



## (Director) Corporate Finance /Debt Advisory (Hotels & Hospitality)

### Summary of Role

- Christie Finance corporate broker to be embedded within the Christie & Co Corporate Hotels and Consultancy teams – London based.
- Sourcing finance to assist with acquisition, development and investment transactions in the UK hotel sector (potentially Europe should opportunity exist).
- Working collaboratively with Christie & Co for pitch presentations and client meetings.
- To actively target hotel operators and investors.

### Candidate Profile & Experience

- Demonstrable track record in advising, consulting or direct lending to hotel operators and investors.
- Relevant experience from a banking / consultancy / private equity/ real estate / operational /advisory background.
- Preferably with industry profile and therefore with knowledge regarding key players / transactions.
- Credible, with sufficient ability and knowledge to complement Christie & Co Corporate and Consultancy teams.
- European hotel/banking knowledge desirable.

## General Characteristics

- Willingness to work in a highly focused, collaborative team environment.
- Experience of business development activities and proactive management of business generation efforts, including origination, client pitches & presentations in order to deliver a continuous pipeline of new business opportunities.
- Energetic and self-motivated, with the ability to credibly engage with senior colleagues and clients.
- Strong organisational and presentation skills, with the ability to articulate and present new business propositions to third parties.
- Knowledge and appreciate of regulatory framework.