

Highfield Level 2 End-point Assessment for ST0037 Aviation Ground Operative Pathway: Flight Operations

End-Point Assessment Kit



Highfield Level 2 End-Point Assessment for ST0037 Aviation Ground Operative - Flight Operations

EPA Kit

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How to use this EPA Kit

Welcome to the Highfield End-Point Assessment Kit for the Aviation Ground Operative – Flight Operations apprenticeship standard.

Highfield is an end-point assessment organisation that has been approved to offer and carry out end-point assessments for the Level 2 Aviation Ground Operative – Flight Operations apprenticeship standard.

The EPA Kit is designed to outline all you need to know about the end-point assessments for this standard and will also provide an overview of the on-programme delivery requirements. In addition, advice and guidance for trainers on how to prepare apprentices for the end-point assessment is included. The approaches suggested are not the only way in which an apprentice may be prepared for their assessments, but trainers may find them helpful.

In this guide, you will find:

- an overview of the standard and any on-programme requirements
- a section focused on amplification
- guidance on how to prepare the apprentice for gateway
- detailed information on which part of the standard is assessed by which assessment method
- suggestions on how to prepare the apprentice for each part of the end-point assessment
- a section focused on the end-point assessment method where the assessment criteria are presented in a format suitable for carrying out 'mock' assessments

Introduction

Aviation Ground Operative - Flight Operations overview

The Aviation Ground Operative standard covers 5 pathways: Aircraft Handling, Aircraft Movement, Fire Fighter, Flight Operations and Passenger Services. This EPA Kit is designed to support the Flight Operations pathway.

An aviation ground operative could work in a number of environments, such as a commercial airport, military base/aerodrome, heliport or other airfield. With 5 key specialist functions all working in conjunction with each other, aviation ground operators form the teams above and below wing to ensure the efficient and effective arrival, turnaround and departure of aircraft. At the heart of the role is safety, security and compliance with aviation regulations that focus on each operator's day-to-day duties. Effective communication and teamwork ensure that aircraft handling, air traffic control (ATC) and those moving, loading, unloading and servicing a range of aircraft achieve the objectives of their organisation in this diverse field.

Flight operations ground operatives provide flight crew and air traffic controllers with the information required to facilitate the smooth flow of air traffic safely and expeditiously. This can take place in both an air traffic control tower and an operations room. They can also be employed in other remote areas such as the London Area and Terminal Control Centre at Swanwick in Hampshire.

On-programme requirements

Although learning, development and on-programme assessment is flexible, and the process is not prescribed, the following is the recommended baseline expectation for an apprentice to achieve full competence in line with the Aviation Ground Operative – Aircraft Handling apprenticeship standard.

The on-programme assessment approach will be agreed between the training provider and employer. The assessment will give an ongoing indication of an apprentice's performance against the final outcomes defined in the standard. The training provider will need to prepare the apprentice for the end-point assessment, including preparation for the practical observation and professional discussion.

The training programme leading to end-point assessment should cover the breadth and depth of the standard using suggested on-programme assessment methods that integrate the knowledge, skills and behaviour components, and which ensure that the apprentice is sufficiently prepared to undertake the end-point assessment. Training, development and ongoing review activities should include:

- achievement of level 1 English and maths. If the apprentice began their apprenticeship training before their 19th birthday, they will still be subject to the mandatory requirement to study towards and achieve English and maths. The requirements for English and maths are optional for apprentices aged 19+ at the start of their apprenticeship training.

The process of maintaining a continuous assessment record is important so employers are confident in determining when the apprentice has achieved full competence in their job roles and is ready for end-point assessment. The continuous assessment record is not a portfolio of evidence, but a practical record of what the apprentice can do following periods of training, development and assessment. A minimum of 4 meetings and completed records are recommended to show ongoing competence across the entire standard, over a minimum of a 12-month period prior to starting the end-point assessment.

Additional, relevant on-programme qualification

There are no mandatory qualifications for this standard, however, employers may wish to include relevant qualifications to help structure the on-programme delivery.

Use of Artificial Intelligence (AI) in the EPA

Assessments must be carried out in accordance with the published assessment plan and all work submitted must be the apprentice's own. AI tools must not be used to generate evidence in its entirety or to replace the apprentice's own judgement, performance or competence. Any use of AI must be transparent, limited and properly referenced.

Where AI has been used by the apprentice as part of normal work activity (for example, drafting a document, worksheet or PowerPoint) this may form part of the portfolio provided that:

The apprentice has materially authored, verified and taken responsibility for the content:

- AI use is clearly declared and referenced within the work (include tool name, purpose and how outputs were verified)
- Source prompts, system settings and the portions influenced by AI are retained and available for review
- AI outputs must not substitute for authentic demonstration of competence against the standard

If an AI tool is used at any stage of an assessment method (for example, to prepare a presentation outline or to organise notes), its use must be fully referenced in the submission or assessor records, and must not compromise authenticity, validity or security. Assessors must be satisfied that decisions remain rooted in the apprentice's knowledge, skills and behaviours, and in direct evidence gathered through observation, questioning and professional discussion.

AI tools must not be used to produce assessment evidence end-to-end, to fabricate logs/records or to simulate performance.

Readiness for end-point assessment

For a learner to be ready for the end-point assessments:

- the apprentice must have achieved level 1 English and maths. The requirements for English and maths are mandatory for all apprentices aged between 16-18 at the start of their apprenticeship training. The requirements for English and maths are optional for apprentices aged 19+ at the start of their apprenticeship training.
- the employer must be confident that the apprentice has developed all the knowledge, skills and behaviours defined in the apprenticeship standard. To ensure this, the learner must attend a formal meeting with their employer to complete the Gateway Readiness Report

- the apprentice and the employer should engage with Highfield to agree a plan and schedule for each assessment activity to ensure all components can be completed within a **mandated** end-assessment window. Further information about the gateway process is covered later in this kit

If you have any queries regarding the gateway requirements, please contact your EPA Customer Engagement Manager at Highfield Assessment.

Order of end-point assessments

There are 3 end-point assessment methods: 2 on-demand tests, a practical observation and a professional discussion. The assessments can be taken in any order.

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The Highfield approach

This section describes the approach Highfield has adopted in the development of this end-point assessment in terms of its interpretation of the requirements of the end-point assessment plan and other relevant documents.

Specific considerations

Two on-demand tests - Highfield has used 30 scenario-based questions, with 60% being the pass mark for each of the on-demand tests, to align with the People 1st common approach.

In accordance with the aviation ground operative assessment plan, Highfield has detailed which criteria **must** be covered within the professional discussion at the end of this guide. Additionally, the criteria that are not covered by the selected observation scenario must also be assessed during the professional discussion.

During the practical observation, wherever possible, situations and evidence should be naturally occurring. However, to ensure that all criteria can be covered, some simulation will be allowed to ensure total coverage of the standards. This can be arranged before the assessment takes place to give the best opportunity for all criteria to be met.

As the subject areas that the following criteria and behaviour statements are intended to assess are not clearly listed in the assessment plan, they have been aggregated into the subject areas Highfield have deemed most appropriate. Criteria for the on-demand tests and professional discussion have been written based on the knowledge, skills and behaviour statements outlined in the assessment plan. All of the evidence criteria used within this end-point assessment have been taken directly from the Aviation Ground Operative standard assessment plan or written based on supporting documentation.

The assessment plan states that: 'The on demand tests and observation can be completed in any order but must be passed prior to the professional discussion as the last assessment activity', however, this has since been revised within the People 1st common approach document, issued in November 2019, allowing the assessment methods to now be taken in any order.

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Gateway

How to prepare for gateway

After apprentices have completed their on-programme learning, they should be ready to pass through 'gateway' to their end-point assessment.

Gateway is a meeting that should be arranged between the apprentice, their employer and training provider to determine that the apprentice is ready to undertake their end-point assessment. The apprentice should prepare for this meeting by bringing along work-based evidence, including:

- customer feedback
- recordings
- manager statements
- witness statements

As well as evidence from others, such as:

- mid and end-of-year performance reviews
- feedback to show how they have met the apprenticeship standards while on-programme

In advance of gateway, apprentices will need to have completed the following. The requirements for English and maths listed below are mandatory for all apprentices aged between 16-18 at the start of their apprenticeship training. The requirements for English and maths listed below are optional for apprentices aged 19+ at the start of their apprenticeship training.

- Achieved level 1 English
- Achieved level 1 maths

Therefore, apprentices should be advised by employers and providers to gather this evidence and undertake these qualifications during their on-programme training. It is recommended that employers and providers complete regular checks and reviews of this evidence to ensure the apprentice is progressing and achieving the standards before the formal gateway meeting is arranged.

The gateway meeting

The gateway meeting should be attended by the apprentice and a representative from the employer and training provider.

The **Gateway Readiness Report** should be used to log the outcomes of the meeting and agreed by all 3 parties. This report is available to download from the Highfield Assessment website.

The report should then be submitted to Highfield. If you require any support completing the Gateway Readiness Report, please contact your EPA Customer Engagement Manager at Highfield Assessment.

Reasonable adjustments

Highfield Assessment has measures in place for apprentices who require additional support. Please refer to the Highfield Assessment Reasonable Adjustments Policy for further information/guidance.

ID requirements

Highfield Assessment will complete an identification check before starting any assessment and will accept the following as proof of an apprentice's identity:

- a valid passport (any nationality)
- a signed UK photocard driving licence
- a valid warrant card issued by HM forces or the police
- another photographic ID card such as an employee ID card or travel card

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The Aviation Ground Operative – Flight Operations apprenticeship standard

The following pages contain the Level 2 Aviation Ground Operative apprenticeship standard and the assessment criteria for the **Flight Operations** pathway, in a suggested format that is suitable for delivery.

Safety		
Knowledge	Skills	Behaviour
Health and safety regulations and legislation relevant to the role; an aviation environment and organisational procedures and how they impact on self, others and in relation to aviation operational duties	Work in line with organisational and legal requirements relating to health and safety, and be aware of, report and prevent hazards in an aviation environment	Work responsibly to keep people safe and operations flowing smoothly, complying with working practices Treat work areas and equipment with respect at all times
On-demand test		
Indicative assessment criteria		
SA1 Understand how to act within standard operating procedures at all times SA2 Identify legislation and organisational procedures covering health and safety SA3 Identify the location and the hazards associated with the ramp/dispersal area SA4 Understand the health, safety and hazards associated with aircraft movement SA5 Identify surface markings , operating and emergency areas for aircraft, vehicles and pedestrians on the ramp area SA6 Identify personal protective equipment (PPE) and describe when to wear it SA7 Describe dangers from foreign object debris (FOD) and the importance of keeping areas clean and tidy at all times SA8 Describe dangers from birds and other wild animals and the importance of ensuring that the area does not attract them SA9 Describe how to use equipment and vehicles on the ramp area SA10 Outline the benefits of safe working practices SA11 Identify the consequences of not operating safely in an airport environment SA12 Identify the main causes of incidents/accidents in an airport SA13 Identify hazardous materials and outline the procedures for using them		

SA14 Describe procedures for reporting incidents/accidents airside		
SA15 Describe the effects of severe weather airside and the precautions to take		
Observation		
Pass criteria	Merit criteria	Distinction criteria
SA16 Correctly report hazards if identified SA17 Act within standard operating procedures at all times	SA18 Take action to deal with hazards in line with organisational procedures	<i>There are no distinction criteria for this component</i>
Amplification and guidance		
Regulations and legislation - Regulators: - Civil Aviation Authority (CAA) - International Civil Aviation Organisation (ICAO) - European Aviation Safety Agency (EASA) - Department for Transport (DfT) - Military Aviation Authority (MAA) - these organisations all publish guidance and information relevant to job roles contained within this specification - Legislation: - Reporting of Injuries, Diseases and Dangerous Occurrences Regulations (RIDDOR) - Health and Safety at Work etc. Act - Air Navigation Order (ANO) - CAP 168 Aerodrome Licensing - Control of Substances Hazardous to Health (COSHH) - MAA regulations: - MAA02 Master Glossary - MAS regulations 1000 to 5000 - local bylaws		

- relevant CAPs such as:
 - CAP642 Airside Safety Management
 - CAP 772 Wildlife Hazard Management

Organisational procedures

- May include:
 - standard operating procedures (SOPs), industry, organisational and regulator specific instructions and guidance and are based on:
 - safe methods of working
 - safe systems of working
 - risk assessment:
 - fire drill

Location and hazards associated with the ramp/dispersal area

- Risks in the ramp/dispersal area including:
 - vehicles
 - human injury
 - ground support equipment areas
- Risks from aircraft such as:
 - aircraft movement hazards:
 - jet blast
 - engine ingestion
 - rotary blades or propellers
 - propeller wash
 - wingtip clearance/collision
 - taxiing aircraft

- vehicle movement hazards:
 - ground support equipment traffic
 - air bridges
- foreign object debris (FOD)
- weather-related hazards
- human factors:
 - fatigue
 - miscommunication
 - distraction
- fire hazards:
 - fueling operations
 - electrical equipment
- noise hazards
- use of cones/passenger integrated guidance systems (PIGS)

Hazards associated with aircraft movement

- Awareness and use of designated areas such as:
 - movement/dispersal areas
 - safety zones for personnel
 - awareness of moving aircraft/aircraft not cleared to approach
 - following procedures when operating in the manoeuvre/movement areas
- Runway incursions:
 - runway crossings
 - incorrect runway use:
 - mistakes in identifying runways/taxiways
 - attempting to take-off or land on the incorrect runway

- Emergency situations:
 - aircraft brake failure
 - aircraft engine failure
 - evacuation hazards

Surface markings

- Compliance with CAP 637 Visual Aids
- Awareness and use of:
 - pedestrian walkways
 - road markings/road signs
 - speed limits
 - identified gate areas
 - equipment/vehicle parking bays
 - remote aircraft parking
 - safety zones
 - centrelines
 - parking markers/indicators for specific aircraft

Personal protective equipment (PPE):

- Equipment worn as stipulated in SOPs when airside
- Gloves
- High-visibility clothing
- Ear protection
- Safety footwear

Dangers from foreign object debris (FOD)

- Damage to movement areas and aircraft

- Injuries to staff and passengers
- Increased operating costs to airlines
- Ensure FOD plods take place as a precaution

Dangers from birds and other wild animals

- Engine failure due to bird strike
- Collision
- Damage to aircraft
- Following procedures for airfield wildlife management and bird control

Equipment and vehicles on the ramp area

- Purpose, use and safety features of ground equipment and vehicles such as:
 - aircraft tugs and tractors
 - baggage carts/dollies
 - loading equipment
 - ground power units
 - air start units
 - refueling vehicles
 - de-icing vehicles
 - passenger boarding steps and air stairs
 - catering trucks
 - lavatory service trucks
 - water service trucks
 - aircraft rescue and firefighting vehicles
 - ramp buses

Benefits of a safe working environment

- Personal safety and well-being
- Operational efficiency
- Cost savings
- Enhanced reputation

Consequences of not operating safely

- Injury or fatality
- Damage to aircraft and equipment
- Operational disruptions
- Financial losses/claims
- Reputational damage

Main causes of incidents/accidents in an airport

- Human error:
 - inattention
 - distraction
 - fatigue
 - lack of training
- Poor communication
- Equipment failure:
 - mechanical breakdown
 - incorrect use
- Environmental factors
- Procedural failures

Hazardous materials

- Aviation fuel
- De-icing fluids
- Hydraulic fluids
- Compressed gases

Procedures for reporting incidents/accidents airside

- Follow airfield safety and emergency procedures
- Alert supervisors
- Activate emergency services (if necessary)
- Follow internal reporting procedures
- Notify any relevant authorities

Severe weather

- Extreme bouts of:
 - wind
 - snow
 - ice
 - heat

Security		
Knowledge	Skills	Behaviour
The systems, procedures and requirements to ensure security of self and others in own area of responsibility	Contribute to security of self and others in own area of responsibility, e.g. in airside/landside areas	Work responsibly to keep people safe and operations flowing smoothly, complying with working practices
On-demand test		
Indicative assessment criteria		
SE1 Identify signs of suspicious behaviour SE2 Outline the limits of your authority SE3 Identify specified, banned, illegal and dangerous items SE4 Explain threat or risk awareness SE5 Identify relevant aviation security documents SE6 Identify relevant aviation security authorities SE7 Outline your responsibility in relation to security SE8 Outline your organisation's procedures for restricting access		
Professional discussion		
Indicative assessment criteria		
SE9 Describe how to secure items, areas and data in line with your responsibilities SE10 Describe your organisation's personal identification requirements SE11 Identify reporting procedures for suspicious incidents or behaviour SE12 Identify reporting procedures for discrepancies in the security of actual or potential access points SE13 Describe how to ensure action is taken in response to an actual or suspected security threat SE14 Describe the appropriate remedial actions to take when irregularities in security are identified		

Amplification and guidance

Suspicious behaviour

- Body language:
 - appearing nervous or agitated
 - excessive fidgeting
 - clock-watching
 - head-turning
 - shuffling feet
 - leg shaking
 - excessive sweating inconsistent with environment
- Unusual movement or loitering
- Unusual interest in security measures or restricted areas
- Attempting to conceal identity
- Unrelated phone calls or conversations

Limits of your authority

- Access control:
 - restricted areas
 - personal identification
- Decision-making authority:
 - operational decisions within scope of your responsibilities
 - incident management
- Compliance with regulations:
 - adherence to standard operating procedures
 - adherence to the relevant regulatory authority

Specified, banned, illegal and dangerous items

- Specified items:
 - liquids, aerosols and gels in restricted quantities
 - medication
- Banned items:
 - specifically prohibited from being present in certain areas:
 - weapons:
 - firearms (unless carried by security personnel)
 - knives
 - unauthorised electronics
 - unapproved chemicals
- Illegal items:
 - possession, handling or transportation is against the law
 - contraband
 - drugs
 - counterfeit currency
 - smuggled goods
 - explosives
 - unlicensed hazardous materials
- Dangerous items:
 - can pose a safety risk if improperly handled and require specialist handling, storage or disposal procedures:
 - flammable materials
 - solvents
 - aerosols
 - fuels

- compressed gases

Threat or risk

- Improvised explosive devices (IED)
- Knives
- Guns
- Improvised weapons such as:
 - scissors
 - cutlery
- Hijack of aircraft (ground or in air)
- Bags in airport left unattended
- Awareness of current National Security Threat level

Relevant aviation security documents

- Passenger documents:
 - passports
 - tickets
 - boarding cards
 - ID cards
 - pertinent travel documents
- Staff documents or identification:
 - staff ID
 - visitor's ID
 - completion of general security awareness training (GSAT)
 - completion of authentication, authorisation and accounting (AAA) certificate

Relevant aviation security authorities

- Civil Aviation Authority (CAA)
- Military Aviation Authority (MAA)
- Department for Transport (DfT)

Your responsibility

- Adhere to company security procedures:
- Identify unattended baggage/items
- Awareness of and reporting restricted items
- Report and awareness of security breaches by staff and passengers
- Attending training sessions and refresher training
- Awareness of current National Security Threat level
- Ensure no tailgating at access points
- Carry appropriate ID
- Be vigilant to activity

Procedures for restricting access

- Identification and verification
- Access control systems
- Screening and security checks
- Use of technology
- Ensure accurate headcount

Discrepancies in the security of actual or potential access points

- Gate change
- Unacceptable passenger

- Missing passenger
- Missing passenger document
- Hand baggage not acceptable

Compliance & legislation		
Knowledge	Skills	Behaviour
Aviation and regulatory legislation, procedures and regulations relating to an aviation environment, within own area of responsibility	Comply with all relevant legislation, procedures and regulations in an aviation environment within own area of responsibility	Work responsibly to keep people safe and operations flowing smoothly, complying with working practices
On-demand test		
Indicative assessment criteria		
CL1 Explain the requirements for compliance in the aviation environment CL2 Outline procedures that must be followed to ensure compliance CL3 Explain the impact of not following procedures and ensuring compliance CL4 Explain the impact of the aviation operation on the environment CL5 Identify environmental controls in the aviation operation		
Practical observation		
Pass criteria	Merit criteria	Distinction criteria
CL6 Check area of responsibility complies with procedures and legislative requirements	CL7 Take action to correct non-compliance	CL8 <i>Proactively ensure compliance with procedures and legislation, e.g. challenge suspicious persons</i>
Amplification and guidance		
Requirements for compliance • Compliance with Civil Aviation Authority (CAA) and/or Military Aviation Authority (MAA) requirements • Compliance with local bylaws • Safety of yourself, colleagues, crew, visitors and passengers • Rules to deal with unattended baggage or restricted items • Awareness of security breaches by staff and passengers		

- Ensuring General Data Protection Regulations (GDPR) are adhered to
- Correct disposal of confidential waste
- Computer screens are locked when leaving work areas
- Wearing/carrying ID as required

Procedures that must be followed

- Safety:
 - personal safety:
 - wear appropriate personal protective equipment
 - follow safety protocols
 - equipment handling
 - hazard identification
- Security procedures:
 - access control:
 - verify identification
 - monitor access points
 - suspicious behaviour
- Operational procedures
- Emergency procedures
- Reporting procedures:
 - incident reporting

Impact of not following procedures and ensuring compliance

- Safety risks:
 - increased accident risk
 - creation of hazardous conditions
- Security breaches:

- unauthorised access
- vulnerability to attacks
- Operational inefficiencies:
 - disruption of services
 - damage to equipment and cargo

Impact of the aviation operation on the environment

- Air quality:
 - greenhouse gas emissions
 - air pollutants
- Water quality:
 - run-off from activities such as de-icing
 - disposal of waste water
- Noise pollution:
 - take-off and landings
 - ground operations
- Land use and habitat disruption:
 - airport construction and expansion
 - grass cutting to discourage nesting and foraging
- Energy consumption:
 - fossil fuels
 - energy efficiency

Environmental controls

- Noise on and around airports
- Carbon emissions
- International spread of disease due to travel
- Is water used on board safe to drink from
- Filling points in the airport terminals

- Water transporters
- Importation and exportation of live animals
- Food safety both at the terminal and on board the aircraft

Communication		
Knowledge	Skills	Behaviour
How to communicate effectively and transfer relevant information to people and how to select the most appropriate method of communication	Communicate effectively transmitting and receiving information and recording it as required	Treat others with respect at all times
On-demand test		
Indicative assessment criteria		
CO1 Describe available lines and methods of communication CO2 Identify relevant communications equipment and explain organisational procedures relating to its use CO3 Explain organisational procedures regarding malfunctioning equipment CO4 Identify relevant aviation guidelines, procedures and standard phrases CO5 Identify commonly used aviation codes relevant to your job role and sources of information for less commonly used codes CO6 Know the phonetic alphabet CO7 Explain the difference between confidential and commercially sensitive information , and describe your organisation's systems for processing and storing this information CO8 Explain organisational procedures for passing on messages and alternative communication routes in the event of an equipment failure CO9 Manage requests for information from: seniors, colleagues or external sources		
Practical observation		
Pass criteria	Merit criteria	Distinction criteria
CO10 Communicate with the right people at the right time using the correct method CO11 Ensure communication is received and understood CO12 Ensure all communications are timely and accurate	CO13 Adapt language and tone to match audience and situation	CO14 <i>Ensure all communications are effective and understood, anticipating additional appropriate information requirements and liaising with key people to facilitate ongoing information flow</i>

Amplification and guidance

Lines and methods of communication

- Verbal
- Non-verbal
- Written
- Electronic
- Hand signals
- Use of interpreters/software

Communications equipment

- Handheld radio
- Mobile phone
- Fixed-line telephone
- Public address (PA) system
- Air-to-ground radio
- Lights:
 - anti-collision lights to indicate safe/unsafe to approach
- Alarms:
 - alarmed access doors
- Noticeboards
- Flight information display systems

Malfunctioning equipment

- Identify the problem
- Notify supervisors/helpdesks
- Complete incident reports if necessary

- Implement safety protocols if necessary

Guidelines, procedures and standard phrases

- Aviation industry, organisational and regulator specific instructions and guidance such as:
 - Radiotelephony manual (CAP 413)
 - Military Aviation Authority (MAA) Regulations
 - Air Traffic Management (ATM)
 - adding gate/passenger comments to passenger name records (PNRs)

Aviation codes

- International Civil Aviation Organisation (ICAO) airport, airline and aircraft codes
- International Air Transport Association (IATA) airport, airline, baggage, delay and cargo codes
- Aircraft registration codes
- Weather and flight plan codes

Sources of information for less commonly used codes

- Aviation authorities and regulatory bodies
- Manuals
- Industry databases and tools
- Training and educational platforms

The phonetic alphabet

- NATO phonetic alphabet, for example:
 - A - Alpha
 - B - Bravo
 - C - Charlie

- Used for clarity in communication

Confidential and commercially sensitive information

- Technical data:
 - aircraft design specifications
 - maintenance records
- Operational data:
 - flight plans and/or schedules
 - pilot and crew rosters and timetables
- safety reports and investigations
- Customer information:
 - agreements with airlines, leasing companies or cargo operators
 - personal data linked to passengers and personnel
- Financial or business information
- Regulatory compliance data

Alternative communication routes

- Public address system
- Landline/mobile phone
- Handheld radio
- Hand signals
- Signs
- Email
- Flight information display system (FIDS)
- Noticeboards
- Social media platforms
- Local TV, radio, media stations

Requests for information from: seniors, colleagues or external sources

- Pass on appropriate information to relevant people
- Consider confidential and commercially sensitive information
- Ensure information is up-to-date and accurate

Inter-personal skills		
Knowledge	Skills	Behaviour
Own role within the team and how it contributes to achieving objectives. Know how to identify and respond to individuals' needs and abilities in different situations and communicate with others and colleagues from a diverse range of backgrounds and cultures.	Work effectively as part of a team and with others, identifying and responding to the needs of individuals, including colleagues, other organisations or customers	Be a positive role model to others in attitude to work and how it is undertaken Treat the team, customers and other stakeholders with courtesy respect Be punctual and reliable Demonstrate personal drive to achieve the vision and objectives of the organisation
Professional discussion		
Indicative assessment criteria		
IP1 Explain the benefits of developing productive working relationships with colleagues IP2 Explain how to address conflicts with colleagues IP3 Describe how to deal with diversity issues IP4 Outline how to receive and make use of feedback on your performance from colleagues IP5 Identify the responsibilities of team members in own area IP6 Outline the processes within the organisation for making decisions IP7 Outline line management relationships within the organisation IP8 Identify the organisation's aims, values and culture		

IP9 Explain the standards of appearance, behaviour and performance expected in the organisation IP10 Identify your organisation's guidelines for how to recognise what your customer wants, and respond appropriately IP11 Respond to requests for information adhering to your organisation's standard timeliness		
Practical observation		
Pass criteria	Merit criteria	Distinction criteria
IP12 Work as part of a team to ensure adequate performance in the role IP13 Work accurately with supervision	IP14 Take initiative as part of a team to improve performance in the role within limits of operation IP15 Work accurately with minimal supervision	<i>There are no distinction criteria for this component</i>
Amplification and guidance		
Individuals' needs • Treat stakeholders courteously and helpfully at all times • Keep stakeholder informed and reassured • Respond promptly to a stakeholder seeking help • Check with stakeholder that you have fully understood their expectations Stakeholders • People • Organisations • Social groups • Internal or external to the business that have a vital interest in the business or its activities		

Aviation systems		
Knowledge	Skills	Behaviour
Identify key aviation systems used in own role and how to operate and adhere to them in line with the organisation's procedures	Use aviation systems relevant to own role effectively to achieve the required outcome	Use equipment and technology responsibly and effectively Work responsibly to keep operation flowing smoothly, complying with working practices
Practical observation		
Pass criteria	Merit criteria	<i>Distinction criteria</i>
AS1 Use prescribed systems correctly AS2 Report faults or errors as they occur AS3 Meet performance expectation for timescales to complete tasks	AS4 Take action to maintain systems to prevent faults or errors AS5 Work efficiently to meet and exceed timescales to complete tasks	AS6 <i>Organise and prioritise work to make the most efficient use of time and complete core and relevant additional tasks within timescales</i>
Amplification and guidance		
Aviation systems - Handheld devices: - tablets - networked laptop - desktop computer systems that contribute to the overall management of ground operations		

Disruption incidents & emergencies		
Knowledge	Skills	Behaviour
Emergency procedures in own area of responsibility, common incidents and disruption that may occur in an aviation environment and the appropriate action to take in the event of an incident	Take appropriate action in the event of an incident, disruption or emergency, liaising with relevant people and recording actions and outcomes as required	Remain focused when a problem arises so that effective and timely decisions can be made Handle all tasks in a calm and organised manner.
On-demand test		
Indicative assessment criteria		
DI1 Get help to identify an incident/emergency and be able to describe its main features DI2 Know how the incident/emergency affects you and other people DI3 Know how people would like to be informed about the progress and solution of the incident/emergency DI4 Identify problem-solving methods that can be adopted to address the incident/emergency DI5 Identify factors that may affect the way you deal with the incident/emergency DI6 Identify which people could help you resolve the incident/emergency DI7 Outline rules and regulations that you have to consider when solving the incident/emergency DI8 Know how to overcome difficulties when solving incidents/emergencies DI9 Follow a plan that takes into account any issues that may arise DI10 Explain how you will know when an incident/emergency has been resolved DI11 Know how to access additional support available post-incident		
Professional discussion		
Indicative assessment criteria		
DI12 Interpret incidents/emergencies that have been identified DI13 Ask suitable questions to check you understand the incident/emergency DI14 Identify the available solution(s) for resolving the incident/emergency DI15 Discuss and understand proposed solution(s) to the incident/emergency with others to identify the most suitable solution		

- DI16** Keep others fully informed about what is happening to resolve the incident/emergency
- DI17** Check with others to ensure the incident/emergency has been resolved satisfactorily
- DI18** Give clear reasons to others when the incident/emergency has not been resolved satisfactorily
- DI19** Be engaged with the job role, remaining calm and assured throughout the working period
- DI20** Be able to concentrate on the task in hand and not be distracted by problems
- DI21** Prioritise all tasks to ensure effective time management and a calm approach to work

Amplification and guidance

Identify an incident/emergency

- Recognising when problems arise and passing on relevant information:
 - gathering information from others
 - asking questions to ensure understanding
 - discussing the situation with others involved to ensure all details are covered and none have been missed

How the incident/emergency affects you and other people

- Passengers:
 - physical and mental health
 - psychological impact
 - delays and disruptions
- Flight crew
 - responsibility for safety
 - career impact
 - crew operating hours
 - impact on physical and mental health
- Ground personnel
 - impact on staffing levels
 - impact on physical and mental health
- Aviation industry

- reputational damage
- financial losses
- operational disruptions

Informed about the progress and solution of the incident/emergency

- Calm and direct communication
- Visual and auditory alerts
- Notification via official channels
- Frequent updates
- Clear terminal announcements
- Formal incident reports
- Press office
- Social media updates

Problem-solving methods

- Following standard operating procedures and checklists
- Risk assessment and mitigation
- Simulation and drills

Factors

- Training and experience
- Stress and emotional response
- Fatigue and physical condition
- Personality traits and coping mechanisms
- Support systems

- Situational awareness
- Communication skills
- Leadership and decision-making abilities
- The type of incident/emergency

People

- Flight crew
- Cabin crew
- Air traffic control
- Emergency response teams/services
- Maintenance/technical support teams
- Passengers
- Airport operations/ground crew
- Airport terminal management
- Central/base station ops

Rules and regulations

- International regulations:
 - IATA
 - ICAO
- National regulations:
 - European Union Aviation Safety Agency (EASA)
 - United Kingdom Civil Aviation Authority (UKCAA)
- Air-specific regulations:
 - air operating manuals

- Emergency response plans/procedures
- Passenger safety regulations

How to overcome difficulties

- Clear communication:
 - using standardised communication
 - maintaining calm and clarity
 - giving regular updates
- Effective decision-making:
 - following emergency checklists
 - utilising simulations or training exercises

Know when an incident/emergency has been resolved

- When advised by supervisor/duty manager
- Confirmation from authorities
- Resumption of normal operations
- Verification through checklists and procedures
- Incident report filed and confirmed

Additional support

- Medical assistance
- Psychological support
- Customer service support
- Compensation
- Post-incident review and safety improvements

Dangerous goods		
Knowledge	Skills	Behaviour
Relevant dangerous goods and how to deal with them effectively in own area of responsibility	Follow procedures for identification and safe handling of dangerous goods in own area of responsibility	Work responsibly to keep people safe, complying with working practices
On-demand test		
Indicative assessment criteria		
DG1 Acknowledge and understand the general principles of storage, carriage and handling of dangerous goods DG2 Identify classifications of dangerous goods DG3 Explain dangerous goods handling requirements DG4 Explain the emergency procedures in the event of a dangerous goods incident		
Professional discussion		
Indicative assessment criteria		
DG5 Ensure dangerous goods are handled effectively in accordance with organisational procedures and responsibilities DG6 Identify potential dangerous goods hazards DG7 Operate safely when exposed to dangerous goods		
Amplification and guidance		
Principles of storage, carriage and handling of dangerous goods - Ensuring proper packaging: - using ICAO/IATA-approved packaging - ensuring secure sealing - following quantity restrictions - Segregation of incompatible goods, for example: - oxidisers and flammable liquids - using designated storage areas		

- following compartmentalisation rules
- Manual handling safety
- Using specialised equipment
- Maintaining safe loading practices
- Avoiding damages or spillages
- Monitoring and inspection
- Documentation and record-keeping

Classifications of dangerous goods

- Understanding hazard classes as stipulated by dangerous goods regulations:
 - class 1 – explosives
 - class 2 – gases:
 - flammable
 - non-flammable
 - toxic
 - class 3 – flammable liquids
 - class 4 – flammable solids, substances liable to spontaneous combustion and substances that emit flammable gases when in contact with water
 - class 5 – oxidising substances and organic peroxides
 - class 6 – toxic and infectious substances
 - class 7 – radioactive materials
 - class 8 – corrosive substances
 - class 9 – miscellaneous dangerous goods:
 - lithium batteries
 - dry ice
 - environmentally hazardous substances

- Understanding packing groups:
 - packing group 1 (PG I) – high danger
 - packing group 2 (PG II) – medium danger
 - packing group 3 (PG III) – low danger
 - packing groups help to determine the specific packaging requirements for transport
- Proper shipping names (PSN) and United Nations (UN) numbers:
 - each dangerous good is assigned a proper shipping name (PSN) and a United Nations (UN) number, used to identify the material during transport
 - each PSN and UN must appear on the packaging, labels and shipping documents to ensure the correct handling procedures are followed

Dangerous goods handling requirements

- Training and certification
- Proper packaging:
 - packing groups
 - PSN/UN numbers
- Labelling and marking:
 - hazard labels relevant to the material's classification
 - handling labels, for example:
 - fragile
 - keep away from heat
- Correct documentation
- Segregation of incompatible goods
- Handling and loading standard operating procedures
- Risk assessment and monitoring

Emergency procedures

- Immediate response and evacuation:
 - stop work and secure the area
 - evacuate non-essential personnel
 - establish a safe perimeter
- Notification and communication:
 - notify supervisors and emergency services
- Use of personal protective equipment (PPE)
- Spill containment
- Fire response procedures
- Use of first aid
- Incident reporting
- Decontamination procedures

Support aviation operations		
Knowledge		Skills
The responsibilities of a team member when collecting and collating information relating to aviation operations, what should be disseminated to whom and how to respond to urgent incidents		Collect and collate relevant aviation information required by own role and communicate it in accordance with standard operating procedures, responding to urgent incidents
On-demand test		
Indicative assessment criteria		
SO1 Outline the different forms of flight operation information and protocols in use, including the final recipients of the information SO2 Outline the purpose of airline ground operations manuals and their contents SO3 Outline the flight information display/system , as appropriate to the location SO4 Outline aviation codes , including reference sources for unknown or unrecognised codes and abbreviations SO5 Outline your organisation's procedures relating to recording and processing aviation information SO6 Using standard IATA message formats SO7 Describe your organisation's emergency procedures and your role in these		
Practical observation		
Pass criteria	Merit criteria	Distinction criteria
SO8 Assist in the collection and collation of operational information on aircraft movements SO9 Record information on aircraft movement in line with organisational procedures SO10 Operate equipment in order to process information in line with organisational procedures SO11 Pass relevant aviation information on to others	SO13 Operate the appropriate communications equipment and radios in line with organisational procedures SO14 Respond to and initiate operational signals relating to inbound and outbound aircraft in a timely manner	SO15 <i>Prioritise the dissemination of important air move messages, e.g. air move arrival/departure, delay and overdue procedures</i>

SO12 Use the information from standard aviation messages to disseminate information in line with organisational procedures		
Amplification and guidance		
Flight operation information • Flight planning information: ○ weather reports and forecasts ○ notices to airmen (NOTAMs) ○ notices to captains (NOTOCs) ○ flight charts ○ recipients include flight crew, dispatchers and operations control • Flight operations protocols: ○ standard operating procedures (SOPs) ○ operational flight plans ○ recipients include flight crew, maintenance teams and air traffic control (ATC) • ATC communication: ○ clearances ○ instructions ○ advisories ○ recipients are flight crew • Flight safety information: ○ safety briefings ○ incident reports ○ recipients are flight crew, passengers and safety officers • Maintenance and technical information: ○ maintenance schedules ○ technical manuals		

- recipients include maintenance teams and aircraft operators

Airline ground operations manuals

- Essential for standardising, regulating and optimising ground handling processes
- Typically include sections on:
 - organisational structure
 - standard operating procedures (SOPs)
 - safety procedures
 - aircraft handling
 - communication protocols
 - equipment maintenance
 - regulatory compliance
 - training, record-keeping and quality control

Flight information display/system

- Information provided on a need-to-know basis
- Enhances operational efficiency and co-ordination
- Providing up-to-date information to the flying programme/departing and arriving aircraft
- Communicates essential information to passengers and flight operations staff
- Key components/information include:
 - flight status information:
 - flight number
 - departure/arrival times
 - gate information
 - flight schedule displays:
 - departures and arrivals board showing flight details and statuses
 - gate information:
 - assigned gates
 - boarding times
 - delayed and cancelled flights:

- reasons for delays/cancellations
 - rebooking guidance
 - flight connection information
- alerts and announcements
- Location-specific considerations:
 - airport terminals
 - operations centres

Aviation codes

- International Civil Aviation Organisation (ICAO) codes
- International Air Transport Association (IATA) codes
- Aircraft registration codes
- Weather codes
- ATC communication codes
- Flight plan and navigation codes

Recording and processing aviation information

- Data:
 - collection
 - entry
 - verification
 - analysis
 - reporting
 - storage
 - retrieval
 - security and confidentiality
- Examples of information recorded/processed:
 - flight data/plans/logs
 - weather information

- maintenance records
- ATC communication
- passenger information
- safety and security records
- operational performance data

Standard IATA message formats

- Flight information messages (FIM):
 - provides flight-related information including schedules, status and updates
 - Passenger service messages:
 - covers booking, ticketing and reservation details
- Cargo messages:
 - manages cargo booking, handling and tracking
- Airport operations messages:
 - facilitates communication related to airport operations and handling
- Weather and NOTAM messages
- Security messages

Emergency procedures

- Aircraft evacuation procedures
- Airport/aerodrome emergency plans/orders
- Terminal evacuation procedures
- Fire emergency procedures
- Medical emergencies
- Decompression emergencies
- Bomb threats
- Hijacking or security incidents
- Weather-related emergencies
- Fuel emergencies

Operate aviation specialist equipment		
Knowledge		Skills
A team member's responsibility for checking specialised equipment prior to use, its safe operation and leaving it in the allocated area, in acceptable condition on completion of use		Conduct daily inspections prior to using the specialist equipment in accordance with own role, operate it in accordance with standard operating procedures and ensure it is left in a safe, secure manner in its allocated area
On-demand test		
Indicative assessment criteria		
OS1 Identify pieces of specialist equipment and which tasks/aircraft types they are suitable for OS2 Describe the types of defects on specialist equipment and the correct procedures for dealing with them OS3 Explain how to confirm the equipment has sufficient fuel/battery power for the task (if motorised equipment) OS4 Identify the correct method of operation of the specialist equipment in line with your organisation's policies and safe working procedures, and the penalties in place for operating equipment unsafely or in an unsafe condition OS5 Identify the types of support that may be needed in the event of a breakdown OS6 Describe the correct aircraft/vehicle guidance signals in line with organisational procedures OS7 Describe the specific airport rules relating to leaving equipment in a safe and secure mode, and the additional measures that must be taken during extreme weather and severe winds		
Practical observation		
Pass criteria	Merit criteria	Distinction criteria
OS8 Arrived punctually OS9 Dressed in the correct PPE OS10 Suitably trained with awareness of specialisation OS11 Select the correct equipment for the task	OS15 Thorough knowledge of the task OS16 Identify potential hazards on the equipment OS17 Correct notification procedures of equipment defects	OS18 Able to explain the task in depth OS19 Identify, report and follow through rectification procedures

OS12 Carry out pre-use checks correctly in accordance with reference cards OS13 Following standard operating procedures to complete the task OS14 Operate equipment safely		
Amplification and guidance		
Specialist equipment • Ground power units (GPUs) • Aircraft tugs/towbar systems • De-icing/anti-icing equipment • Refuelling equipment • Baggage and cargo loading equipment • Air bridges • Pushback tractors • Aircraft maintenance tools/equipment • Weather observation tools • Communication equipment • Licences to operate individual specialist equipment • Policies in place to operate specialist equipment • Penalties for operating unsafely for individual and the organisation • Possible defects on specialist equipment Confirm the equipment has sufficient fuel/battery power • Visual fuel gauge or battery level check • Physical fuel/battery inspection • Following pre-operational checklists • Monitoring fuel/battery levels during operation • Refuelling or recharging if necessary		

- Report any issues such as:
 - incorrect gauge readings
 - unexpected power drops
 - warning lights

Types of support

- Technical support:
 - maintenance/repair crews
- Operational support:
 - replacement equipment
 - alternative arrangements
- Logistical support:
 - spare parts
 - transportation
- Safety/emergency support
- Customer service support

Aircraft/vehicle guidance signals

- Marshalls' hand signals
- Airport ground markings and lighting
- Pushback and tow signals
- Vehicle operation signals
- Safety and access control signals

Specific airport rules

- Parking equipment:
 - equipment must be parked in designated areas with brakes/chocks applied
 - ensure equipment is away from aircraft and secured to avoid unintended movement

- ensure equipment is turned off and disconnect battery-operated/powered equipment when not in use
- Extreme weather and extreme wind procedures:
 - secure all raised equipment and store loose items in high winds
 - secure or remove items that may become airborne or hazardous in storms
 - ensure all equipment is away from aircraft and parked securely

Ensuring a hazard free airside environment

Knowledge		Skills	
How the team identifies and reduces the risks and hazards relating to the operation of aircraft and vehicles airside, including the procedures and processes used when responding to an airside emergency		Work as part of a team to identify and reduce risks and hazards relating to the operation of aircraft and vehicles airside and when implementing processes and procedures when responding to an airside emergency	
On-demand test			
Indicative assessment criteria			
EF1 Outline your organisation's rules such as parking and speeding			
EF2 Outline the benefits of working safely , including to yourself, other people (passengers and colleagues), equipment, the airport and other companies			
EF3 Identify common causes of accidents and the main things that can go wrong			
EF4 Identify hazardous materials , procedures for using them and dealing with incidents involving them			
EF5 Explain the importance of staying alert and following safety rules			
EF6 Be aware of legislation covering aviation that states that your employer has the duty to provide a safe working environment and you have a duty to follow your employer's safety rules			
EF7 Identify where the ramp area is: the surface area from the building to the rear of the aircraft stands including the apron			
EF8 Identify emergency areas such as fire assembly points and areas for emergency response vehicles			
EF9 Explain how and when to use equipment and vehicles			
Practical observation			
Pass criteria		Merit criteria	<i>Distinction criteria</i>
EF10 Arrived punctually		EF15 Communicate hazards/potential hazards to the appropriate level	EF16 <i>Rectify hazards such as clearing FOD, reporting actions taken to the appropriate authority</i>
EF11 Dressed in the correct PPE for the environment			
EF12 Identify types of hazard			
EF13 Conduct FOD plod safely and effectively			

EF14 React to potential hazardous situations, such as FOD intake		
Amplification and guidance		
Parking and speeding • Aircraft parking: ○ aircraft are parked in designated parking areas: ▪ specific to accommodate size/type of aircraft ○ aircraft is correctly positioned within parking stand: ▪ aligned with centreline ○ correct distance away from adjacent aircraft/ground equipment ○ aircraft wheels are chocked to prevent accidental movement ○ aircraft engines are properly shutdown • Vehicle parking: ○ ground service vehicles are parked in designated areas ○ turn off engines unless required for specific operations • Following airport speed limits • Observing varying speed limits as per road markings/signs • Awareness of pedestrians/other vehicles • Communicating with other aircraft handlers for coordination Benefits of working safely • Avoidance of injuries to staff, colleagues, passengers and visitors • Prevention of accidents and incidents • Protects aircraft and equipment from damage • Reduces delays • Optimises workflow • Meets regulatory and legal requirements • Saves costs		

Common causes of accidents

- Human error
- Weather conditions
- Mechanical failures
- Aircraft faults
- Failing to follow standard operating procedures
- Ground handling issues
- Airfield issues
- Bird strikes
- Security incidents
- Human factors
- Slips, trips and accidents caused by vehicles

Hazardous materials

- Aviation fuel
- Aircraft lubricants/oil
- De-icing/anti-icing fluids
- Hazardous/dangerous goods/cargo

Importance of staying alert and following safety rules

- Accident prevention
- Operational efficiency
- Legal, safety and regulatory compliance
- Protection of people and equipment
- Management of human factors

Legislation

- Health and Safety at Work etc. Act
- EASA Regulations

- IATA/ICAO standards and guidelines
- COSHH Regulations
- Comply with the Health and Safety Executive (HSE)
- Practice a duty of care

Ramp area

- Extends from the terminal building to the area where the aircraft is parked
- Includes the space adjacent to the aircraft stands where ground operations occur
- The apron refers to the paved area where the aircraft is parked, loaded and unloaded including service roads and aircraft stands

Emergency areas

- Emergency evacuation routes
- Firefighting/rescue stations
- First aid stations
- Emergency assembly points
- Crash and fire rescue zones
- Hazardous material containment areas
- Emergency communication centres
- Aircraft emergency equipment

Equipment and vehicles

- Airfield lighting control systems:
 - runway and taxiway lighting controls
 - precision approach pathway indicator (PAPI) lights
- Vehicles:
 - 'Follow me' vehicles
 - rescue vehicles
 - maintenance vehicles
 - ground support vehicles

Operate aviation IT equipment		
Knowledge		Skills
Aviation information technology (IT) equipment and software, including associated security protocols		Use IT equipment effectively in an aviation environment, ensuring adherence to security and organisational regulations and requirements
On-demand test		
Indicative assessment criteria		
IT1 Detail the different methods of communication for use in your role IT2 Describe procedures for the promotion of information, both internally and externally IT3 Outline the use of company and third-party systems and equipment IT4 Explain what methods are used to keep information current and why IT5 Explain what information is required by certain persons and why IT6 Describe the procedures in the event of system and equipment failures IT7 Specify different information sources and legislative requirements for the use of systems, equipment and security of information IT8 Describe the effects of not following local and legislative procedures and requirements with regard to the use of systems and information		
Practical observation		
Pass criteria	Merit criteria	Distinction criteria
IT9 Start up and correctly use the different types of IT systems and hardware used in their work IT10 Use IT hardware in a way that conforms with good health and safety practice IT11 Seek immediate assistance when difficulties occur with the IT system	IT14 Identify and correct common errors on the IT systems and hardware used IT15 Ensure computer hardware is kept securely located	IT16 <i>Maintain work schedules during system failures, and ensure files are updated when the system is restored</i>

IT12 Close down the IT system without damage and maintaining security of data IT13 Have regard for relevant legal regulations when operating IT systems		
Amplification and Guidance		
Methods of communication • Radio/voice communication: ○ VHF radios used for real-time communication between ATC and pilots ○ UHF radios typically used for military aircraft communication with ATC • Data link air to ground communications (CPDLC) • Recorded essential airport information that is updated regularly (ATIS) • Surface movement systems (SMR and A-SMGCS) • Flight progress strips (electronic and paper) • Visual signals • Weather information systems Promotion of information • Internal: ○ coordination with other ATC units/sectors ○ distribution of weather updates to relevant departments and personnel ○ sharing NOTAMs ○ incident and emergency reporting ○ shift handovers • External: ○ radio communication with pilots ○ coordination with airlines and ground operations		

- NOTAMs to external stakeholders such as:
 - pilots
 - airlines
- circulating flight information through ATIS
- coordination with search and rescue and emergency services
- filing and sharing flight plans with relevant authorities

Company and third-party systems and equipment

- Company systems:
 - flight data processing systems (FDPS)
 - SMR
 - A-SMGCS
 - airfield lighting control systems
 - airport management systems (AMS)
 - internal communication systems
- Third-party systems:
 - automatic dependent surveillance-broadcast (ADS-B)
 - meteorological systems
 - NOTAMs
 - IATA/ICAO systems

Keep information current

- Personnel need to the most up-to-date information to safely manage air traffic operations and maintain communication with pilots
- Methods include:
 - automated systems:
 - FDPS – continuously updating flight plans, routes and air traffic data

- ADS-B – provides real-time updates on aircraft positions and speeds using satellite technology
- EFPS – provides real-time updates to flight progress data
- weather updates:
 - METAR reports – provides real-time weather observations at specific airports and is updated every hour
 - TAF reports – provides weather forecasts at regular intervals for upcoming periods
 - ATIS – continuously broadcasts updated non-control information such as weather conditions, active runways and NOTAMs to pilots
- surveillance and radar systems:
 - primary radar systems update ATC with real-time aircraft positions
 - secondary radar use transponders for more precise tracking
 - SMR – provides real-time updates on the position of aircraft and vehicles on the ground, helping to avoid accidents
- NOTAM updates:
 - circulates information regarding temporary or permanent changes in airspace, airport operations, runway closures and navigational aids
- real-time communication systems:
 - CPDLC – allows controllers to send updated instructions/clearances/changes to pilots in real time without relying on voice communication
 - VHF/UHF radio – ensures real-time communication between pilots and ground staff, allowing ATC to convey last-minute changes in flight plans/instructions/airspace restrictions
 - intercom systems - ensures real-time communication between ATC units to keep everyone updated on flight progress and changes

What information is required by certain persons

- Pilots:
 - flight clearance and instructions
 - weather information

- airspace restrictions
 - runway and taxiway information
 - NOTAMs
 - emergency procedures
- Air Traffic Controllers:
 - flight plans
 - real-time aircraft positions
 - weather information
 - NOTAMs
 - runway status
- Airline operations personnel:
 - flight schedules
 - aircraft turnaround information
 - fuel and load data
 - ground handling coordination
- Ground handlers:
 - arrival and departure times
 - gate assignment
 - taxiway and runway availability
- Maintenance personnel:
 - NOTAMs and runway status
 - aircraft movement information
- Airport operations personnel:
 - air traffic flow data
 - weather reports
 - safety/security alerts

- Emergency services:
 - emergency alerts
 - aircraft status
 - access routes

System and equipment failures

- Immediately identify and report the issue
- Activate manual/backup procedures
- Issue alternative navigation guidance
- Inform external stakeholders:
 - coordinate with nearby ATC sectors/units
 - inform pilots
 - issue NOTAMs if necessary
- Deploy traffic management measures:
 - delay/hold/reroute aircraft as necessary
 - restrict operations as necessary
- Assist in troubleshooting
- Conduct post-incident reporting and reviews

Information sources and legislative requirements

- CAA
- EASA
- ICAO
- Met Office
- ATC systems and equipment manuals

- Internal ATC procedures and protocols
- Air Traffic Management Regulations:
 - UK Air Navigation Order
 - General Data Protection Regulations (GDPR)
 - Data Protection Act

Effects of not following local and legislative procedures and requirements

- Safety risks – increased risks of accidents and inadequate emergency response
- Legal and regulatory consequences – fines, license suspensions
- Operational disruption – system downtime, increased workload and operational delays
- Data security breaches – unauthorised access, data loss and violations of data protection laws
- Reputational damage
- Internal consequences

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Assessment summary

The end-point assessment for Aviation Ground Operative - Flight Operations is made up of 3 components:

1. 2 x 60-minute on-demand tests, each consisting of 30 scenario-based questions
2. A 1-hour practical observation
3. A 30-minute professional discussion

The assessments can be taken in any order.

As an employer/training provider, you should agree a plan and schedule with the apprentice to ensure all assessment components can be completed effectively.

Each component of the end-point assessment will be assessed against the appropriate criteria laid out in this guide, which will be used to determine a grade for each individual component.

On-demand tests

The core test is **not** graded above a **pass**

- To achieve a **pass**, apprentices must achieve 18 out of 30

The specialist test is graded pass/merit/distinction

- To achieve a **pass**, apprentices must achieve 18 out of 30
- To achieve a **merit**, apprentices must achieve 21 out of 30
- To achieve a **distinction**, apprentices must achieve 24 out of 30

Practical observation

- To achieve a **pass** in the practical observation, **all** pass criteria must be achieved
- To achieve a **merit** in the practical observation, the apprentice must achieve **all** of the pass criteria and achieve **at least 5** of the 7 core merit criteria and **all** of the flight operations merit criteria
- To achieve a distinction in the practical observation, the apprentice must achieve **all** of the pass criteria, **all** of the merit criteria and **all** of the distinction criteria

Professional discussion

The professional discussion is **not** graded above a **pass**

- To achieve a **pass** in the professional discussion, **all** of the pass criteria must be achieved
- Additionally, any practical observation pass criteria **not** covered by the selected scenario will need to be covered

Grading

The specialist function on-demand test and the practical observation are both graded pass/merit/distinction. The core knowledge on-demand test and the professional discussion are not graded above a pass. The table below demonstrates the different grading combinations and the resulting overall grade.

A grade of at least a pass must be achieved in all 4 assessments.

Core knowledge on-demand test	Professional discussion	Specialist function on-demand test	Practical observation	Overall grade
Pass	Pass	Pass	Pass	Pass
Pass	Pass	Pass	Merit	Pass
Pass	Pass	Pass	Distinction	Merit
Pass	Pass	Merit	Pass	Pass
Pass	Pass	Merit	Merit	Merit
Pass	Pass	Merit	Distinction	Merit
Pass	Pass	Distinction	Pass	Merit
Pass	Pass	Distinction	Merit	Merit
Pass	Pass	Distinction	Distinction	Distinction

Retake and resit information

Apprentices must pass all assessment activities to pass the apprenticeship overall. Should an apprentice fail 1 assessment activity, then this can be retaken without a further period of training and development. If the apprentice fails 2 or more activities a period of further training and development lasting a minimum of 2 months must take place before a resit.

There is no maximum number of times an apprentice can be assessed; however, a maximum of 2 attempts at each assessment activity can be made in any 90-day period.

If the professional discussion is **not** passed at the first attempt, the overall grade will be capped at a **pass**.

When undertaking a resit or retake, the assessment method(s) will need to be re-attempted in full, regardless of any individual assessment criteria that were passed on any prior attempt. The EPA Report will contain feedback on areas for development and resit or retake guidance and a retake checklist to be submitted when the professional review has taken place.

Apprentices who achieve a pass grade cannot resit or retake the EPA to achieve a higher grade.

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Assessing the on-demand tests

The following knowledge areas of the Aviation Ground Operative – Flight Operations standard will be assessed by 2 on-demand tests. The core on-demand test consists of 30 scenario-based questions and will last for **60 minutes**. The pass mark is **18 out of 30**. The core on-demand test is not graded above a pass. The specialist function on-demand test consists of 30 scenario-based questions and will last for **60 minutes**. The **pass** mark is **18 out of 30**, the **merit** mark is **21 out of 30** and the **distinction** mark is **24 out of 30**.

The topics covered within the core knowledge test are listed below.

- Safety
- Security
- Compliance & legislation
- Communication
- Disruption incidents & emergencies
- Dangerous goods

The topics covered within the flight operations specialist knowledge test are listed below.

- Support aviation operations
- Operate aviation specialist equipment
- Ensuring a hazard free airside environment
- Operate aviation IT equipment

In each paper, questions will cover each of the areas above; however, not every aspect of every area will be covered in every test.

Before the assessment

- While on-programme, the employer/training provider should brief the apprentice on the areas to be assessed by the on-demand test
- In readiness for end-point assessment, the apprentice should complete a mock test

Mock examinations and practice assessments for both the core and flight operations on-demand tests are available in both paper and on-screen format from the Highfield Assessment website.

On-demand tests criteria

The following pages include the criteria that are covered by the **core** on-demand test.

Safety

- SA1** Understand how to act within standard operating procedures at all times
- SA2** Identify legislation and organisational procedures covering health and safety
- SA3** Identify the location and the hazards associated with the ramp/dispersal area
- SA4** Understand the health, safety and hazards associated with aircraft handling
- SA5** Identify surface markings, operating and emergency areas for aircraft, vehicles and pedestrians on the ramp area
- SA6** Identify personal protective equipment (PPE) and describe when to wear it
- SA7** Describe dangers from foreign object debris (FOD) and the importance of keeping areas clean and tidy at all times
- SA8** Describe dangers from birds and other wild animals and the importance of ensuring that the area does not attract them
- SA9** Describe how to use equipment and vehicles on the ramp area
- SA10** Outline the benefits of safe working practices
- SA11** Identify the consequences of not operating safely in an airport environment
- SA12** Identify the main causes of incidents/accidents in an airport
- SA13** Identify hazardous materials and outline the procedures for using them
- SA14** Describe procedures for reporting incidents/accidents airside
- SA15** Describe the effects of severe weather airside and the precautions to take

Security

- SE1** Identify signs of suspicious behaviour
- SE2** Outline the limits of your authority
- SE3** Identify specified, banned, illegal and dangerous items
- SE4** Explain threat or risk awareness
- SE5** Identify relevant aviation security documents
- SE6** Identify relevant aviation security authorities
- SE7** Outline your responsibility in relation to security
- SE8** Outline your organisation's procedures for restricting access

Compliance & legislation

- CL1** Explain the requirements for compliance in the aviation environment
- CL2** Outline procedures that must be followed to ensure compliance
- CL3** Explain the impact of not following procedures and ensuring compliance
- CL4** Explain the impact of the aviation operation on the environment
- CL5** Identify environmental controls in the aviation operation

Communication

- CO1** Describe available lines and methods of communication
- CO2** Identify relevant communications equipment and explain organisational procedures relating to its use
- CO3** Explain organisational procedures regarding malfunctioning equipment
- CO4** Identify relevant aviation guidelines, procedures and standard phrases
- CO5** Identify commonly used aviation codes relevant to your job role and sources of information for less commonly used codes
- CO6** Know the phonetic alphabet
- CO7** Explain the difference between confidential and commercially sensitive information, and describe your organisation's systems for processing and storing this information
- CO8** Explain organisational procedures for passing on messages and alternative communication routes in the event of an equipment failure
- CO9** Manage requests for information from: seniors, colleagues or external sources

Disruption incidents & emergencies

- DI1** Get help to identify an incident/emergency and be able to describe its main features
- DI2** Know how the incident/emergency affects you and other people
- DI3** Know how people would like to be informed about the progress and solution of the incident/emergency
- DI4** Identify problem-solving methods that can be adopted to address the incident/emergency
- DI5** Identify factors that may affect the way you deal with the incident/emergency
- DI6** Identify which people could help you resolve the incident/emergency
- DI7** Outline rules and regulations that you have to consider when solving the incident/emergency
- DI8** Know how to overcome difficulties when solving incidents/emergencies
- DI9** Follow a plan that takes into account any issues that may arise
- DI10** Explain how you will know when an incident/emergency has been resolved
- DI11** Know how to access additional support available post-incident

Dangerous goods

- DG1** Acknowledge and understand the general principles of storage, carriage and handling of dangerous goods
- DG2** Identify classifications of dangerous goods
- DG3** Explain dangerous goods handling requirements
- DG4** Explain the emergency procedures in the event of a dangerous goods incident

The following pages include the criteria that are covered by the **flight operations** on-demand test.

Support aviation operations

- SO1** Outline the different forms of flight operation information and protocols in use, including the final recipients of the information
- SO2** Outline the purpose of airline ground operations manuals and their contents
- SO3** Outline the flight information display/system, as appropriate to the location
- SO4** Outline aviation codes, including reference sources for unknown or unrecognised codes and abbreviations
- SO5** Outline your organisation's procedures relating to recording and processing aviation information
- SO6** Using standard IATA message formats
- SO7** Describe your organisation's emergency procedures and your role in these

Operate aviation specialist equipment

- OS1** Identify pieces of specialist equipment and which tasks/aircraft types they are suitable for
- OS2** Describe the types of defects on specialist equipment and the correct procedures for dealing with them
- OS3** Explain how to confirm the equipment has sufficient fuel/battery power for the task (if motorised equipment)
- OS4** Identify the correct method of operation of the specialist equipment in line with your organisation's policies and safe working procedures, and the penalties in place for operating equipment unsafely or in an unsafe condition
- OS5** Identify the types of support that may be needed in the event of a breakdown
- OS6** Describe the correct aircraft/vehicle guidance signals in line with organisational procedures
- OS7** Describe the specific airport rules relating to leaving equipment in a safe and secure mode, and the additional measures that must be taken during extreme weather and severe winds

Ensuring a hazard free airside environment

- EF1** Outline your organisation's rules such as parking and speeding
- EF2** Outline the benefits of working safely, including to yourself, other people (passengers and colleagues), equipment, the airport and other companies
- EF3** Identify common causes of accidents and the main things that can go wrong
- EF4** Identify hazardous materials, procedures for using them and dealing with incidents involving them
- EF5** Explain the importance of staying alert and following safety rules
- EF6** Be aware of legislation covering aviation that states that your employer has the duty to provide a safe working environment and you have a duty to follow your employer's safety rules
- EF7** Identify where the ramp area is: the surface area from the building to the rear of the aircraft stands including the apron
- EF8** Identify emergency areas such as fire assembly points and areas for emergency response vehicles
- EF9** Explain how and when to use equipment and vehicles

Operate aviation IT equipment

- IT1** Detail the different methods of communication for use in your role
- IT2** Describe procedures for the promotion of information, both internally and externally
- IT3** Outline the use of company and third-party systems and equipment
- IT4** Explain what methods are used to keep information current and why
- IT5** Explain what information is required by certain persons and why
- IT6** Describe the procedures in the event of system and equipment failures
- IT7** Specify different information sources and legislative requirements for the use of systems, equipment and security of information
- IT8** Describe the effects of not following local and legislative procedures and requirements with regard to the use of systems and information

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Assessing the practical observation

Each observation will last **1 hour** and the apprentices will not know in advance which scenario or task they will be given on the day of their assessment. Due to the safety and security required, particularly when an external visitor is required to go airside, the end-point assessor will confirm the assessment activities with the employer between 7 and 14 days in advance of the assessment.

As part of best observation practice the assessor will ask questions appropriate to the observation to further clarify knowledge and understanding and evidence behaviours. Questioning should be conducted at an appropriate time and not interfere with the completion of the tasks being observed. If necessary, questions can be asked after the observation has been completed.

Each scenario covers a different selection of the standard's elements and Highfield Assessment have designed detailed tools and procedures carefully in order to ensure all apprentices are assessed to the same level. Multiple apprentices in the same workplace will be tested over a range of the 3 scenarios and not all complete the same one.

The practical assessment is an observation of the apprentice in the aviation environment and may include real work activities such as loading an aircraft, or simulated activities such as extinguishing an aircraft fire, allowing the apprentice to demonstrate how they have applied their knowledge, skills and behaviours in a real work environment to achieve genuine and demanding work objectives. Areas covered in the scenarios not selected for the observation will be covered in the professional discussion.

The practical observation provides the opportunity for substantial synoptic assessment against the relevant elements of the standard. The observation must be scheduled when the apprentice will be working in their normal place of work and will also:

- be conducted at a time that avoids seasonal periods of low levels of trading and reflects typical working conditions
- allow the apprentice to demonstrate all aspects of the standard being observed (for example, the apprentice cannot be assessed on loading an aircraft if there is no load available)
- take a synoptic approach to observing the overall competence

The end-point assessor will plan the observation in advance with the employer, brief the apprentice fully on the day, and follow assessment criteria that are set by Highfield, which will be subject to quality assurance. The observation must be carried out in one session.

Practical observation assessment criteria for the core and flight operations elements of the standard are detailed in the section below.

Grading the practical observation

Apprentices will be marked against the pass, merit and distinction criteria included in the tables on the following pages (under 'Practical observation criteria').

- To achieve a **pass** in the practical observation, **all** pass criteria must be achieved
- To achieve a **merit** in the practical observation, the apprentice must achieve **all** of the pass criteria and achieve **at least 5** of the 7 core merit criteria and **all** of the flight operations merit criteria
- To achieve a distinction in the practical observation, the apprentice must achieve **all** of the pass criteria, **all** of the merit criteria and **all** of the distinction criteria

Before the assessment:

Employers/training providers should:

- plan potential practical observation scenarios to allow the apprentice the opportunity to demonstrate each of the required assessment criteria
- ensure the apprentice knows the date, time and location of the assessment
- ensure the apprentice knows which criteria will be assessed in each scenario (outlined on the following pages)
- encourage the apprentice to reflect on their experience and learning on-programme to understand what is required to meet the standard
- be prepared to provide clarification to the apprentice, and signpost them to relevant parts of their on-programme experience as preparation for this assessment

Specialist function scenarios - Flight Operations

1. Operate specialist aviation IT equipment in an aviation environment:

Observation of the learner operating specialist aviation IT equipment in an aviation environment. The learner is to log on to the necessary equipment in the correct manner while observing all necessary security considerations. During the observation the learner is to follow all procedures as written in operating orders to achieve the final objectives. On completion the learner is to ensure that the equipment is shut down and secured in accordance with operating procedures.

2. Ensuring a hazard free airside environment:

Observe the learner take action in response to identified airside hazards, which could include FOD, spillages and intruders. This could be a simple FOD plod or the removal of such hazard. Observation should include the reporting of the hazard, removal to the relevant section for recording and disposal, and any further actions required. The learner must also be observed wearing the correct PPE for the removal.

3. Support aviation operations:

Observe the learner assisting in an issue/emergency situation from either the operations or ATC environment, ensuring that all relative information is passed on in a timely manner to the appropriate authorities. React to any developments of the issue/emergency within own area of responsibility to bring the situation to a satisfactory end. (A simulated emergency would be better as this would ensure that all criteria could be met satisfactorily even those that may not be met ordinarily).

Practical observation - mock assessment

It is the employer/training provider's responsibility to prepare apprentices for their end-point assessment, and Highfield recommend that the apprentice experiences a mock practical observation in preparation for the real thing. The most appropriate form of mock assessment will depend on the apprentice's setting and the resources available at the time.

When designing a mock assessment, the employer/training provider should include the following elements in its planning:

- the mock observation should take place in a real workplace, or a realistic simulation if the real workplace does not present all the required assessment opportunities
- the participation of other personnel to play the parts of customers and team members:
 - it is strongly recommended that the mock observation has been practised beforehand and all personnel involved are properly briefed on their roles
 - the roles should provide the opportunity for the apprentice to demonstrate the pass, merit and distinction level criteria
- a 1-hour time slot should be available for the complete practical observation, if it is intended to be a complete mock observation covering all relevant standards; however, this time may be split up to allow for progressive learning
- consider a video recording of the mock assessment, and allow it to be observed by other apprentices, especially if it is not practicable for the employer/training provider to carry out a separate mock assessment with each apprentice
- ensure that the apprentice's performance is assessed by a competent trainer/assessor, and that feedback is shared with the apprentice to complete the learning experience; the mock assessment sheets may be used for this purpose and are available to download from the Highfield Assessment website

Practical observation criteria

During the practical observation, the following standards should be evidenced. The apprentice can only achieve a merit by covering all pass and all merit criteria for the observation scenario they have been assigned. The apprentice can only achieve a distinction by meeting the above conditions for a merit, and in addition, covering all distinction criteria for the scenario they have been assigned.

Core assessment criteria

Safety
To pass, the following must be evidenced
SA16 Correctly report hazards if identified
SA17 Act within standard operating procedures at all times
To gain a merit, the following must be evidenced
SA18 Take action to deal with hazards in line with organisational procedures
<i>To gain a distinction, the following must be evidenced</i>
<i>There are no distinction criteria for this component</i>

Compliance & legislation
To pass, the following must be evidenced
CL6 Check area of responsibility complies with procedures and legislative requirements
To gain a merit, the following must be evidenced
CL7 Take action to correct non-compliance
<i>To gain a distinction, the following must be evidenced</i>
<i>CL8</i> Proactively ensure compliance with procedures and legislation, e.g. challenge suspicious persons

Communication
To pass, the following must be evidenced
CO10 Communicate with the right people at the right time using the correct method
CO11 Ensure communication is received and understood
CO12 Ensure all communications are timely and accurate
To gain a merit, the following must be evidenced
CO13 Adapt language and tone to match audience and situation
To gain a distinction, the following must be evidenced
CO14 <i>Ensure all communications are effective and understood, anticipating additional appropriate information requirements and liaising with key people to facilitate ongoing information flow</i>

Inter-personal skills
To pass, the following must be evidenced
IP12 Work as part of a team to ensure adequate performance in the role
IP13 Work accurately with supervision
To gain a merit, the following must be evidenced
IP14 Take initiative as part of a team to improve performance in the role within limits of operation
IP15 Work accurately with minimal supervision
To gain a distinction, the following must be evidenced
<i>There are no distinction criteria for this component</i>

Aviation systems
To pass, the following must be evidenced
AS1 Use prescribed systems correctly
AS2 Report faults or errors as they occur
AS3 Meet performance expectation for timescales to complete tasks
To gain a merit, the following must be evidenced
AS4 Take action to maintain systems to prevent faults or errors
AS5 Work efficiently to meet and exceed timescales to complete tasks
To gain a distinction, the following must be evidenced
AS6 <i>Organise and prioritise work to make the most efficient use of time and complete core and relevant additional tasks within timescales</i>

Specialist function assessment criteria

Scenario 1

Operate aviation specialist equipment
To pass, the following must be evidenced
OS8 Arrived punctually
OS9 Dressed in the correct PPE
OS10 Suitably trained with awareness of specialisation
OS11 Select the correct equipment for the task
OS12 Carry out pre-use checks correctly in accordance with reference cards
OS13 Following standard operating procedures to complete the task
OS14 Operate equipment safely
To gain a merit, the following must be evidenced
OS15 Thorough knowledge of the task
OS16 Identify potential hazards on the equipment
OS17 Correct notification procedures of equipment defects
To gain a distinction, the following must be evidenced
OS18 <i>Able to explain the task in depth</i>
OS19 <i>Identify, report and follow through rectification procedures</i>

Operate aviation IT equipment
To pass, the following must be evidenced
IT9 Start up and correctly use the different types of IT systems and hardware used in their work
IT10 Use IT hardware in a way that conforms with good health and safety practice
IT11 Seek immediate assistance when difficulties occur with the IT system
IT12 Close down the IT system without damage and maintaining security of data
IT13 Have regard for relevant legal regulations when operating IT systems
To gain a merit, the following must be evidenced
IT14 Identify and correct common errors on the IT systems and hardware used
IT15 Ensure computer hardware is kept securely located
To gain a distinction, the following must be evidenced
IT16 <i>Maintain work schedules during system failures, and ensure files are updated when the system is restored</i>

Scenario 2

Ensuring a hazard free airside environment
To pass, the following must be evidenced
EF10 Arrived punctually
EF11 Dressed in the correct PPE for the environment
EF12 Identify types of hazard
EF13 Conduct FOD plod, safely and effectively
EF14 React to potential hazardous situations, such as FOD intake
To gain a merit, the following must be evidenced
EF15 Communicate hazards/potential hazards to the appropriate level
To gain a distinction, the following must be evidenced
EF16 <i>Rectify hazards such as clearing FOD, reporting actions taken to the appropriate authority</i>

Scenario 3

Support aviation operations
To pass, the following must be evidenced
SO8 Assist in the collection and collation of operational information on aircraft movements
SO9 Record information on aircraft movement in line with organisational procedures
SO10 Operate equipment in order to process information in line with organisational procedures
SO11 Pass relevant aviation information on to others
SO12 Use the information from standard aviation messages to disseminate information in line with organisational procedures
To gain a merit, the following must be evidenced
SO13 Operate the appropriate communications equipment and radios in line with organisational procedures
SO14 Respond to and initiate operational signals relating to inbound and outbound aircraft in a timely manner
<i>To gain a distinction, the following must be evidenced</i>
<i>SO15</i> <i>Prioritise the dissemination of important air move messages, e.g. air move arrival/departure, delay and overdue procedures</i>

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Assessing the professional discussion

The end-point assessment plan states that the professional discussion will be a structured discussion between the apprentice and the end-point assessor. The employer may be present to support, but not lead, the apprentice and to confirm information at the assessor's request.

The professional discussion will take place either in person or via videoconference. This will be organised by Highfield's scheduling team once the apprentice has been submitted for gateway.

The employer will not be allowed to add any further information or examples to what the apprentice has stated or lead them in any way. Highfield would encourage the employer/training provider and the apprentice to plan for the professional discussion and consider what resources they may bring with them to support them during their professional discussion. This must be their own work and will only be used to support their discussion. The professional discussion should take place after the practical observation, to establish the apprentice's understanding and application of the remaining knowledge, skills and behaviours.

The professional discussion will need to take place in a suitable environment and will typically last for 30 minutes. The discussion will be against the set criteria that are outlined in the following pages and it will be appropriately structured to draw out the best of the apprentice's energy, enthusiasm, competence and excellence.

The professional discussion will recognise areas that have already been covered in the simulated practical observation so as not to reassess an area in which the apprentice has already demonstrated competence. The number of questions asked during the professional discussion will vary according to the breadth and depth of the answers given (and how many follow-on questions are required) but as a minimum there must be 15 questions asked to cover all the criteria requirements and give full opportunity for the apprentice to demonstrate all the requirements.

The purpose of the professional discussion is to clarify any questions the end-point assessor has for specified standards:

- confirm and validate judgements about the quality of work
- explore aspects of the work, including how it was carried out, in more detail
- discuss how the apprentice would behave in the scenarios not assigned
- ask questions in relation to personal development and reflection

Grading the professional discussion

The professional discussion is **not** graded above a **pass**. Apprentices will be marked against the pass criteria included in the tables on the following pages (under 'Professional discussion criteria').

- To achieve a **pass** in the professional discussion, **all** of the pass criteria must be achieved
- Additionally, any practical observation pass criteria **not** covered by the selected scenario will need to be covered

Before the assessment:

Employers/training providers should:

- plan the professional discussion to allow the apprentice the opportunity to demonstrate each of the required standards
- ensure the apprentice knows the date, time and location of the assessment
- ensure the apprentice knows which criteria will be assessed (outlined on the following pages)
- encourage the apprentice to reflect on their experience and learning on-programme to understand what is required to meet the standard
- be prepared to provide clarification to the apprentice, and signpost them to relevant parts of their on-programme experience as preparation for this assessment

It is suggested that a mock assessment is carried out by the apprentice in advance of the end-point assessment with the training provider/employer giving feedback on any areas for improvement.

Professional discussion - mock assessment

It is the employer/training provider's responsibility to prepare apprentices for their end-point assessment, and Highfield recommend that they experience a mock professional discussion in preparation for the real thing. The most appropriate form of mock assessment will depend on the apprentice's setting and the resources available at the time.

When designing a mock assessment, the employer/training provider should consider the following elements in their planning:

- a 30-minute time slot should be available for the complete professional discussion. If it is intended to be a complete mock assessment covering all relevant standards; however, this time may be split up to allow for progressive learning.
- consider an audio recording of the mock, and to allow the mock to be heard by other apprentices, especially if it is not practicable for the employer/training provider to carry out a separate mock assessment with each apprentice.
- ensure that the apprentice's performance is assessed by a competent trainer/assessor, and that feedback is shared with the apprentice, to complete the learning experience. The mock assessment sheets may be used for this purpose and are available to download from the Highfield Assessment website.
- structured 'open' questions should be used as part of the professional discussion which do not lead the candidate but allows them to express their knowledge in a calm and comfortable manner. Example questions that you can use for a mock assessment are listed below.
 - Security
 - Describe the procedures that must be followed to ensure security at your workplace
 - What are some potential security breaches that you may encounter, and how should you deal with them?
 - Inter-personal skills
 - How should you interact with your colleagues?
 - Tell me about your organisation's policies
 - Disruption incidents & emergencies
 - What information do you need when an incident occurs?
 - Tell me how about how you would deal with an incident
 - Dangerous goods
 - Tell me about how your organisation deals with dangerous goods

Professional discussion criteria

Throughout the professional discussion, the assessor will review the apprentice's competence in all of the pass criteria outlined below. Therefore, apprentices should prepare for the professional discussion by considering how the criteria can be met.

Security
To pass, the following must be evidenced
SE9 Describe how to secure items, areas and data in line with your responsibilities SE10 Describe your organisation's personal identification requirements SE11 Identify reporting procedures for suspicious incidents or behaviour SE12 Identify reporting procedures for discrepancies in the security of actual or potential access points SE13 Describe how to ensure action is taken in response to an actual or suspected security threat SE14 Describe the appropriate remedial actions to take when irregularities in security are identified

Inter-personal skills
To pass, the following must be evidenced
IP1 Explain the benefits of developing productive working relationships with colleagues IP2 Explain how to address conflicts with colleagues IP3 Describe how to deal with diversity issues IP4 Outline how to receive and make use of feedback on your performance from colleagues IP5 Identify the responsibilities of team members in own area IP6 Outline the processes within the organisation for making decisions IP7 Outline line management relationships within the organisation IP8 Identify the organisation's aims, values and culture IP9 Explain the standards of appearance, behaviour and performance expected in the organisation IP10 Identify your organisation's guidelines for how to recognise what your customer wants, and respond appropriately IP11 Respond to requests for information adhering to your organisation's standard timeliness

Disruption incidents & emergencies

To pass, the following must be evidenced

- DI12** Interpret incidents/emergencies that have been identified
- DI13** Ask suitable questions to check you understand the incident/emergency
- DI14** Identify the available solution(s) for resolving the incident/emergency
- DI15** Discuss and understand proposed solution(s) to the incident/emergency with others to identify the most suitable solution
- DI16** Keep others fully informed about what is happening to resolve the incident/emergency
- DI17** Check with others to ensure the incident/emergency has been resolved satisfactorily
- DI18** Give clear reasons to others when the incident/emergency has not been resolved satisfactorily
- DI19** Be engaged with the job role, remaining calm and assured throughout the working period
- DI20** Be able to concentrate on the task in hand and not be distracted by problems
- DI21** Prioritise all tasks to ensure effective time management and a calm approach to work

Dangerous goods

To pass, the following must be evidenced

- DG5** Ensure dangerous goods are handled effectively in accordance with organisational procedures and responsibilities
- DG6** Identify potential dangerous goods hazards
- DG7** Operate safely when exposed to dangerous goods

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