

BRAZIL

Arabica: The combination of good demand for nearby shipments plus the high asking prices at producer level keeps pushing differentials up and up. On the other hand, the flow of offers and the better volume of coffee offered was noticed despite the high asking prices, which shows a good message of availability for those willing to pay. Some political noise from President Lula about fiscal issues have added volatility on the currency this week. Additionally, the wet weather continued in all coffee regions.

Conilon: Another week of a good volume of business reported in the internal market. Sellers are offering a lot of coffee and managing to keep the prices firm. Coffee prices in BRL are almost the same over the week, thanks to the internal industries and some short exporters that are buying daily to fulfil their nearby. Differentials are slightly better week on week as the London market and the currency depreciation helped. FOB market remains the same, with just some buyers fishing prices around but not materializing as the diffs are still very expensive compared to other Robusta's origins.

COLOMBIA

We have no major changes for Colombia this week. Same pace for the internal market moving slowly with no mayor fluctuations on the differentials and no significant changes on availability. From now on we can expect a gradual reduction of the parchment flowin, until we see the Mitaca kicking in towards April. Weather wise, same scenario with more precipitation for January compared to the historic average.

INDONESIA

The Rupiah strengthened by 3% WoW causing more pain for anyone covering shorts. Arabica remains very tight still with replacement approaching a 200 cents differential. Robusta differentials remain stable.

KENYA

We have now entered the peak of the season. Sale 13 took place this week with 28K bags on offer and we expect auction liquidity to stay at this level for the next month. Specialty microlot volumes are also picking up as coffee is flowing from the central region.

RWANDA

A handful of washing stations have started buying. Cherry prices have adjusted to NY and are approximately 45% lower than last year in most regions. Farmers are disappointed and

shocked, especially as the price of other food items remains very high in Rwanda. Exporters are eagerly awaiting NAEB's announcement of the 2023 season price floor that is due to be announced mid-Feb. Flows are still very small and there are some initial concerns that the lower cherry prices will lead to an increase in home-processed SW as informal collectors are still willing to speculate and pay higher prices than washing stations. In the meantime, the trade flow of SW in Kigali from the past season remains strong.

TANZANIA

Arabica: The 1st auction of the year came and went. 22k bags of coffee were up, with only a portion of that actually sold. Reserves were high as suppliers are still in disbelief about the where the market is right now. DE business is slow for the same reasons. As we are creeping towards the end of the season, the reality of the low market is starting to sink in.

