

## BRAZIL

---

Sellers did not adjust prices all the way down along with the NY this week and very little business reported, once again. Further enhancing this trend is that producers don't want to add more sales in 2021 to minimize their tax bill. Domestic roasters continue to buy Conilon but in a hand-to-mouth way. Heaps of rain in Espirito Santo but fortunately very few reports of flooding or damage to farms.

The central bank increased the interest rate and the BRL closed at 5.614 vs 5.679 last week. Brazil imported 36.8M tons of fertilizer in Jan to Nov 2021, setting a record and vs 30.2M tons in 2020. Our crop tour is ongoing and in the Arabica regions we see good vegetative growth and Conilon crop will be a repeat of current crop. Several reports of "Carneirinhos" beetles are reported to have been attacking the new sprouts coming from the frost damaged trees; but no significant damage to the overall crop. The commercialization estimates increased 18.3% during November; around 4M bags, for current through 23/24 crop.

## COLOMBIA

---

Parchment flow continues to decline as we get further into December. We are starting to see logistics and bookings become more difficult this week, despite the reduction in volume. The FNC hosted their 89<sup>th</sup> conference virtually this week. Imports of coffee nearly doubled vs 2020 from Jan-Oct.

## PNG

---

The flow internally continues to be a trickle as farmers deliver their saved parchment for cash to spend during the holidays.

## VIETNAM

---

Harvesting is at peak with Dak Nong and Gia Lai just over 50% while Daklak and Lam Dong are at 40%. Arabica in the north is at 80% and Lam Dong highlands area 30% completed. The size of the Arabica crop continues to disappoint. Business was still quiet and reports of bonded warehouses at full capacity emerged.

## INDONESIA

---

The local Arabica trade has slowed as middlemen are paying more for cherry and parchment than shippers are willing to buy for and thus the flow has reduced. However, very little availability in the market and demand remains steady. On the Robusta side business was also slow as price buyers continue to look at the neighbors. November export figures rose 38% from

Nov'20 mainly due to a breakbulk vessel of 12k tons. The Semeru volcano caused plenty of damage and loss of life but the damage to coffee was minimal with 4,000 hectares impacted and less than 0.5% of the countries crop.

## BURUNDI

---

No change on coffee or business front but the country is now opening its borders to tourists.

## ETHIOPIA

---

Cherry prices remain high but we start to see in some areas cash is running low and prices have eased, mainly Limmu. Natural coffees continue to gain in % and are finding their way to the ECX more this season than last. The government forces claim to have re-taken several strategic towns in the ongoing fight with TPLF. Inflation reported at 33%.

## KENYA

---

It was a long day at the auction this week that saw 27,200 bags of decent quality on offer. Farmers were not happy with the auction prices although they were firm and a sizeable chunk of these lots were noted and shall be re-offered in the coming auctions. This Sunday the nation shall celebrate the Jamhuri day (forming of the republic) hence Monday has been declared a public holiday and the auction pushed forward to Wednesday the 15th. We have been experiencing chilly nights with some showers, but this has little effect on parchment drying because we have been recording pleasant temperatures during the day. In Western and the Great Rift Valley regions, 80% of the crop has been harvested while in the Central region we are at 65% with one more month to go to the end of the main crop.