

Successful ORIOR Investor Day at Casualfood in Frankfurt

At the ORIOR Investor Day 2023, investors and analysts visited Casualfood GmbH at Frankfurt Airport. ORIOR acquired Casualfood in four tranches from 2018 to 2022. The young company, which focuses mainly on travel gastronomy at airports, effectively came to a standstill during the pandemic. But passengers have returned and so Casualfood is back on track. During a comprehensive tour, the participants were able to witness first-hand the many different Casualfood concepts and the dynamic world of airport operations. Following the site visit, the two Co-CEOs of Casualfood, Michael Schorm and Andreas Förster, showcased the business model, the full range of concepts, and the organisational structure.

ORIOR Strategy 2025 on target

CEO Daniel Lutz and CFO Andreas Lindner confirmed the Group's strategic direction during the subsequent presentation on the current implementation status of the ORIOR Strategy 2025. The strategy is implemented every day at work, in numerous small and large measures and in specific strategic and operational projects. Steady and significant progress was made in all the goals set, and the implementation of the ORIOR Strategy 2025 is proceeding as planned.

- Since the beginning of the strategy, ORIOR Group achieved an average organic growth of 4%.
- The absolute EBITDA has increased steadily since the beginning of the strategy and the EBITDA margin has also exceeded 10.0% every year.
- The debt ratio has steadily fallen to 2.06x since 2020, significantly below the target of <2.5x.
- Equity ratio has consistently improved each year, and by the end of 2022, the return on capital employed (ROCE) had risen to a solid 15.5%.
- ORIOR pursues an attractive dividend policy and has increased the absolute dividend every year since the IPO in 2010.
- In terms of sustainability, ORIOR has taken important and commendable steps forward; however, there is still much to do.

Daniel Lutz, CEO of the ORIOR Group: "Besides the measurable ambitions from the ORIOR Strategy 2025, there are many other metrics, initiatives and measures that define our progress and success. Not least, it is our motivated and committed employees who give their best every day and work relentlessly to achieve progress, despite the challenging conditions. That's what makes us successful."

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[>> Presentation Status quo ORIOR Strategy 2025](#)

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Investor Calendar

13 March 2024: Publication of 2023 financial results and Annual Report

23 May 2024: Annual General Meeting of ORIOR AG

ORIOR – Excellence in Food

ORIOR is an internationally active Swiss food and beverage group. ORIOR Group represents a family of companies with a strong regional footing and popular brands and products that claim leadership positions in flourishing niche markets at home and abroad. ORIOR's decentralised business model allows every company in the Group to maintain their specific culture and identity, tailored to their workers and customers, and to create unique product, brand and concept worlds. They are joined together by a passion for culinary delights and true craftsmanship, a spirit of innovation directed towards market trends and needs, workforce entrepreneurship and strong common values.

Our management approach combines strategic thought and action at Group level with a high degree of autonomy at each centre of competence. The ORIOR 2025 Strategy with its strategic pillars and the Group-wide key strategic initiatives – the ground-breaking "ORIOR New Normal", the intradisciplinary "ORIOR Champion Model" and the synergistic "ORIOR Bridge-building" initiative – are critical success factors that will ensure steady value creation for all stakeholders.

Motivated employees who enjoy what they do and who assume responsibility for themselves and their work are the catalyst for unlocking the extraordinary. We embrace uniqueness and premium quality in our quest to surprise and thrill our consumers time and again with delightful and delicious creations. Our vision is nothing less than
Excellence in Food.

ORIOR is listed on the SIX Swiss Exchange (ORON, ISIN CH011 1677 362, LEI 5067 0020 I84Z A17K 9522). Further information is available at www.orior.ch.

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