ORIOR
EXCELLENCE IN FOOD

Ad hoc announcement pursuant to Art. 53 LR

ORIOR reports on various adjustments; operational business remains robust, outlook is positive.

In recent weeks, the Board of Directors and the Executive Committee of the ORIOR Group have dedicated themselves to addressing and clarifying all ongoing issues. The aim of this effort is to provide a clear overview of the current situation, highlight key influences, and create greater clarity for the future.

One-off extraordinary adjustments

Several projects related to site development are being either discontinued or simplified. The "Convenience Hub" project in Oberentfelden, initially unveiled at the start of the year, will no longer proceed. Additionally, plans are in place to repurpose or sell the unused annex building at the Oberentfelden site. These measures will result in value adjustments amounting to CHF 20–22 million.

Furthermore, the Company is considering closing a small plant in Olen, Belgium, by the end of September 2025. The primary reason for this is the termination of a larger volume contract with a foreign customer for strategic reasons. Consequently, provisions of CHF 6 million have been set aside for the severance plan. Additional provisions of CHF 5–6 million have been allocated for other necessary value adjustments, restructuring measures, and volume shifts. The other plants in Belgium are experiencing significant volume growth, and their capacities will be gradually expanded further over the coming years.

Provisions amounting to CHF 4–5 million have been made in relation to potential legal obligations and ongoing legal disputes from previous years involving Casualfood a company based in Frankfurt which operates mobile and fixed small-scale spaces in the travel gastronomy sector.

The efficiency and long-term profitability of the units remain a central focus and will be further strengthened. To support the planned structural adjustments at Group level, provisions of CHF 2 million have been set aside.

In total, this results in one-off adjustments of approximately CHF 37–41 million for the 2024 financial year, of which around CHF 17–19 million will impact EBITDA.

Robust operational business

The operational business continues to demonstrate fundamental stability, with some areas showing growth. Several competence centres are expected to achieve their best annual results to date. For the current year, organic and currency-adjusted revenue is expected to remain slightly below the previous year's level (previously +0.5–1.5%). This revenue stagnation is primarily due to significant product range adjustments, declining export sales in the plant-based sector, and a few losses in tendering processes. In the short term, the loss of these significant volumes will affect operational productivity. After accounting for the described one-off effects, the EBITDA margin is expected to range between 5.0% and 5.3%. The adjusted operational EBITDA margin, excluding one-off effects, is anticipated to fall by between 8.0% and 8.3% (previously 9.0–9.3%). Investments in 2024 will be lower than initially planned, with an expected total of CHF 41–43 million (previously CHF 48–56 million).

Dividends

The Board of Directors has reaffirmed its dividend strategy, aiming for a dividend that remains at least stable in absolute terms. The adjustments outlined earlier are one-off measures and relate to specific events, projects and business units. Overall, the operational business remains robust, and the outlook is positive. Based on this, the Board of Directors plans to propose an unchanged dividend of CHF 2.51 per share to the Annual General Meeting for the 2024 financial year.

Positive outlook

For the 2025 financial year, stable organic revenue growth is expected, adjusted for one-off effects. The potential closure of the plant in Olen is expected to have a low single-digit million impact on revenue for the International segment. Casualfood is expected to have a positive impact on revenue with a strong performance. A particular focus will be on further developing the successful joint venture with Heinemann, which has already achieved low double-digit million revenue and is set to be proportionally consolidated, starting in 2025. The rapid growth in vegetarian and vegan plant-based products is slowing across Europe. Despite this, ORIOR remains committed to developing profitable new niches and customer segments. In light of this strategy, the collaboration with its partner in England is to be discontinued.

EBITDA margin is expected to improve in 2025 and continue to grow steadily in the following years. The operational units will remain a key focus for investments. The infrastructure and processes at existing production sites will be strengthened to serve selected niches in a focused manner while at the same time achieving the necessary efficiency for handling large volumes. The planned CAPEX for 2025 is CHF 18–20 million, with a similar level anticipated for 2026. We expect the debt ratio (net debt/EBITDA) to remain below 3x by the end of 2025.

Retail in Europe, and notably in Switzerland, is constantly evolving. However, we view the realignment of key market players in Switzerland as a positive trend, particularly for our business. We are proactively working on our long-standing partnerships to further strengthen collaboration along the entire value chain.

The search for a new CEO is currently underway. With the existing interim solution, ORIOR is well positioned for the time being.

Invitation to Q&A video conference

Today, Thursday, 5 December 2024, the management team and the Chairman of the Board of Directors will be available to answer questions during a Teams video conference.

Telephone conference in German/English: Thursday, 05 December 2024, 10:00am (CET)

Please contact us so that we can provide you with the access details.
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Investor's agenda
5 March 2025: Publication of 2024 financial results and Annual Report
21 May 2025: Annual General Meeting of ORIOR AG

ORIOR – Excellence in Food

ORIOR is an internationally active Swiss food and beverage group. It comprises a family of companies with a strong regional footing and popular brands and products that claim leadership positions in flourishing niche markets at home and abroad. ORIOR's decentralised business model allows every company in the Group to maintain their specific culture and identity, tailored to their workers and customers, and to create unique product, brand and concept worlds. They are joined together by a passion for culinary delights and true craftsmanship, a spirit of innovation directed towards market trends and needs, workforce entrepreneurship and strong common values.

Our management approach combines strategic thought and action at Group level with a high degree of autonomy at each competence centre. The ORIOR 2025 Strategy with its strategic pillars and the Group-wide key strategic initiatives – the ground-breaking "ORIOR New Normal", the intradisciplinary "ORIOR Champion Model" and the synergistic "ORIOR Bridge-building" initiative – are critical success factors that will ensure steady value creation for all stakeholders.

Motivated employees who enjoy what they do and who assume responsibility for themselves and their work are the catalyst for unlocking the extraordinary. We embrace uniqueness and premium quality in our quest to surprise and thrill our consumers time and again with delightful and delicious creations.

Our vision is nothing less than ***Excellence in Food.***

ORIOR is listed on the SIX Swiss Exchange (ORON, ISIN CH011 1677 362, LEI 5067 0020 I84Z A17K 9522). Additional information available at www.orior.ch.