

Paper Code: M-EPA-SCP3002

Level 3

Supply Chain Practitioner (Fast Moving Consumer Goods) Mock Knowledge Test

Information for registered centres

The seal on this examination paper must only be broken by the candidate at the time of the examination. Under no circumstances should a candidate use an unsealed examination paper.

Information for candidates

Under no circumstances should you, the candidate, use an unsealed examination paper.

This examination consists of **30 multiple-choice**, and **6 short-answer** questions. The exam is worth **60 marks**, with a Pass being **40 marks**, and Distinction **51 marks**. The duration of this examination is **90 minutes**. You are **NOT** allowed any assistance to complete the answers. You must use a pencil to complete the answer sheet - pens must **NOT** be used. When completed, please leave the **examination answer sheet (EAS)** on the desk.

EXAMINATION ANSWER SHEET (EAS) INSTRUCTIONS:

For each question, fill in **ONE** answer **ONLY**.
If you make a mistake, ensure you erase it thoroughly.
You must mark your choice of answer by shading in **ONE** answer circle only.
Please mark each choice like this:

01 A B C D **ANSWER COMPLETED CORRECTLY**

Examples of how NOT to mark your examination answer sheet (EAS). These will not be recorded.

01 A B C D **DO NOT** partially shade the answer circle
ANSWER COMPLETED INCORRECTLY

01 A B C D **DO NOT** use ticks or crosses
ANSWER COMPLETED INCORRECTLY

01 A B C D **DO NOT** use circles
ANSWER COMPLETED INCORRECTLY

01 A B C D **DO NOT** shade over more than one answer circle
ANSWER COMPLETED INCORRECTLY

EXAMINATION ANSWER BOOKLET INSTRUCTIONS

Please carefully read the examination questions and clearly write your answers in the Examination Answer Booklet provided.

All candidates **MUST** sign the Examination Answer Sheet (EAS) in the bottom right-hand corner of the page before leaving the examination room.

1

Which factor is **least** likely to influence whether a new product is sold?

- A. Price
- B. Delivery method
- C. Customer service
- D. Supplier

2

Which is **not** an offence under the Modern Slavery Act 2015?

- A. Holding another person in servitude
- B. Requiring a person to perform compulsory or forced labour
- C. Arranging a person's travel with a view to being exploited
- D. Making a person work more hours than they are contracted to

3

Sale or return would be **most** beneficial to which customer group?

- A. Retailers
- B. Business-to-business
- C. E-commerce
- D. Export

4

According to the 5 Rs, the correct order of steps before recycling is:

- A. refuse, reduce, reuse and repurpose
- B. reduce, repurpose, reuse and refuse
- C. reduce, refuse, repurpose and reuse
- D. refuse, reuse, repurpose and reduce

5

When you have time available at work, what should you do?

- A. Do someone else's work
- B. Leave work earlier than normal
- C. Perform the next operation
- D. Anticipate work in the future

6

Customer service can enhance your organisation's supply chain management by:

- A. making promises to customers
- B. telling customers what they want to hear
- C. providing complete transparency
- D. listening to positive feedback

7

Which approach allows many small changes to be made which have a large impact in the long-term?

- A. Kanban
- B. Kaizen
- C. Five whys
- D. Route cause analysis

8

A challenge in achieving a sustainability plan is:

- A. having many suppliers
- B. having fewer suppliers
- C. developing staff training
- D. developing a response plan

9

Inaccurate forecasting can lead to increased:

- A. health and safety breaches
- B. revenue loss
- C. vehicle maintenance costs
- D. profit margins

10

A sustainable supply chain integrates:

- A. environmental and competitive practices
- B. environmental and ethical practices
- C. consistency in productivity and processes
- D. consistency in health and safety processes

11

Which would be an implicit cost for an organisation?

- A. Employee's wages
- B. Owner's wages
- C. Building costs
- D. Production supplies

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Quality is:

- A. measurable and productive
- B. productive and qualitative
- C. quantitative and qualitative
- D. investigative and quantitative

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Which document outlines the terms and conditions of the agreement between a supplier and a buyer?

- A. Memorandum of understanding
- B. Material handling equipment (MHE) check sheet
- C. Purchase order
- D. Supplier contract

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An important consideration for e-commerce customers is:

- A. merchandising
- B. shipping
- C. store location
- D. high overheads

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Which is the **final** step in the 5s of problem solving?

- A. Sort
- B. Shine
- C. Sustain
- D. Standardise

16

Which document is required for an import transaction?

- A. Picking list
- B. Shipping bill
- C. Bill of lading
- D. Delivery note

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The stages of continuous improvement should be carried out in which order?

- A. Plan, act, do, check
- B. Plan, do, check, act
- C. Plan, check, do, act
- D. Plan, act, do, check

18

Which document is typically used to initiate the procurement process for goods or services?

- A. Sales report
- B. Bill of materials
- C. Goods receipt note
- D. Purchase requisition

19

Lean methodology is:

- A. a method to reduce labour costs
- B. a method to reduce staffing levels
- C. a time-saving technique
- D. an efficiency improvement technique

20

What would be the **main** cost to produce a product intended to sell to customers?

- A. Raw materials
- B. Warehouse space
- C. New equipment costs
- D. New process costs

21

When lifting heavy objects, you should:

- A. keep one of your hands free at all times
- B. make sure your leg muscles do the work
- C. keep your arms extended at all times
- D. make sure your arm muscles do the work

22

The 3 **main** elements of vehicle utilisation are:

- A. driver availability, supplier needs and operating hours
- B. driver stops, staff requirements and allowed gross weight
- C. driver availability, customer requirements and allowed gross weight
- D. driver stops, additional trips and purchasing more vehicles

23

The purpose of product costing is to:

- A. determine the optimal selling price
- B. calculate the product's market value
- C. assign costs to a specific product
- D. work out the overall profitability

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On-shelf availability:

- A. decreases profit margins
- B. is time consuming to manage
- C. builds brand loyalty
- D. leads to short-term success

25

Why are supply chain documents required for audits?

- A. To ensure compliance
- B. To ensure customer satisfaction
- C. To monitor employee productivity
- D. To monitor marketing effort

26

The maximum weekly driving limit is:

- A. 48 hours
- B. 56 hours
- C. 64 hours
- D. 72 hours

27

An example of business-to-business is a:

- A. supplier of raw materials selling goods and providing service to internal customers
- B. maker of construction materials selling in a shop
- C. marketing agency providing services to the general public
- D. manufacturer of car parts selling directly to a car manufacturer

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Why is version control important for supply chain documentation in audits?

- A. To optimise the supply chain network
- B. To measure the success of a marketing campaign
- C. To monitor the speed of the supply chain
- D. To ensure the accuracy of records

29

1 of the 5S principles for the food industry is:

- A. specialise
- B. supply
- C. safety
- D. standardise

30

Sections of the warehouse are cluttered. What would be an appropriate problem-solving approach?

- A. De-clutter at break time
- B. De-clutter at the end of the shift
- C. Look for the root cause
- D. Look to expand the warehouse

Short Answer Questions

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Outline **2 advantages** and **2 disadvantages** of a short lead time. Include **1 example** to support your answer.

(5 marks)

32

Identify **3 ways** in which a product can be merchandised and describe **2 ways** in which this can impact supply chain decisions.

(5 marks)

33

Briefly describe **2 recommendations** you might make to **internal stakeholders** and **2 recommendations** you might make to **external stakeholders** based on data analysis. Include **1 example** from your own sector to support your answer.

(5 marks)

34

Outline **5 methods** that can be used to synchronise supply chain planning across an organisation.

(5 marks)

35

Briefly describe **5 principles** of buying.

(5 marks)

36

Outline **5 methods** to improve order fulfilment.

(5 marks)





Level
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