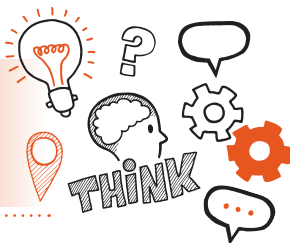


Think about
Professional discussion
Level 2 Retailer V1.1



On the day of assessment, you will carry out:



A 60-minute professional discussion



Remote or face-to-face



Under exam conditions



With an end-point assessor and your line manager
(optional)



Key point

You may wish to ask your line manager to sit in on the professional discussion, they can prompt your memory of events but they must not lead you into providing answers.



Do

- Review the criteria associated with the professional discussion - this can be found in the EPA-kit
- Ensure a quiet room is available and that there are no interruptions
- Review relevant legislation, regulations and your organisation's policies and procedures
- Have resources and copies of your notes available, remember these should be brief and not paragraphs of information
- Reflect on the knowledge, skills and behaviours you have developed and how they have supported you in your job role
- Provide clear and concise answers to the questions that you are asked



Don't

- Forget to plan
- Forget to reflect on your personal development
- Forget to prepare real-life examples from your job role



Next steps

- Results can take up to 7 days to be confirmed
- Your manager/training provider will inform you of your results



Resits

- If you do not achieve a pass result on the professional discussion you can resit the assessment.



Use the table below to plan and prepare for the professional discussion

Standard area	Key points to remember
Customer	

Business

Marketing

**Sales and
promotion**

Brand reputation

Stock

Marketing

Team

Performance



Technical

Diversity

Environment

