

On the day of assessment, you will carry out:





Key point

You will need to show that you are a confident, assertive and persuasive communicator.

dge 🛁 I D LA S I DIRECTION 🖗 IDEAS 🛁 > QUES ment 🗱 EXPERTISE & learning (Inspire & engage / ATION 🔆 PROGRESS talent 🎓 skills 🌾 schlass 🕬

J.) Do
	Review the criteria associated with the professional discussion –
	this can be found in the EPA kit
	Review relevant legislation, regulations, external and internal
	professional codes of conduct and your organisation's policies
	and procedures
	Make sure you have a quiet room available where you will not
	be disturbed
	Be prepared to reflect on your on-programme experiences
	and learning
	Be prepared to answer open, structured questions

) Don't

Ľ,

•

owledge 🛁 > i D & A S ; DIRECTION 🖗 IDEAS 🛁 > QU mployment 🗱 EXPERTISE & learning (inspire & engag AGINATION 🐨 **PROGRESS** talent 🗇 skills ^{(Q)®}socialise

Next steps

- Results can take up to 12 working days to be confirmed
- Your manager/training provider will inform you of the results

Resits

If you do not achieve a pass result on the professional discussion you can resit the assessment



Use the table below to plan and prepare for the professional discussion

Standard area	Key points to remember
Business development	
Candidate management	

Exledge -> I D L A S ; DIRECTION :: IDEAS -> QU > / loyment = EXPERTISE & learning (inspire & engag >> INATION :: PROGRESS talent -> skills ^{(2) *}socialis

Compliance	
Self-motivation	
Tenacity and resilience	
Ambition, drive and determination	
Ability to prioritise and escalate	

owledge -> i d & A S ; DIRECTION @ IDEAS -> QU mployment : EXPERTISE & learning (inspire Q engag ACINATION : PROGRESS talent -> skills Q^Qsocialise

Innovative		
Attention to detail		
Ethical customer- focused approach		
Organised		
Good questioning and listening		
V1: Sept 2021 (AP03)	www.highfield.co.uk	© 2021 Highfield Awarding Body of Compliance Limited