

Paper Code: M-EPA-SCPP3001

Level  
**3**

# Supply Chain Practitioner (Fast Moving Consumer Goods) Mock Multiple-choice Test

## Information for registered centres

The seal on this examination paper must only be broken by the candidate at the time of the examination. Under no circumstances should a candidate use an unsealed examination paper.

## Information for candidates

**Under no circumstances should you, the candidate, use an unsealed examination paper.**

This examination consists of **30 multiple-choice** questions.

The minimum pass mark is **18 correct answers**.

The duration of this examination is **60 minutes**.

You are **NOT** allowed any assistance to complete the answers.

You must use a pencil to complete the answer sheet - pens must **NOT** be used.

When completed, please leave the **examination answer sheet (EAS)** on the desk.

### EXAMINATION ANSWER SHEET (EAS) INSTRUCTIONS:

For each question, fill in **ONE** answer **ONLY**.

If you make a mistake, ensure you erase it thoroughly.

You must mark your choice of answer by shading in **ONE** answer circle only.

Please mark each choice like this:

01  A  B  C  D **ANSWER COMPLETED CORRECTLY**

**Examples of how NOT to mark your examination answer sheet (EAS). These will not be recorded.**

01  A  B  C  D **DO NOT** partially shade the answer circle  
**ANSWER COMPLETED INCORRECTLY**

01  A  B  C  D **DO NOT** use ticks or crosses  
**ANSWER COMPLETED INCORRECTLY**

01  A  B  C  D **DO NOT** use circles  
**ANSWER COMPLETED INCORRECTLY**

01  A  B  C  D **DO NOT** shade over more than one answer circle  
**ANSWER COMPLETED INCORRECTLY**

All candidates **MUST** sign the Examination Answer Sheet (EAS) in the bottom right-hand corner of the page before leaving the examination room.

1

Environmental sustainability in relation to the supply chain industry is defined as:

- A. higher staff retainment
- B. keeping profits at a high level
- C. reducing carbon footprint
- D. creating a happy working environment

2

Which of the following is a **key** characteristic of the fast-moving consumer goods (FMCG) supply chain?

- A. High inventory turnover rates
- B. Long product life cycles
- C. Limited range of products
- D. High profit margin per unit

3

What is the **main** purpose of key performance indicators (KPIs) in operational decision-making?

- A. Tracking competitor pricing strategies
- B. Monitoring employee attendance
- C. Evaluating customer demographics
- D. Measuring accomplishments against goals

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What is the **main** principle of forecasting anticipated demand?

- A. Estimating production costs
- B. Monitoring competitor activities
- C. Analysing historical sales data
- D. Predicting consumer behaviour

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How do IT systems and software contribute to cost efficiencies in the supply chain?

- A. By eliminating the need for supplier relationships
- B. By ensuring data accuracy and real-time decision-making
- C. By reducing the emphasis on accurate forecasting
- D. By complicating the supply chain processes

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What is the purpose of implementing standard operating procedures (SOPs)?

- A. To improve communication among team members
- B. To provide flexibility in decision-making and processes
- C. To create a rigid framework that limits innovation
- D. To ensure consistency and efficiency in processes

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Which of the following is a way to segment the market?

- A. Geographically
- B. Logistically
- C. Specifically
- D. Practically

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By law, a large goods vehicle (LGV) driver **must** rest for a minimum of:

- A. 5 hours within a 24-hour period
- B. 9 hours within a 24-hour period
- C. 5 hours within a 48-hour period
- D. 9 hours within a 48-hour period

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Which of the following items should **not** be in a first-aid box?

- A. Sterile eye pads
- B. Safety pins
- C. Pain relief tablets
- D. Unmedicated wound dressings

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Under the current Modern Slavery Act, which of the following are all businesses required to do?

- A. Produce graphical data
- B. Provide guidance for staff
- C. Provide mandatory training
- D. Produce an annual statement

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What are inventory costs typically associated with?

- A. Storage and handling of goods
- B. Marketing and sales campaigns
- C. Employee benefits and salaries
- D. Office supplies and administrative expenses

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Which of the following is an outcome of inaccurate forecasting?

- A. Improved customer satisfaction
- B. Excess inventory levels
- C. Reduced lead times
- D. Increased employee turnover

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Which of the following is a **key** consideration when planning warehouse capacity?

- A. Employee training programmes
- B. Storage location accessibility
- C. Customer service response times
- D. Marketing campaign effectiveness

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Which of the following is the **most** efficient way to execute a scheduled attainment plan?

- A. Match the timeline of production to produce output
- B. Lengthen the order cycle times in production
- C. Look at increasing cost per unit in production
- D. Measure and monitor the customer service levels

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Which customer group focuses on selling products in bulk to other businesses rather than directly to consumers?

- A. Major multiples
- B. Discounters
- C. Value retailers
- D. Wholesalers

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How does setting priorities contribute to decision-making?

- A. By reducing operational costs
- B. By focusing energy on critical areas
- C. By implementing IT systems
- D. By optimising warehouse capacity

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What is the concept of NPD?

- A. Delivering a supply chain plan
- B. Delivering training and supervision
- C. Delivering a new product to the market
- D. Delivering products to the customer

18

Which of the following is a transportation fixed cost?

- A. Vehicle leases
- B. Recruitment
- C. Training
- D. Fuel expenses

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What is warehouse optimisation a process for?

- A. Increasing the picking duration
- B. Analysing customer data
- C. Reducing transportation costs
- D. Improving customer satisfaction

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According to the current Work at Height Regulations, 'working at height' is when:

- A. a person is working at a minimum of 2 metres from the ground level
- B. a person could fall a distance that will result in personal injury
- C. equipment requires the use of a harness or fall protection
- D. someone is operating within 1 metre of an unprotected edge

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What does rough cut capacity planning involve?

- A. Long-term forecasting of resource needs
- B. Detailed scheduling of daily operations
- C. Real-time monitoring of production lines
- D. Short-term adjustments to inventory levels

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Which process in the supply chain involves ensuring well-organised and clean working areas?

- A. Automation processes
- B. Standard operating procedures
- C. The 5S process
- D. Supplier relationship management (SRM)

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What is the **key** component of a full financial forecast?

- A. Annual stock document
- B. Cash flow statement
- C. Mission statement
- D. Outgoings statement

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Which of the following is a component of customer service costs in logistics?

- A. Fuel surcharges
- B. Packaging materials
- C. Warehouse security expenses
- D. IT systems for order processing

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What is a focus of lean management in strategic decision-making?

- A. Increasing workforce and workplace size
- B. Setting short-term objectives
- C. Minimising waste and improving efficiency
- D. Maximising production costs

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What is e-commerce?

- A. The process of selling goods and services online
- B. A method for optimising warehouse operations
- C. The system for tracking employee attendance
- D. A software used for advertising and marketing

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What is a hazard?

- A. The likelihood that a person may be harmed or suffer adverse effects
- B. A source or situation which has the potential to cause harm
- C. The uncertainty about the effects of an activity
- D. A possibility of something happening in the workplace

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Which of the following is a **key** reason for conducting a good manufacturing practice (GMP) audit?

- A. It improves the overall costs for procurement
- B. It maintains building and facilities management
- C. It improves the overall performance of different systems
- D. It ensures quality control systems are never amended

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Rapid changes in market demand within the FMCG supply chain are typically influenced by:

- A. technological advancements
- B. product life cycles
- C. long-term economic trends
- D. seasonal variations

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Which is the **strongest** method of supply chain forecasting?

- A. Forecasting based on quantitative data
- B. Forecasting based on qualitative data
- C. Forecasting based on resource allocation
- D. Forecasting based on staffing levels







**Level  
3**

**Highfield Qualifications**

Highfield ICON  
First Point  
Balby Carr Bank  
Doncaster  
South Yorkshire  
DN4 5JQ  
United Kingdom

01302 363277  
[info@highfield.co.uk](mailto:info@highfield.co.uk)  
[www.highfieldqualifications.com](http://www.highfieldqualifications.com)