contracts, forward rate agreements and options.

Solvency II purposes:	IFRS reporting purposes:
<p>The company uses the bid value supplied by the counterparty to value OTC Derivatives.</p> <p>The company values exchange traded derivatives by using the closing price from the exchange in which they are traded. For Index Options, the company values these using the ASK price.</p> <p>The company values foreign exchange traded derivatives using a market feed of forward points and corresponding interest rates.</p>	<p>There is no valuation difference between Solvency II and IFRS basis.</p>

Note 10.5: Deposits

Solvency II purposes:	IFRS reporting purposes:
The company values deposits at their face value.	There is no valuation difference between Solvency II and IFRS basis.

Note 11: Loans and Mortgages

Solvency II purposes:	IFRS reporting purposes:
The company records loans and mortgages at fair value, determined by discounting expected future cash-flows using current market rates. Valuation inputs typically include benchmark yields and risk-adjusted spreads based on current lending activities and market activities.	There is no valuation difference between Solvency II and IFRS basis. However, some of these receivables are presented differently under IFRS rules for 2023.

Note 12: Insurance & intermediaries receivables

'Insurance & intermediaries receivables' includes outstanding premiums that policyholders are due to pay us.

Solvency II purposes:	IFRS reporting purposes:
The company records receivables at their fair value, net of any amounts deemed as doubtful debts.	There is no valuation difference between Solvency II and IFRS basis. However, some of these receivables are presented differently under IFRS rules for 2023.

Note 13: Reinsurance receivables

Reinsurance receivables include the money that reinsurers are still due to pay us and the money we're due to receive from multinational pooling (MNP) arrangements.

Solvency II purposes:	IFRS reporting purposes:
<p>The company estimates amounts receivable from reinsurers in a manner consistent with the claim liability associated with the reinsured policy.</p> <p>The company records MNP receivables on an accruals basis to account for premiums and claims activity that has not yet been agreed with the MNP.</p>	There is no valuation difference between Solvency II and IFRS basis. However, some of these receivables are presented differently under IFRS rules for 2023.

Note 14: Receivables (trade, not insurance)

Receivables (trade, not insurance) relates to current tax owed to the company.

Solvency II purposes:	IFRS reporting purposes:
The company records corporation tax assets at current tax rates	There is no valuation difference between Solvency II and IFRS basis.

Note 15: Any other assets, not elsewhere shown

'Any other assets, not elsewhere shown' includes other unit-linked assets not shown anywhere else on the balance sheet, for example, broker outstanding balances. This section also includes other non-linked assets not shown anywhere else on the balance sheet, for example, intercompany debtors, accrued external fees and management charges due.

Solvency II purposes:	IFRS reporting purposes:
The company records receivables at their fair value, net of any amounts deemed as doubtful debts.	There is no valuation difference between Solvency II and IFRS basis.

There have been no changes to the recognition and valuation basis during the year for the assets noted above.

There are no classes of assets subject to operating or finance lease arrangements.

For estimation uncertainty, please refer to section D.4 (Alternative Methods for Valuation).

D.2 TECHNICAL PROVISIONS

Technical provisions represent the value of our liabilities under policies we have written.

Solvency II technical provisions include:

- > account values (unit liabilities)
- > best estimate technical provisions (BETPS)
- > risk margin.

D.2.1**Solvency II Technical Provisions and Reinsurance Recoverables: Overview**

The tables below show the value of technical provisions and reinsurance recoverables split by line of business:

2023					
€m	Technical Provisions			Reinsurance Recoverables	
Line of business	Calculated as a whole	Best estimate technical provisions	Risk Margin	Calculated as a whole	Other
Contracts with profit participation		75	—		
Other Life Insurance		3,894	143		1,722
Health		562	36		63
Unit-linked	58,196	(841)	175	18	(10)
Total	58,196	3,690	353	18	1,776

2022					
€m	Technical Provisions			Reinsurance Recoverables	
Line of business	Calculated as a whole	Best estimate technical provisions	Risk Margin	Calculated as a whole	Other
Contracts with profit participation		75	—		
Other Life Insurance		3,705	138		1,576
Health		507	37		62
Unit-linked	52,821	(785)	154	18	(10)
Total	52,821	3,501	330	18	1,628

The increase in technical provisions calculated as a whole (+€5,375m) is due to investment returns on assets backing unit-linked funds and net inflows into the funds.

The increase in best estimate technical provisions (+€189m) is due to an increase in provisions arising from the impact of decreasing interest rates during 2023, movements on the in force book of business and new business growth, the impact of the transfer of business to AIB Life, partly offset by the impact of assumption changes.

The increase in risk margin (+€24m) is primarily driven by the impact of decreasing interest rates during 2023 along with the impact of assumption changes, partly offset by the impact of transfer of business to AIB Life.

The increase in other reinsurance recoverables (+€148m) is driven by the impact of a new reinsurance treaty, an increase in provisions arising from the impact of decreasing interest rates during 2023 partly offset by assumption changes.

D.2.1.1 Technical provisions calculated as a whole

Under Solvency II rules, certain technical provisions can be calculated “as a whole” which means that separate calculation of the best estimate and risk margin is not required. For ILA, unit liabilities representing the current account value of unit-linked contracts are classified as technical provisions as a whole. The value is based on the value of the underlying assets to which the contracts are linked. Other technical provisions are calculated as a best estimate plus a risk margin, as discussed in the sections below.

D.2.1.2 Best estimate technical provisions

Best estimate technical provisions (BETPs) represent the best estimate of the value of our obligations under the policies we have written.

The BETPs represent the probability-weighted average of future cash-flows, taking into account the time value of money. To allow for the time value of money we use the relevant risk-free interest rate term structure.

D.2.1.3 Reinsurance recoverables

We have a number of reinsurance arrangements in place which reduce our exposure to risks such as mortality risk, morbidity risk and longevity risk.

We work out the value of reinsurance recoverables in the following manner:

The present value of the payments we expect to receive from reinsurers (under existing reinsurance arrangements) minus

The present value of the payments we expect to make to reinsurers (under existing reinsurance arrangements)

In general, the way we work out the value of reinsurance recoverables is the same as the way we work out the BETPs and in general, we use the same assumptions.

We do not have any reinsurance arrangements with special purpose vehicles.

D.2.1.4 Risk margin

The risk margin is meant to represent the extra premium that another insurer would require for taking on our insurance portfolio. It reflects the cost of holding the policy-related capital - the Solvency Capital Requirement (SCR) - for all our policies.

We work out the risk margin in the following manner:

The present value of the projected capital on our existing business
multiplied by a cost-of-capital rate,
where the future capital in any given year is equal to the projected SCR arising on our existing business in that year.

EIOPA has prescribed a cost-of-capital rate of 6%.

We work out our aggregate risk margin and then split it between the lines of business, as in the table above.

D.2.2 Solvency II Technical Provisions and Reinsurance Recoverables: bases, methodology and assumptions

We work out the value of our BETPs and our reinsurance recoverables in line with Solvency II regulations. For most of our business, we use a projection of future cash-flows based on central assumptions. We make an adjustment to reflect a best estimate of catastrophe costs. In some cases we use different methods, which we discuss in the sections below covering the individual lines of business.

These are the three main categories of assumptions we use to work out the BETPs and reinsurance recoverables:

- > demographic assumptions
- > expense assumptions
- > economic assumptions.

Demographic assumptions: include assumptions about how long policyholders will live, the rate at which they will die or get ill, and how many of them will let their policies lapse. We discuss these assumptions in the sections below that cover the demographic assumptions on each of the individual lines of business.

Expense assumptions: include assumptions about maintenance and investment expenses. We have set the expense assumptions based on the most recent expense investigation. We have taken into account the level of expenses we expect from different types of products and the amount of business in force.

The main **economic assumptions** are:

- > the discount rate
- > the rate of investment return on unit-linked funds
- > the rate of increase of future benefits which are linked to inflation
- > expense inflation.

We project future investment returns on unit-linked funds using the risk free yield curve specified by the EIOPA. We use the same risk free yields to discount the value of future cash-flows. We use the yield curve with the volatility adjustment for calculating BETPs (we discuss the volatility adjustment further in section D.2.5 Long Term Guarantee Measures). In line with the Solvency II requirements, we do not use the volatility adjustment when we work out the risk margin.

Our assumption about the inflation of future benefits is set considering the results of stochastic modelling. This considers a large number of possible future inflation scenarios. Our assumption about the inflation of expenses is based on long term assumptions about how we expect prices to go up, plus how we expect salaries to go up in excess of prices.

Our approach for working out expense and economic assumptions is similar across all lines of business.

Other than the difference in the yield curve noted above, the projected capital requirements we use to calculate the risk margin are based on the same assumptions we use to calculate the BETPs.

D.2.2.1

Demographic assumptions: Contracts with profit participation

This line of business includes participating endowment and whole life policies, as well as a small number of participating deferred annuity contracts.

The main demographic assumptions for this line of business are assumptions about the rate at which policyholders die or let their policies lapse. We generally make these assumptions based on our experience investigations. We apply expert judgement to make sure there is enough allowance for relevant trends or factors we expect to change.

D.2.2.2

Demographic assumptions: Other Life Insurance

This line of business includes annuity business, individual and group non-linked protection business.

The main demographic assumptions for this line of business are assumptions about the rate at which policyholders will die or get ill, and how many of them will let their policies lapse. We generally make these assumptions based on our experience investigations. We apply expert judgement to make sure there

is enough allowance for relevant trends or factors we expect to change.

D.2.2.3

Demographic assumptions: Health

This line of business includes group and individual income protection business, and group serious illness business.

The main demographic assumptions for this line of business are assumptions about when policyholders will get ill, and when policyholders who are receiving income protection benefits will recover or die. We generally make these assumptions based on our experience investigations. We apply expert judgement to make sure there is enough allowance for relevant trends or factors we expect to change.

D.2.2.4

Demographic assumptions: Unit-Linked

This line of business includes unit-linked investment policies.

For most unit-linked business we use a projection of future cash-flows based on central assumptions to work out the BETPs and reinsurance recoverables. This is based on our best estimate assumptions. For material investment guarantees, we work out the BETPs using stochastic models. This means we use a large number of possible economic scenarios to work out the cost of the guarantees. The BETP is the average cost under all those scenarios.

The main demographic assumptions for this line of business are assumptions about the rate at which policyholders will die or get ill, and how many of them will surrender their policies early or let them lapse. We generally make these assumptions based on our experience investigations. We apply expert judgement to make sure there is enough allowance for relevant trends or factors we expect to change.

D.2.2.5

Significant simplifications used in the calculation of technical provisions

We use some simplifications when we work out the risk margin.

The actuarial valuation system produces an accurate projection of most of the SCR components used to work out the risk margin. Where this is not possible due to system constraints, we use a simplified method, which Solvency II regulations allow. Where we have adopted a simplified approach for projecting a component of the SCR, we use the risks that drive that component to project that component.

We do not use any other significant simplifications in the way we work out our technical provisions.

D.2.3

Level of uncertainty associated with the value of technical provisions

The value of the BETPs is based on expected future cash-flows. We work these out based on a number of assumptions. We explain the main assumptions in section D.2.1 Solvency II Technical Provisions and Reinsurance Recoverables: Overview above.

There is inherent uncertainty. Actual experience may differ from our assumptions over time, and this may result in us changing our assumptions in the future.

Some of the key sources of uncertainty within the BETPs are the rate at which policyholders will die or get ill, how long they live, how many of them will let their policies lapse, and expenses.

- > If the rate at which life insurance policyholders die - the mortality rate - or the rate at which they get ill - the morbidity rate - goes up, so will our BETPs. We partly mitigate against this uncertainty with our reinsurance arrangements.
- > If people with annuities from us live longer, our BETPs go up. Again we partly mitigate against this uncertainty with reinsurance arrangements on some annuity blocks.
- > Generally, if more policyholders let their policies lapse - a higher lapse rate - our BETPs go up. This is because the BETPs allow for the expected value of future profits, which will go down if more policyholders let their policies lapse.
- > If expenses go up, so will our BETPs.

Our BETPs also vary depending on market movements, in particular movements in interest rates and the equity and property markets.

When interest rates change, the impact on our BETPs is usually offset, to a broad extent, by changes in the value of the assets backing our BETPs.

Equity and property values have an impact on future profits on unit-linked business. So they have an impact on our BETPs. If equity or property values fall, this will reduce our future profits on unit-linked business and increase our BETPs.

This table shows how our main assumptions affect our BETPs, net of reinsurance (excluding participating business):

Sensitivity Test	Impact on BETPs (€m)
10% fall in equity and property values	+85
10% increase in maintenance expenses	+83
10% increase in policy lapse rates	+34
10% decrease in policy lapse rates	-36
5% increase in mortality rates (assured lives)	+18
5% deterioration in morbidity rates	+30
5% decrease in annuity mortality rates	+18

D.2.4

Differences between Solvency II technical provisions and insurance contract liabilities and investment contract liabilities included in the financial statements

We prepare financial statements under International Financial Reporting Standards (IFRS). The basis of how we value our liabilities for IFRS is different from the basis Solvency II requires. The main differences are:

Investment contracts

IFRS allow for some recognition of future profits, through the recognition of Deferred Acquisition Costs (DAC) asset, net of the Deferred Front End Fees (DFEF). Solvency II gives a greater allowance for the present value of future profits on investment contracts within the BETPs, subject to some restrictions.

Insurance contracts

There are five main differences in the approach to valuing insurance contracts:

1. Yield curves: Under IFRS the yield curve is based off a reference portfolio of assets which is adjusted to reflect the characteristics of our own insurance contracts. Under Solvency II this is prescribed by EIOPA.
2. Allowance for risk: We allow for the uncertainty associated with the business through an adjustment for risk under IFRS, which requires judgement. For Solvency II, this adjustment is largely determined by EIOPA.
3. Allowance for expenses: The expenses allowed for within the valuation of the insurance contracts for IFRS are just those that are directly attributable to fulfilling the insurance contracts. For Solvency II, all overhead expenses incurred in servicing the insurance contracts are allowed for.
4. Contractual service margin (CSM): Under IFRS we allow for the unearned profits that we expect to recognise in the future from in-force contracts. These unearned profits are called the CSM and are recognised as a liability on the balance sheet. There is no equivalent liability held under Solvency II.
5. Accounting balances: There are amounts related to outstanding premiums and claims included within the actuarial liabilities in the financial statements. These amounts are not part of the Solvency II technical provisions but are held elsewhere on the Solvency II balance sheet within assets and liabilities.

For each line of business, these tables show the differences between the Solvency II technical provisions and the technical provisions included in the financial statements (including insurance contract liabilities, investment contract liabilities and unit-linked liabilities):

€m	2023				
	Participating contracts	Other Life	Health	Unit-Linked	Total
Solvency II technical provisions (net of reinsurance recoverables)	76	2,314	535	57,522	60,446
Valuation methodology differences for investment contracts	—	—	—	870	869
Valuation methodology for insurance contracts (yield curve, risk adjustment, expenses, CSM) and the allowance for accounting balances	9	629	34	28	701
Risk margin not held under IFRS	—	(143)	(36)	(175)	(353)
Value of insurance contract liabilities, investment contract liabilities and unit-linked liabilities per IFRS financial statements (net of reinsurance held)	85	2,800	533	58,245	61,663

€m	2022				
	Participating contracts	Other Life	Health	Unit-Linked	Total
Solvency II technical provisions (net of reinsurance recoverables)	75	2,266	483	52,182	55,006
Valuation methodology differences for investment contracts	—	—	—	827	827
Valuation methodology differences for insurance contracts (margins for adverse deviation, zeroisation of negative liabilities, allowance for terminal dividends for participating business)	(46)	450	136	64	603
Risk margin not held under IFRS	—	(138)	(37)	(154)	(330)
Value of insurance contract liabilities, investment contract liabilities and unit-linked liabilities per IFRS financial statements (net of reinsurance asset)	29	2,578	582	52,918	56,107

The basis for valuing our insurance contract liabilities in our local financial statements changed during 2023 due to changes in the accounting standards.

In summary, at the end of 2023 our liabilities under Solvency II are €1,217m lower than under our local financial statements.

However, under Solvency II, future profits recognised within the calculation of liabilities must be stressed within the calculation of the Solvency Capital Requirement (SCR). This is to allow for market shocks and severe adverse changes in rates of mortality, morbidity, longevity, and lapses.

So, the SCR allows for the impact of severe adverse stresses on the future profits. The SCR was €1,104m at 31 December 2023 (2022: €1,024m). In section E.2 Solvency Capital Requirement Split by Risk Module we outline the calculation of the SCR in more detail.

D.2.5

Long Term Guarantee Measures

Long Term Guarantee measures are optional measures available to companies under the Solvency II regime. Long Term Guarantee measures can help to reduce the impact of credit spread changes on a company's solvency position.

The Long Term Guarantee measures available to us include the matching adjustment and the volatility adjustment:

- > The matching adjustment allows a company to adjust the Solvency II yield curve when they value policy liabilities. The company can adjust it by an amount that is linked to the yield on the backing assets it holds.
- > The volatility adjustment allows a company to adjust the Solvency II yield curve by an amount which varies based on credit spreads on a specified asset portfolio.

We do not apply the matching adjustment.

We use the volatility adjustment for calculating technical provisions. At the end of 2023, the volatility adjustment represented an increase in the Solvency II forward rate yield curve of 20 basis points for the first 20 years.

These tables show the impact of reducing the volatility adjustment to zero on technical provisions (net of reinsurance recoverables), eligible Own Funds, the SCR and the MCR.

€m	2023		
	WITH volatility adjustment	WITHOUT volatility adjustment	Impact of volatility adjustment reducing to zero
Technical Provisions (net of reinsurance recoverables) ²	60,446	60,511	65
Basic Own Funds	1,658	1,602	(57)
Eligible Own Funds	1,658	1,602	(57)
Solvency Capital Requirement (SCR)	1,104	1,112	8
Minimum Capital Requirement (MCR)	497	500	4
Solvency Margin Ratio	150%	144%	(6)%

€m	2022		
	WITH volatility adjustment	WITHOUT volatility adjustment	Impact of volatility adjustment reducing to zero
Technical Provisions (net of reinsurance recoverables) ²	55,006	55,066	60
Basic Own Funds	1,697	1,644	(52)
Eligible Own Funds	1,697	1,644	(52)
Solvency Capital Requirement (SCR)	1,024	1,026	2
Minimum Capital Requirement (MCR)	461	462	1
Solvency Margin Ratio	166%	160%	(5)%

The year on year impact of reducing the volatility adjustment to zero is consistent with the magnitude of the adjustment to the yield curve arising from the volatility adjustment during 2023.

D.2.6

Transitional Measures

We do not apply the transitional risk-free interest rate-term structure. Nor do we apply the transitional deduction to technical provisions.

² The impact on technical provisions net of reinsurance recoverables is comprised of an increase in gross of reinsurance technical provisions of €107m (2022: €97m) and an increase in reinsurance recoverables of €42m (2022: €37m).

D.2.7

Changes to assumptions compared to previous reporting period

The main changes to our assumptions since 31 December 2022 calculations are:

- > We reviewed our assumptions about mortality, morbidity and lapse rates, based on the results of our most recent experience investigations.
- > We reviewed expense assumptions, based on the results of our most recent expense investigations.
- > We updated assumptions for expense inflation to reflect latest market data and trends.
- > We updated the discount rate and the assumed rate of future investment returns on unit-linked funds based on changes in the risk free yield curve specified by EIOPA.

D.3 OTHER LIABILITIES

This section is about our valuation of each kind of 'other liability' for Solvency II purposes. This includes explanations of:

1. How the value of each other liability for Solvency II is different from valuing it for statutory financial reporting that meets the EU's International Financial Reporting Standards (IFRS).
2. The valuation bases, methods and main assumptions used for Solvency II and those used for statutory IFRS financial statements for the financial year ended 31 December 2023.

The Solvency II balance sheet is in Appendix 1.

1. Valuation Differences - Solvency II v IFRS

Balance Sheet Extract - Other Liabilities

The IFRS values in the following tables are as recorded in our annual report and financial statements. The Liability Type categorisation here is per the Solvency II balance sheet and not directly comparable to categorisation applied in the IFRS Statement of Financial Position. From 1 January 2023, the IFRS rules changed for Insurance Contracts. This resulted in certain balances on the Balance Sheet in the IFRS column to be grouped within Insurance Contracts. The prior year numbers have not been restated.

Liability Type (€m)	2023			Solvency II
	Note	IFRS	Valuation/ Reclassification adjustments	
Other provisions	1	(77)	76	(1)
Pension benefit obligations	2	—	—	—
Deposits from reinsurers	3	—	(405)	(405)
Deferred tax liabilities	4	(81)	(70)	(151)
Derivative liabilities	See Section D.1.2	(10)	—	(10)
Debts owed to credit institutions	5	(14)	—	(14)
Financial Liabilities other than debts owed to credit institutions	6	(13)	—	(13)
Insurance & intermediaries payables	7	(281)	(225)	(506)
Reinsurance payables	8	(1)	(37)	(38)
Payables (trade, not insurance)	9	(8)	2	(6)
Other liabilities	10	(283)	(144)	(427)

Liability Type (€m)	2022			Solvency II
	Note	IFRS	Valuation Adjustments	
Other provisions	1	(100)	99	(1)
Pension benefit obligations	2	—	—	—
Deposits from reinsurers	3	(214)	—	(214)
Deferred tax liabilities	4	(44)	(112)	(156)
Derivative liabilities	See Section D.1.2	(5)	—	(5)
Debts owed to credit institutions	5	(29)	—	(29)
Financial Liabilities other than debts owed to credit institutions	6	(14)	—	(14)
Insurance & intermediaries payables	7	(524)	—	(524)
Reinsurance payables	8	(29)	—	(29)
Payables (trade, not insurance)	9	(2)	—	(2)
Other liabilities	10	(363)	(1)	(364)

2. Valuation Bases, Methods and Main Assumptions - Solvency II v IFRS

In this section you'll find the valuation basis for Solvency II purposes for each class of liability in the table above. We also explain the differences between Solvency II and the IFRS statutory financial statements when it comes to valuation bases, methods and main assumptions used for the financial year ended 31 December 2023.

Note 1: Other provisions

'Other provisions' principally include a property related provision for dilapidation.

The valuation adjustment to other provisions is in relation to Deferred Front End Fees (DFEF).

Solvency II purposes:	IFRS reporting purposes:
<p>The company derives the value of each provision by management reviewing and evaluating the expected outflow required to settle the liability to which the provision applies. These reviews are presented to the Board Audit Committee for approval and inclusion in the Qualitative Reporting Templates (QRTs).</p> <p>Similar to DAC, as per Article 12 of the Delegated Act, DFEF are valued at nil for Solvency II purposes.</p>	<p>Initial fees earned and incremental costs (mainly commission) paid on sale of an investment contract are deferred and recognised over the expected life of the contract. The company estimates the expected life of the contracts based on current experience and the term of the contracts. The company reviews this at least once a year. The maximum amortisation period for DFEF is 20 years.</p>

Note 2: Pension benefit obligations

We operate a defined benefit pension scheme and a hybrid scheme with a defined benefit element. Some staff participate in a defined benefit pension scheme - an Irish scheme sponsored by Canada Life Irish Holding Company Limited (CLIH), a member of the Canada Life Group. These schemes are closed to new members and from 30 June 2018, were closed to future accrual. Existing members have joined our defined contribution plan for future service pension provision beyond this date. Members have retained the benefits they accrued up to the date of closure of the schemes and these benefits are still linked to final salary.

These schemes are funded by contributions into separately administered trust funds. The benefits paid from the defined benefit schemes are based on percentages of the employees' final pensionable pay for each year of credited service. Under the rules of each of the Irish Life schemes, pension increases are wholly at the discretion of the schemes' principal employer.

Solvency II purposes:	IFRS reporting purposes:
<p>The net obligation of the company's defined benefit schemes represent the present value of the obligation to employees in respect of services to date, less the fair value of the plan assets. It is based on the IAS19 accounting standard.</p> <p>The external scheme actuary calculates the present value of the obligation once a year. The present value of the obligation is determined by discounting the estimated future cash flows.</p> <p>The discount rate is based on the market yield of high quality corporate bonds that have maturity dates approximating to the terms of the pension liability.</p> <p>The estimated future cash-flows are based on the accrued past service benefits, future salary inflation, future price inflation and assumptions made about mortality.</p>	<p>There is no valuation difference between Solvency II and IFRS basis.</p>

This table shows the annual movement in our Benefit Obligation liabilities:

Benefit obligation	2023 (€m)	2022 (€m)
Benefit obligation as at 1 January	(984)	(1,517)
Current service cost	(1)	(1)
Net interest cost	(41)	(23)
Actuarial loss (experience adjustments, financial and demographic assumption changes)	(99)	520
Contributions by plan participants	—	—
Curtailement gain	1	1
Settlement gain	—	—
Liabilities extinguished on settlement	—	—
Benefits paid	30	36
Benefit obligation as at 31 December	(1,094)	(984)

This table shows the nature and composition of our plan assets:

Asset Type	2023 Fair Value (€m)	2023 Plan assets (%)	2022 Fair Value (€m)	2022 Plan assets (%)
Equities	210	18	246	21
Bonds	881	74	803	69
Property	97	8	111	10
Cash and cash equivalents	8	—	5	—
Fair value of plan assets at 31 December	1,196	100	1,165	100

This table shows the pension benefit obligations recognised in the SII balance sheet:

Pension Benefit Obligations	2023 (€m)	2022 (€m)
Benefit obligation as at 31 December	(1,094)	(984)
Fair value of plan assets at 31 December	1,196	1,165
Plan surplus / (deficit)	102	181
Unrecognised amount of plan surplus due to asset ceiling	(102)	(181)
Pension Benefit Obligation as at 31 December	—	—

Under International Financial Reporting Interpretations Committee (IFRIC) 14, The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction, the company must assess whether a pension asset has economic benefit to the company through future contribution reductions or refunds. In the event that the company is not entitled to a benefit, a limit or 'asset ceiling' is applied. An asset ceiling of €102m was required as at 31 December 2023 (31 December 2022 : €181m).

Note 3: Deposits from reinsurers

Deposits from reinsurers are funds held by the company under reinsurance contracts. Premiums and claims due in the period are paid to or withdrawn from the funds withheld account.

Solvency II purposes:	IFRS reporting purposes:
The company estimates amounts payable to reinsurers in a manner consistent with the claim liability associated with the reinsured policy.	There is no valuation difference between Solvency II and IFRS basis. However, deposits from reinsurers is presented differently under IFRS rules for 2023.

Note 4: Deferred tax liabilities

Deferred tax is recognised in respect of all timing differences that have originated, but not yet reversed, at the balance sheet date. This means where transactions or events have occurred at that date it will result in an obligation to pay more tax or a right to pay less tax.

When calculating a net deferred tax liability, deferred tax assets are offset only to the extent that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted. The tax rate used to calculate the deferred tax balance is the rate that's expected to be in-force at the time the tax becomes payable. There is no expiry date of taxable temporary differences.

Solvency II purposes:	IFRS reporting purposes:
<p>Article 15 of the Delegated Act dictates how the company accounts for deferred tax. It says that the company should:</p> <ul style="list-style-type: none"> > Recognise and value deferred taxes in relation to all assets and liabilities, including technical provisions. > Value deferred taxes on the basis of the difference between the values ascribed to assets and liabilities recognised and valued in accordance with Article 82 of SI 485 of the European Union (Insurance and Reinsurance) Regulations 2015 and in the case of technical provisions in accordance with Articles 83 to 98 and the values ascribed to assets and liabilities as recognised and valued for tax purposes. > Only ascribe a positive value to deferred tax assets where it is probable that future taxable profit will be available against which the deferred tax asset can be used, taking into account any legal or regulatory requirements on the time limits relating to the carry forward of unused tax losses or the carry forward of unused tax credits. 	There are no valuation differences between Solvency II and IFRS basis. However there is a deferred tax effect, resulting from the various accounting differences between Solvency II and Financial Statements as discussed throughout this document.

Note 5: Debts owed to credit institutions

'Debts owed to credit institutions' means bank overdrafts held with credit institutions.

Solvency II purposes:	IFRS reporting purposes:
The company values bank overdrafts at their face value.	There is no valuation difference between Solvency II and IFRS basis.

Note 6: Financial Liabilities other than debts owed to credit institutions

'Financial liabilities other than debts owed to credit institutions refers to liabilities under lease commitments.

Solvency II purposes:	IFRS reporting purposes:
<p>Lease liabilities</p> <p>On initial application of IFRS16 lease liabilities were measured as the present value of lease payments that were not paid at the date of commencement. These payments were discounted using an incremental borrowing rate ("IBR") based on a group borrowing rate.</p> <p>The company will increase its lease liabilities to reflect the interest charge and will reduce the liabilities for any lease payments made.</p> <p>The company will remeasure lease liabilities if there are any lease modifications or if there is a change in the lease payments. The lease liability shall also be re-measured by the company if there is a change in either the lease term or a change in the assessment of an option to purchase the underlying asset. These remeasurements may also lead to a change in the discount rate used.</p> <p>Minor leases held by the Company have been identified and assessed. These low value items are treated as an expense through the income statement.</p>	<p>There are no valuation differences between Solvency II and IFRS basis.</p>

Note 7: Insurance and intermediaries payable

Insurance and intermediaries payables' refers to the balance of outstanding claims payable to policyholders, commissions payable and premiums on deposit.

Solvency II purposes:	IFRS reporting purposes:
<p>The company records payables on an accruals basis.</p>	<p>There are no valuation differences between Solvency II and IFRS basis. However, some of these payables are presented differently under IFRS rules for 2023.</p>

Note 8: Reinsurance payables

'Reinsurance payables' represent the balance due to reinsurers for outstanding reinsurance premiums and experience rating refunds for monies due to multinational pooling (MNP) arrangements.

Solvency II purposes:	IFRS reporting purposes:
<p>The company records payables on an accruals basis.</p> <p>The company records MNP payables on an accruals basis to account for premiums and claims activity that has not yet been agreed with the MNP.</p>	<p>There are no valuation differences between Solvency II and IFRS basis. However, some of these payables are presented differently under IFRS rules for 2023.</p>

Note 9: Payables (trade, not insurance)

'Payables (trade, not insurance)' represent the current tax liability of the company.

Solvency II purposes:	IFRS reporting purposes:
<p>The company provides corporation tax payable on taxable profits at current tax rates.</p>	<p>There are no valuation differences between Solvency II and IFRS basis. However, some of these payables are presented differently under IFRS rules for 2023.</p>

Note 10: Other liabilities

'Other liabilities' includes other unit-linked liabilities not shown anywhere else on the balance sheet, for example outstanding balances with brokers. This section also includes other non-linked liabilities not shown anywhere else on the balance sheet, for example intercompany liabilities, other taxation balances (PAYE, Exit Tax) and accruals.

Solvency II purposes:	IFRS reporting purposes:
The company records payables on an accruals basis.	There are no valuation differences between Solvency II and IFRS basis. However, some of these liabilities are presented differently under IFRS rules for 2023.

During the year there have been no changes to the recognition and valuation basis of the liabilities noted above.

During 2017 we granted a legal charge over a block of assets to support liabilities to a specific policyholder. The value of these assets at the end of 2023 was €186m (2022: €182m). We have substantially retained the benefit of all the risks and rewards associated with these assets and continue to recognise them as available to meet the liability to the policyholder. In certain circumstances, the policyholder could enforce the charge and obtain control of the assets to offset our obligation to them under the policy, the likelihood of which is remote.

For estimation uncertainty, please refer to section D.4 (Alternative Methods for Valuation).

D.4 ALTERNATIVE METHODS FOR VALUATION

Overview of methodology for valuing invested assets

The Technical Specification (EIOPA 14/209) outlines the Solvency II rules on how to value assets and liabilities, other than technical provisions. It says that, unless otherwise stated, the default reference framework should be the international accounting standards, as adopted by the European Commission in line with Regulation (EC) No 1606/2002.

In most cases those international accounting standards (IFRS) and Solvency II give consistent valuations.

For our annual statutory financial statements we recognise assets and liabilities in line with IFRS. For our regulatory reporting we follow Central Bank guidelines.

As required under IFRS 13 (Fair Value Measurement), our annual audited statutory financial statements disclose how we value assets and liabilities across level 1, 2 and 3. This is the fair value hierarchy.

- > **Level 1:** fair value measurements based on quoted market prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date.
- > **Level 2:** fair value measurements based on inputs other than quoted prices included within level 1 that are observable for the asset or liability either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- > **Level 3:** fair value measurements based on valuation techniques that include inputs for the asset and liability that are based on unobservable market data.

Level 1 and 2 show what's known as a 'mark to market' approach. This means values are based on readily available prices in orderly transactions that are sourced externally.

Level 3 shows a 'marked to model' approach. This means values are based on assumptions or financial models.

Where assets are 'marked to model' the relevant primary investment manager must maintain supporting documentation addressing:

- > description of the process followed (model design) and the data/assumptions used by the approach (including assessment of data quality)
- > the reason why a 'mark to market' approach is not possible
- > the sign-off process applied in reviewing the valuation and other applicable controls (such as any applicable benchmarking of valuation output to other comparable methods)
- > the level of uncertainty inherent in the valuation approach and an assessment of the model's performance in this case, which should include any particular circumstances where the approach would be expected to be ineffective
- > the results of any independent check performed in relation to model outputs
- > possible alternative valuation models where primary models are complex.

At least once a year, the relevant primary investment manager presents a report to our Board Audit Committee for review and approval. The report outlines how the manager priced the asset, what management considered appropriate and the resulting valuation of unquoted securities we hold. These unquoted

securities primarily consist of bonds, venture capital and unit trusts.

The ILA Reporting Committee (ILARC) is made up of the Chief Financial Officer (Chairperson), Head of Actuarial Function, Executive Manager ILA Group Valuation and Reporting, Head of Group Finance and Executive Financial Reporting Manager. The ILARC is responsible for ensuring application of the Irish Life Group Financial Reporting and Disclosure Policy.

Among other responsibilities, the ILARC is required to assess the relevance and adequacy of the policies associated with the valuation of assets and liabilities at least once a year. This has to include taking into consideration changes in accounting rules and policies as governed by the international accounting standards.

For invested assets, we expect that our primary investment managers maintain:

- > sufficient independence in valuing assets
- > sufficient documentation of applicable standards and guidelines
- > sufficient control over valuation models
- > sufficient management information
- > consistent governance between internally and externally managed funds.

This is set out in our investment management agreements.

Where the unit-linked and non-linked investment managers hold units in the same fund, both investment managers will ensure they use the same fund price at the end of each quarter. Where this is not practical, the investment managers will contact the group financial reporting and control team to assess options. If the investment managers propose to use different prices for the same assets at the end of the financial year, this will be brought to the attention of the Board Audit Committee and set out the reasoning behind their proposal. The Board Audit Committee will review and, if appropriate, ratify the proposal.

We base estimates and associated assumptions on experience and various other factors that we believe to be reasonable under the circumstances. These factors are reflected in our judgements about the carrying amounts of assets and liabilities that are not objectively verifiable. We review estimates and underlying assumptions on an on-going basis. Where necessary, we revise them to reflect current conditions. This applies to uncertainties that arise on estimations we use when we value assets and liabilities.

ILA-invested assets are managed by two separate entities, both of which are part of the GWL group. ILA's unit-linked invested assets are primarily managed by Irish Life Investment Managers Limited (ILIM). A small percentage of ILA's unit-linked invested assets comprise the third-party Self Directed Funds (SDFs). These are managed in-house. ILA's non-linked invested assets are managed by Canada Life Asset Management Limited (CLAM).

D.5 ANY OTHER INFORMATION

No other items to note.

E. CAPITAL MANAGEMENT



This section describes the components of our Own Funds as at 31 December 2023, as well as the policies and processes we use to make sure we meet all regulatory capital requirements when we manage Own Funds.

E.1 Own Funds

'Own Funds' refers to the excess of the value of our assets over the value of our liabilities, where the value of our liabilities includes technical provisions and other liabilities.

Own Funds are divided into three tiers based on their permanence, and how well they can absorb losses. Tier 1 funds are of the highest quality.

We manage our Own Funds so that the solvency position stays within a targeted range although management may choose to operate outside this targeted range from time to time in order to provide financial flexibility.

E.1.1

Management of Own Funds

Our policy is to manage the capital base so that we meet all regulatory requirements. We also aim to maintain investor, creditor and market confidence, and to make sure there is enough capital to support our future growth. Our business planning process, which considers projections over a five year time frame, informs our capital management.

We manage our Own Funds so that we maintain high quality capital, mainly equity. The assets backing our Own Funds are mainly made up of:

- > relatively secure assets such as fixed interest assets, as well as some owner occupied property holdings
- > the expected value of future profits from our existing business, which we include when we calculate technical provisions (as discussed in section D.2 Technical Provisions). A large part of this value is offset by capital requirements in the Solvency Capital Requirement (SCR).

E.1.2

Components of Own Funds

This table sets out and assesses the way we value and calculate our Own Funds:

Solvency II Own Fund Item	How we value Own Funds (according to Solvency II rules)	Assessment
Ordinary share capital	Valued in accordance with Article 75 of Directive 2009/138.	This is the share capital and share premium, based on the company's statutory accounts.
Share premium account related to ordinary share capital		All of the company's share capital and share premium is classed as Tier 1 unrestricted.
Surplus funds	Article 91 of Directive 2009/138 (Article 106 of SI 485) defines surplus funds: "1. Surplus funds shall be deemed to be accumulated profits which have not been made available for distribution to policy holders and beneficiaries" Tiering is in line with Article 69 of the Delegated Act.	The definition is understood to mean surplus available to With Profit fund holders.
Reconciliation reserve	Valued in accordance with Article 70 of the Delegated Act.	The reconciliation reserve equals the excess of assets over liabilities from the company Solvency II balance sheet. It is reduced by the following amounts:
		i) Own shares - n/a
		ii) Foreseeable dividends
		iii) The basic own fund items listed above - ordinary share capital, share premium and surplus fund
		iv) Restrictions relating to the company's ring-fenced funds - see below
		In line with Article 69, all reconciliation reserve is classed as Tier 1 unrestricted.
Restrictions in respect of the company's ring-fenced funds	Valued in accordance with Article 81 of the Delegated Act.	Restrictions apply in respect of the assets in the company's ring-fenced funds. The amount which must be deducted from Own Funds is calculated separately for each ring-fenced fund as: the value of assets held within the ring-fenced fund minus the value of the liabilities of the ring-fenced fund minus the SCR for the ring-fenced fund. The deduction in respect of each ring-fenced fund is subject to a minimum of zero.
Expected profits included in the future premiums	Valued in accordance with Article 70 of the Delegated Act.	Expected profit in future premiums contributes to the company's Own Funds, as discussed in section C.4.1 Expected Profit Included in Future Premium. This is classed as Tier 1 unrestricted and is already included in the reconciliation reserve amount.

We do not hold any hybrid instruments.

This table shows the breakdown of our Own Funds:

€m	31 December 2023	31 December 2022
Tier 1 - unrestricted		
Issued share capital	1	1
Share premium account	340	340
Surplus funds	—	—
Reconciliation reserve	1,127	1,290
Other own fund items approved by the supervisory authority	190	190
Available Own Funds (before foreseeable dividends and adjustments)	1,658	1,822
Foreseeable dividends, distributions and charges ³	—	(125)
Ring-fenced funds adjustment (Participating Funds)	—	—
Total available Own Funds to meet the SCR and MCR	1,658	1,697

³ Foreseeable dividends of €140m, which was approved by the Board in February 2024, has been accounted for as a liability on the SII Balance Sheet and therefore part of 'Reconciliation reserve' in the table above. This change is driven by the new taxonomy release in Q4 2023 and states that any dividends approved by the Board after the reporting period is accounted for as a payable.

Reconciliation reserve

The reconciliation reserve will vary over time based on the experience of the company, including lapse and claims, expense levels and the impact of writing future new business.

Changes in own funds in 2023

Overall, Own Funds have decreased by €39m in 2023.

The €39m decrease is mostly due to:

- > dividend payments to our parent company during 2023
- > transaction activity such as the transfer of a tranche of business to AIB Life as part of the joint venture between AIB and GWL
- > the impact of investment market returns during 2023 on the insurance business
- > experience gains and the impact of assumption changes
- > margins which emerged from our existing business

Movements in the company's Own Funds in the future will depend on the company's experience and dividend payments. We intend to manage our Own Funds so that the solvency position stays within a targeted range, as noted at the beginning of Section E.1 Own Funds.

Deferred taxes

The company's Own Funds include a deferred tax liability of €151m at 31 December 2023. This reflects tax that is expected to be paid in the future, if the future profits reflected in Own Funds arise as expected, and on undeclared surplus on net life business (as described in Section D.3.2, Note 4).

No deferred tax asset is held under Solvency II at year end 2023.

Ring-fenced funds

We have three ring-fenced funds relating to our pension schemes, and two ring-fenced funds relating to our Participating Business.

In the table above, there is a €nil deduction for ring-fenced funds on 31 December 2023 (2022: €nil). This relates to the excess of the surplus over the SCR in our ring-fenced Participating Funds.

For our pension schemes, the excess of liabilities over assets is €0.0m (2022: €0.0m). We show this on the balance sheet as a liability, and so it does not result in any additional available assets. As a result, we do not need to make any deductions to Own Funds relating to these pension schemes.

Deductions to own funds and restrictions on transferability

There are no other deductions to Own Funds. There are also no significant restrictions on how we can transfer our Own Funds.

Limits on eligibility of capital

The limits on eligible Tier 2 capital, Tier 3 capital and restricted Tier 1 capital have no impact on our eligible Own Funds to cover the SCR.

ILA has no restricted Tier 1, Tier 2 or Tier 3 capital as at 31 December 2023.

E.1.3

Eligible Own Funds to cover Solvency Capital Requirement (SCR) and Minimum Capital Requirement (MCR)

This table sets out our eligible Own Funds to cover the SCR and MCR:

€m	31 December 2023	31 December 2022
Tier 1 - unrestricted	1,658	1,697
Tier 1 - restricted	—	—
Eligible Own Funds to meet SCR and MCR	1,658	1,697
Solvency Capital Requirement (SCR)	1,104	1,024
Solvency ratio	150%	166%
Minimum Capital Requirement (MCR)	497	461
Eligible Own Funds as a percentage of MCR	334%	368%

E.1.4**Equity in financial statements compared to Solvency II Own Funds**

We prepare our financial statements under International Financial Reporting Standards (IFRS) rules.

There are some differences between the equity in our financial statements and the Solvency II Own Funds:

- > The way we value insurance contract liabilities (including reinsurance assets) and investment contract liabilities in the financial statements differs from how technical provisions are valued under Solvency II (as discussed in section D.2 Technical Provisions).
- > The financial statements allow us to defer incremental acquisition costs and upfront fees through a Deferred Acquisition Costs (DAC) asset and Deferred Front End Fees (DFEF) liability. These are not allowed under Solvency II valuation rules (as discussed in section D.1 Assets and D.3 Other Liabilities above).
- > Our intangible assets are valued as nil under Solvency II (as discussed in section D.1 Assets above).
- > We adjust deferred tax liabilities to reflect the impact on tax when assets and liabilities are valued differently (as discussed above).

€m	31 December 2023	31 December 2022
Solvency II Own Funds	1,658	1,697
Differences in technical provisions	(768)	(1,100)
Investment contracts DAC and DFEF	232	254
Differences in valuation of intangible assets	—	—
Deferred tax	70	112
Proposed dividends	140	125
Other	(26)	—
Financial statements: shareholder equity plus non-controlling interest	1,306	1,088

The difference between Solvency II Own Funds and shareholder equity plus non-controlling interest in the financial statements is €352m at 31 December 2023.

The basis for valuing our insurance contract liabilities in our local financial statements changed during 2023 due to changes in the accounting standards. There have also been presentational changes of accounting balances as noted in Section D. The prior period numbers have not been restated.

E.1.5**Transitional arrangements**

We do not use any Solvency II transitional arrangements.

E.1.6**Ancillary Own Funds**

We do not have any ancillary own fund items.

E.2 SOLVENCY CAPITAL REQUIREMENT SPLIT BY RISK MODULE

We calculate the SCR using the standard formula. The SCR includes:

- > the Basic Solvency Capital Requirement (BSCR)
- > the SCR for operational risk
- > any adjustments for the loss-absorbing capacity of deferred taxes and technical provisions.

We calculate the BSCR using these six risk modules:

- > market
- > counterparty (default)
- > life underwriting
- > non-life underwriting
- > health underwriting
- > intangible assets.

We combine the results from each of these risk modules using correlation factors.

The table below shows the split of the SCR. The non-life underwriting and intangible assets risk modules do not apply to us, so are not included in the table.

€m	31 December 2023	31 December 2022
Market risk	691	589
Counterparty risk	54	55
Life Underwriting risk	683	665
Health Underwriting risk	191	179
Operational risk	80	87
Diversification impacts	(438)	(405)
Loss absorbing capacity of deferred tax	(158)	(146)
SCR	1,104	1,024

Note: In the table above, we have shown the SCR for each risk category after allowing for the impact of the loss absorbing capacity of technical provisions. This mainly impacts the market risk category. In Appendix 6, the SCR for each risk category is shown before allowing for the loss absorbing capacity of technical provisions, and the loss absorbing capacity of technical provisions is shown separately. Another reason for a difference in the SCRs in comparison to Appendix 6 is how the adjustment for diversification due to ring fenced funds is allocated to the individual SCRs. The presentation of the QRT in Appendix 6 is in line with the EIOPA SFCR guidelines.

The SCR increased by €80m during 2023, from €1,024m at 31 December 2022 to €1,104m at 31 December 2023. The increase is mainly due to:

- > a €101m increase in the Market Risk, primarily due to good market performance during 2023
- > a €18m increase in the Life Underwriting Risk, mainly due to investment market returns and the impact of assumption changes

- > a €12m increase in the Health Underwriting Risk, primarily due to the impact of interest rate movements during 2023, partially offset by new business
- > partly offset by a €33m increase in diversification benefits.

E.2.1

Use of simplified methods

Every stress or shock impact we used to calculate our overall SCR was produced separately on a full calculation basis. This means that we do not use any of the simplifications allowed in the Delegated Acts when we calculate the SCR except for the ones mentioned below.

We did use some simplifications when we worked out the counterparty SCR:

- > We used a simple 85% factor to reduce the value of the collateral assets for reinsurance (excluding funds withheld), which allowed for market risk.
- > For Retail Life, we split the overall risk mitigating effect from reinsurance by counterparty. We assumed that the risk mitigating effect was split between counterparties in the same proportion as the best estimate reinsurance asset is split between counterparties.

E.2.2

Undertaking specific parameters and capital add-ons

We do not use undertaking specific parameters. No capital add-ons apply to us.

E.2.3

Loss Absorbing Capacity of Deferred Taxes

The SCR has been reduced by €158m for the loss absorbing capacity of deferred taxes. This reflects that if the company incurs losses due to adverse experience there will be a reduction in the tax paid by the company.

The source of the loss absorbing capacity of deferred taxes at year-end 2023 is as follows:

- > **Deferred tax liability of €151m.** As noted in Section E.1, Own Funds allow for a deferred tax liability of €151m. The SCR calculation anticipates stress events which reduce the value of future profits. The occurrence of these stress events would also mean that this tax liability would not arise.
- > **Carry back against prior year tax payments €7m.** Under Irish tax law if losses are incurred, it is possible to reclaim tax paid in respect of the previous calendar year. If the stress events envisaged in the SCR calculation arise this tax payment can be reclaimed.

No allowance is made for any loss absorbing capacity of deferred taxes from future profits. It is not expected that there will be a deferred tax asset after allowing for the loss absorbing capacity of deferred taxes.

E.2.4 Calculation of the Minimum Capital Requirement

The tables below show the inputs to the MCR:

2023			
€m	Amount	Factor	Contribution to MCR
Obligations with profit participation: guaranteed benefits	47	3.7%	2
Obligations with profit participation: future discretionary benefits	29	(5.2)%	(1)
Unit-linked insurance obligations	57,347	0.7%	401
Other life and health obligations	2,670	2.1%	56
Capital at risk	221,331	0.07%	155
Total Linear MCR			613
MCR Cap (45% of SCR)			497
Minimum Capital Requirement			497

2022			
€m	Amount	Factor	Contribution to MCR
Obligations with profit participation: guaranteed benefits	41	3.7%	2
Obligations with profit participation: future discretionary benefits	34	(5.2)%	(2)
Unit-linked insurance obligations	52,028	0.7%	364
Other life and health obligations	2,573	2.1%	54
Capital at risk	194,319	0.07%	136
Total Linear MCR			554
MCR Cap (45% of SCR)			461
Minimum Capital Requirement			461

E.2.5 Changes since the previous reporting period

The SCR increased by €80m over 2023. The increase in the SCR is mainly due to an increase in Market Risk, Life Underwriting Risk and Health Underwriting Risk, partly offset by a decrease in Operational Risk and an increase in diversification benefits.

The MCR increased by €36m over 2023. This is due to the increase in the SCR.

E.3 USE OF DURATION BASED SUB-MODULE IN THE CALCULATION OF THE SOLVENCY CAPITAL REQUIREMENT

We do not use the duration based equity risk sub-module.

E.4 DIFFERENCES BETWEEN STANDARD FORMULA AND ANY INTERNAL MODEL USED NT

We use the standard formula to calculate the SCR.

E.5 NON-COMPLIANCE WITH THE MINIMUM CAPITAL REQUIREMENT AND NON-COMPLIANCE WITH THE SOLVENCY CAPITAL REQUIREMENT

During 2023 we were in compliance with the SCR and MCR requirements.

E.6 ANY OTHER INFORMATION

No other items to note.

GLOSSARY

Ancillary own funds

Investment, or capital, that's been promised to a company but not paid. For Solvency II, this counts as capital towards an insurer's Solvency Capital Requirement. However, it only counts as Ancillary Own Funds - and therefore towards Solvency II requirements - if:

- > the insurer could call in the capital at any point
- > there are no conditions attached to transferring the capital
- > the regulator has approved the commitment to transfer the capital.

Annual premium equivalent

Annual premium equivalent (APE) is a common sales measure calculation used by insurance companies, where the sales are measured by taking the value of regular premiums, plus 10% of single premiums written during the year.

Assets under administration (AUA)

Assets managed by a financial institution on behalf of a client.

Assets under management (AUM)

Total market value of the assets managed for third parties.

Auto enrolment

A proposed system under which workers will be automatically enrolled in a pension scheme when they start a job. Such systems already exist in many developed economies, and is set to be introduced to Ireland in 2024.

Bancassurance

Partnership between a bank and an insurance company to allow a bank to sell insurance products.

Bear market

A bear market is when prices of securities fall sharply, and a sweeping negative view causes the sentiment to further entrench itself. As investors anticipate losses in a bear market and selling continues, pessimism grows.

BPS

Basis points (BPS) refers to a common unit of measure for interest rates and other percentages in finance. One basis point is equal to 1/100th of 1%, or 0.01%, or 0.0001, and is used to denote the percentage change in a financial instrument.

Bulk annuity

A group of policies written by an insurer that pays retirement income to policyholders. We typically sell bulk annuities when a defined benefit pension scheme wants to insure its liabilities. This usually happens when a pension scheme is being wound up.

Capital add-on

An additional amount of capital which the supervisory authority may, in exceptional circumstances, require a company to hold over and above the Solvency Capital Requirement.

Capital at risk

The loss that an insurance company would make if someone with a policy dies. The capital at risk for any policy cannot be less than zero.

It is calculated like this:

- > the amount that the company would pay if the person died, minus
- > the amount that the company would receive from reinsurers if the person died, under its reinsurance arrangements, minus
- > the technical provisions minus reinsurance recoverables that the company holds for that policy.

The total capital at risk is the sum of the capital at risk for all the policies the company has written.

CHIPS Act

The CHIPS ("Creating Helpful Incentives to Produce Semiconductors") for America Act is designed to bring semiconductor manufacturing back to the U.S. The act is aimed at competing with China.

Correlation factors

Factors which reflect the relationships between the risks included in the calculation of the Solvency Capital Requirement.

Defined Contribution

Defined contribution (DC) schemes are occupational pension schemes where a customer's contributions and their employer's contributions are both invested and the proceeds used to buy a pension and/or other benefits at retirement. The value of the ultimate benefits payable from the DC scheme depends on the amount of contributions paid, the investment return achieved less any fees and charges, and the cost of buying the benefits.

Delegated act

One of the tools the EU uses to put a law in place. Generally, they use an 'implementing act' for ruling on procedure and on how to follow legislation that already exists in other acts. They use a 'delegated act' for ruling on the content of legislation. A delegated act might, for example, add or change elements of a piece of legislation that are not fundamental to that legislation's essence.

The Solvency II regime involves both implementing acts and delegated acts.

Derivatives

Financial products made up of assets packaged together. The value of the product depends on - or 'derives' from - the value of the underlying assets. The asset could be, for example, currency or a commodity. Futures and options are examples of derivatives.

Duration based equity risk sub-module

This allows a company to hold a lower SCR in respect of some equity holdings, as long as it meets certain conditions and gets approval from the supervisory authority.

Forward rate agreements

An agreement to buy a particular amount of currency at a fixed price on a fixed date in the future.

Future discretionary benefits

Benefits which ILA may pay in addition to the minimum benefits payable under a policyholders' contract. For example, for participating business (see definition), bonuses may be paid to policyholders based on the profits of the participating fund.

General account assets

A general account generally refers to the combined or aggregate investments and other assets of an insurance company available to pay claims and benefits to which insured entities or policyholders are entitled.

Hybrid instruments

An investment product that combines two or more different financial instruments, usually an equity and a debt security.

Inflation Reduction Act

The Inflation Reduction Act was approved by U.S. Congress in 2022 combining the objectives of reducing domestic inflation (due to the global energy crisis) while tackling climate change.

Irish Life Multi Asset Portfolios (MAPS®)

Irish Life MAPS® are a range of unit linked funds, which are available across pension, investment and savings plans. There are five MAPS funds. Each fund is managed to a specific risk level.

Lapse rate

A measure of how often customers cancel their policies early or stop paying premiums. It is usually calculated as the number of policies which lapsed in a given year out of the total number of policies that were in place in that year.

Loss absorbing capacity of technical provisions

The reduction in the SCR which arises due to reductions in future discretionary benefits (see definition) expected in adverse scenarios.

Master Trusts

A master trust is a pension scheme for multiple employers.

Off balance sheet

Not on a company's balance sheet. Items that are considered off balance sheet are generally ones the company does not have legal claim to or responsibility for.

Own Risk and Solvency Assessment (ORSA)

A set of processes which assess a company's risk profile and the capital it needs to hold in light of these risks. It assesses both the current risk profile, and what it is likely to be in the future. It helps us make decisions, and analyse strategy and risk. In line with standard insurance regulations, we carry out an ORSA each year.

Participating business

Policies where the benefits paid to policyholders include bonuses which vary depending on the profits earned by a fund (the 'participating fund') which the company maintains.

Peripheral Bonds

Spain, Portugal, Italy and Greece are called 'peripheral' because of their higher bond yields and more volatile spreads. The 10-year spread (the market benchmark) reflects the difference between the yield on a country's 10-year bond and the yield on the German benchmark bond.

Ring-fenced fund

A fund where a company cannot use the assets within the fund to meet liabilities outside the fund.

Securitisation

Different types of contractual debt being pooled, and then sold to various investors.

SFDR Article 8

European Union's Sustainable Finance Disclosure Regulations ("SFDR") Article 8 sustainability criteria for investing funds.

Special purpose vehicle

An entity formed by a company for a particular project or task, usually to hold assets.

Transitional arrangements

Arrangements which allow companies to gradually switch from the Solvency I to Solvency II capital calculation basis.

With profit fund holders

Policyholders whose benefits include bonuses which vary depending on the profits earned by a 'participating fund' (see 'participating business' definition).

Appendices



Amounts in the tables that follow are in €'000s.

List of reported templates:

S.02.01.02 – Balance sheet

S.05.01.02 – Premiums, claims and expenses by line of business

S.12.01.02 – Life and Health SLT Technical Provisions

S.22.01.21 – Impact of long term guarantees measures and transitionals

S.23.01.01 – Own Funds

S.25.01.21 – Solvency Capital Requirement – for undertakings on Standard Formula

S.28.01.01 – Minimum Capital Requirement – Only life or only non-life insurance or reinsurance activity

APPENDIX 1

S.02.01.02

Balance Sheet

		Solvency II value
		C0010
Assets		
R0030	Intangible assets	0
R0040	Deferred tax assets	0
R0050	Pension benefit surplus	0
R0060	Property, plant & equipment held for own use	98,120
R0070	Investments (other than assets held for index-linked and unit-linked contracts)	4,304,812
R0080	<i>Property (other than for own use)</i>	24,240
R0090	<i>Holdings in related undertakings, including participations</i>	0
R0100	<i>Equities</i>	28,214
R0110	<i>Equities - listed</i>	28,214
R0120	<i>Equities - unlisted</i>	0
R0130	<i>Bonds</i>	4,137,430
R0140	<i>Government Bonds</i>	2,136,850
R0150	<i>Corporate Bonds</i>	2,000,580
R0160	<i>Structured notes</i>	0
R0170	<i>Collateralised securities</i>	0
R0180	<i>Collective Investments Undertakings</i>	44,495
R0190	<i>Derivatives</i>	16,221
R0200	<i>Deposits other than cash equivalents</i>	54,212
R0210	<i>Other investments</i>	0
R0220	Assets held for index-linked and unit-linked contracts	58,226,820
R0230	Loans and mortgages	231,712
R0240	<i>Loans on policies</i>	1,312
R0250	<i>Loans and mortgages to individuals</i>	0
R0260	<i>Other loans and mortgages</i>	230,400
R0270	Reinsurance recoverables from:	1,793,554
R0280	<i>Non-life and health similar to non-life</i>	0
R0290	<i>Non-life excluding health</i>	0
R0300	<i>Health similar to non-life</i>	
R0310	<i>Life and health similar to life, excluding index-linked and unit-linked</i>	1,785,638
R0320	<i>Health similar to life</i>	63,296
R0330	<i>Life excluding health and index-linked and unit-linked</i>	1,722,342
R0340	<i>Life index-linked and unit-linked</i>	7,916
R0350	Deposits to cedants	
R0360	Insurance and intermediaries receivables	89,736
R0370	Reinsurance receivables	167,802
R0380	Receivables (trade, not insurance)	0
R0390	Own shares (held directly)	0
R0400	Amounts due in respect of own fund items or initial fund called up but not yet paid in	0
R0410	Cash and cash equivalents	83,090
R0420	Any other assets, not elsewhere shown	472,963
R0500	Total assets	65,468,608

APPENDIX 1

S.02.01.02

Balance Sheet (continued)

		Solvency II value
		C0010
	Liabilities	
R0510	Technical provisions - non-life	0
R0520	<i>Technical provisions - non-life (excluding health)</i>	0
R0530	<i>TP calculated as a whole</i>	0
R0540	<i>Best Estimate</i>	0
R0550	<i>Risk margin</i>	0
R0560	<i>Technical provisions - health (similar to non-life)</i>	0
R0570	<i>TP calculated as a whole</i>	0
R0580	<i>Best Estimate</i>	0
R0590	<i>Risk margin</i>	0
R0600	Technical provisions - life (excluding index-linked and unit-linked)	4,710,013
R0610	<i>Technical provisions - health (similar to life)</i>	598,107
R0620	<i>TP calculated as a whole</i>	0
R0630	<i>Best Estimate</i>	562,126
R0640	<i>Risk margin</i>	35,981
R0650	<i>Technical provisions - life (excluding health and index-linked and unit-linked)</i>	4,111,906
R0660	<i>TP calculated as a whole</i>	0
R0670	<i>Best Estimate</i>	3,969,159
R0680	<i>Risk margin</i>	142,748
R0690	Technical provisions - index-linked and unit-linked	57,529,449
R0700	<i>TP calculated as a whole</i>	58,196,129
R0710	<i>Best Estimate</i>	-841,273
R0720	<i>Risk margin</i>	174,593
R0740	Contingent liabilities	0
R0750	Provisions other than technical provisions	609
R0760	Pension benefit obligations	0
R0770	Deposits from reinsurers	404,526
R0780	Deferred tax liabilities	151,115
R0790	Derivatives	9,893
R0800	Debts owed to credit institutions	14,052
R0810	Financial liabilities other than debts owed to credit institutions	12,539
R0820	Insurance & intermediaries payables	506,376
R0830	Reinsurance payables	38,330
R0840	Payables (trade, not insurance)	6,308
R0850	Subordinated liabilities	0
R0860	<i>Subordinated liabilities not in BOF</i>	0
R0870	<i>Subordinated liabilities in BOF</i>	0
R0880	Any other liabilities, not elsewhere shown	427,021
R0900	Total liabilities	63,810,231
R1000	Excess of assets over liabilities	1,658,377

APPENDIX 2

S.05.01.02

Premiums, claims and expenses by line of business

	Line of Business for: life insurance obligations						Life reinsurance obligations			Total
	C0210	C0220	C0230	C0240	C0250	C0260	C0270	C0280	C0300	
	Health insurance	Insurance with profit participation	Index-linked and unit-linked insurance	Other life insurance	Annuities stemming from non-life insurance contracts and relating to health insurance obligations	Annuities stemming from non-life insurance contracts and relating to insurance obligations other than health insurance obligations	Health reinsurance	Life reinsurance		
Premiums written										
R1410 Gross	128,748	677	8,228,621	715,595					9,073,641	
R1420 Reinsurers' share	6,757	0	14,813	439,714					461,284	
R1500 Net	121,991	677	8,213,807	275,882					8,612,357	
Premiums earned										
R1510 Gross	124,934	677	8,228,621	711,924					9,066,156	
R1520 Reinsurers' share	6,757	0	14,813	439,714					461,284	
R1600 Net	118,177	677	8,213,807	272,211					8,604,872	
Claims incurred										
R1610 Gross	67,353	4,773	6,389,533	543,384					7,005,042	
R1620 Reinsurers' share	5,749	0	14,322	315,079					335,150	
R1700 Net	61,604	4,773	6,375,211	228,305					6,669,892	
Expenses incurred										
R1900	35,968	196	314,291	124,390					474,845	
R2510 Balance - other technical expenses/income									0	
R2600 Total technical expenses									474,845	
R2700 Total amount of surrenders	0	500	2,524,882	50,527					2,575,910	

APPENDIX 3

S.12.01.02

Life and Health SLT Technical Provisions

	Index-linked and unit-linked insurance		Other life insurance		Annuities stemming from non-life insurance contracts and relating to obligation other than health insurance obligations	Accepted reinsurance	Total (Life other than health insurance, including Unit-Linked)	Health insurance (direct business)		Total (Health insurance similar to life insurance)					
	Insurance with profit participation	Contracts without options and guarantees	Contracts with options or guarantees	Contracts without options and guarantees				Contracts with options or guarantees	Contracts without options and guarantees		Contracts with options or guarantees	Health reinsurance (reinsurance accepted)	Annuities stemming from non-life insurance contracts and relating to health insurance obligations		
	C0020	C0040	C0050	C0060	C0070	C0080	C0090	C0100	C0150	C0160	C0170	C0180	C0190	C0200	C0210
	0	58,196,129							58,196,129	0					0
	0	17,552							17,552	0					0

R0010 Technical provisions calculated as a whole

R0020 Total Recoverables from reinsurance/SPV and Finite Re after the adjustment for expected losses due to counterparty default associated to TP calculated as a whole

Technical provisions calculated as a sum of BE and RM

Best estimate

R0030	75,389	-822,746	-18,526		3,747,705	146,065			3,127,886		547,510	14,616			562,126
R0080	0	-6,016	-3,619		1,661,719	60,622			1,712,706		53,599	9,697			63,296
R0090	75,389	-816,730	-14,907		2,085,985	85,442			1,415,180		493,912	4,919			498,831
R0100	190	174,593		142,558					317,340	35,981					35,981
R0200	75,579	57,529,449		4,036,328					61,641,356	598,107					598,107

Risk margin

Technical provisions - total

APPENDIX 4

S.22.01.21

Impact of long term guarantees measures and transitionals

	Amount with Long Term Guarantee measures and transitionals	Impact of transitional on technical provisions	Impact of transitional on interest rate	Impact of volatility adjustment set to zero	Impact of matching adjustment set to zero
	C0010	C0030	C0050	C0070	C0090
R0010 Technical provisions	62,239,463	0	0	107,278	0
R0020 Basic own funds	1,658,377	0	0	-56,720	0
R0050 Eligible own funds to meet Solvency Capital Requirement	1,658,377	0	0	-56,720	0
R0090 Solvency Capital Requirement	1,104,036	0	0	8,033	0
R0100 Eligible own funds to meet Minimum Capital Requirement	1,658,377	0	0	-56,720	0
R0110 Minimum Capital Requirement	496,816	0	0	3,615	0

APPENDIX 5

S.23.01.01

Own Funds

Basic own funds before deduction for participations in other financial sector as foreseen in article 68 of Delegated Regulation 2015/35.

	Total	Tier 1 unrestricted	Tier 1 restricted	Tier 2	Tier 3
		C0020	C0030	C0040	C0050
R0010 Ordinary share capital (gross of own shares)	1,127	1,127	0	0	0
R0030 Share premium account related to ordinary share capital	339,873	339,873	0	0	0
R0040 Initial funds, members' contributions or the equivalent basic own-fund item for mutual and mutual-type undertakings	0	0	0	0	0
R0050 Subordinated mutual member accounts	0	0	0	0	0
R0070 Surplus funds	-30	-30	0	0	0
R0090 Preference shares	0	0	0	0	0
R0110 Share premium account related to preference shares	0	0	0	0	0
R0130 Reconciliation reserve	1,127,107	1,127,107	0	0	0
R0140 Subordinated liabilities	0	0	0	0	0
R0160 An amount equal to the value of net deferred tax assets	0	0	0	0	0
R0180 Other own fund items approved by the supervisory authority as basic own funds not specified above	190,300	190,300	0	0	0
R0220 Own funds from the financial statements that should not be represented by the reconciliation reserve and do not meet the criteria to be classified as Solvency II own funds					
R0230 Deductions for participations in financial and credit institutions					
R0290 Total basic own funds after deductions	1,658,377	1,658,377	0	0	0
Ancillary own funds					
R0300 Unpaid and uncalled ordinary share capital callable on demand	0	0	0	0	0
R0310 Unpaid and uncalled initial funds, members' contributions or the equivalent basic own fund item for mutual and mutual - type undertakings, callable on demand	0	0	0	0	0
R0320 Unpaid and uncalled preference shares callable on demand	0	0	0	0	0
R0330 A legally binding commitment to subscribe and pay for subordinated liabilities on demand	0	0	0	0	0
R0340 Letters of credit and guarantees under Article 96(2) of the Directive 2009/138/EC	0	0	0	0	0
R0350 Letters of credit and guarantees other than under Article 96(2) of the Directive 2009/138/EC	0	0	0	0	0
R0360 Supplementary members calls under first subparagraph of Article 96(3) of the Directive 2009/138/EC	0	0	0	0	0
R0370 Supplementary members calls - other than under first subparagraph of Article 96(3) of the Directive 2009/138/EC	0	0	0	0	0
R0390 Other ancillary own funds	0	0	0	0	0
R0400 Total ancillary own funds	0	0	0	0	0
Available and eligible own funds					
R0500 Total available own funds to meet the SCR	1,658,377	1,658,377	0	0	0
R0510 Total available own funds to meet the MCR	1,658,377	1,658,377	0	0	0
R0540 Total eligible own funds to meet the SCR	1,658,377	1,658,377	0	0	0
R0550 Total eligible own funds to meet the MCR	1,658,377	1,658,377	0	0	0
R0580 SCR	1,104,036				
R0600 MCR	496,816				
R0620 Ratio of Eligible own funds to SCR	150.21%				
R0640 Ratio of Eligible own funds to MCR	333.80%				
Reconciliation reserve					
R0700 Excess of assets over liabilities	1,658,377				
R0710 Own shares (held directly and indirectly)	0				
R0720 Foreseeable dividends, distributions and charges	0				
R0730 Other basic own fund items	531,270				
R0740 Adjustment for restricted own fund items in respect of matching adjustment portfolios and ring fenced funds	0				
R0760 Reconciliation reserve	1,127,107				
Expected profits					
R0770 Expected profits included in future premiums (EPIFP) - Life business	438,904				
R0780 Expected profits included in future premiums (EPIFP) - Non- life business	0				
R0790 Total Expected profits included in future premiums (EPIFP)	438,904				

